

# Cocoa Firefighters' Pension Fund

## Performance Review June 2018

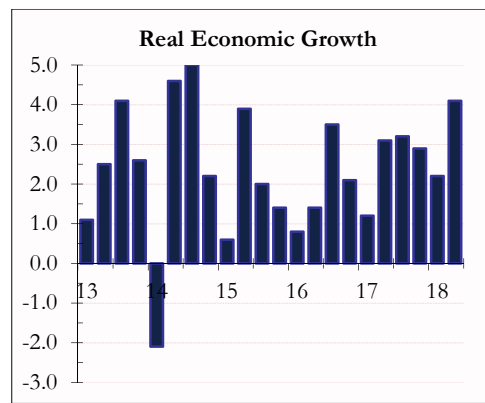


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## ECONOMIC ENVIRONMENT

### Healthy Despite Tariff Dispute

Global expansion slowed in Europe and Asia during the second quarter, while the US economy remained strong. Second quarter



GDP, according to the BEA's advance estimate met expectations, expanding at a rate of 4.1%. First quarter GDP was also revised upward to 2.2%. Job growth surprised to the upside, with 213,000 hires in June and 2.4 million for the latest 12-months and unemployment inched up

from 3.8% to 4.0%. Home sales remained brisk, while home prices rose 7.1%, year-over-year (through May). Interestingly, sales of lower-priced homes have been driving the market lately.

Corporate manufacturing and services supported the economy, as virtually all the component industries continued to grow. The one concern is that businesses are wary of the new tariffs' potential to impact them negatively in the near term. The same applies to consumer sentiment – very high regarding current conditions, but wary about the future. The Federal Reserve Board voted unanimously to raise the Fed funds rate again to 1.75-2.0%, in a nod to economic momentum, robust job growth and core inflation attaining the desired 2% level. The expectation is for two more rate increases this year.

Commodity prices were mixed for the quarter. Energy products were up nicely while many other commodities, especially grains, were down. More telling was the quarter's stock market volatility,

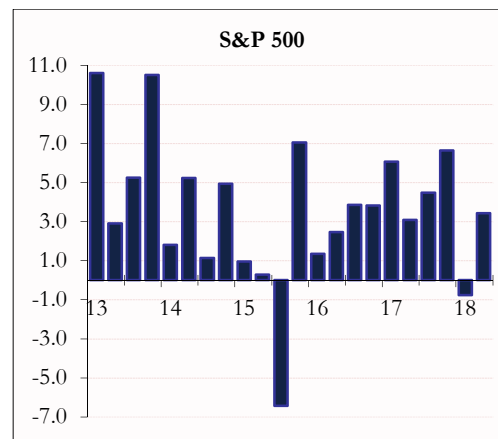
due largely to the newly implemented tariffs applicable to Canadian, Mexican, European, Japanese and Chinese imports sold in the US. The real question is whether the long-held US policy of relatively modest tariffs will now give way to a more damaging trade war.

## DOMESTIC EQUITIES

### Tariff Uncertainty Stirred Markets

Good news arrived on several fronts: high corporate earnings, lower taxes, sustained job growth, and short-term consumer optimism. Yet the stock market wavered during the quarter. Markets were weak in April, stronger in May and weak again in June, due to uncertainty regarding the new tariffs. Still, all major market indices ended the quarter in positive territory.

The industrial-heavy DJIA gained 1.3%, while the broader S&P 500 added 3.4%. The winner among the major indices was the tech-heavy NASDAQ, which



climbed 6.6%. Again in Q2, large-cap growth stocks, particularly tech names, bested the more traditional value sectors; the Russell 1000 Growth Index gained 5.8% vs. only 1.2% for large-cap value. Small-cap beat large-cap, as the Russell 2000 Growth Index gained 7.2% and its value counterpart climbed 8.3%. The smaller stocks' outperformance reflected the expected shielding of smaller businesses from tariff impacts.

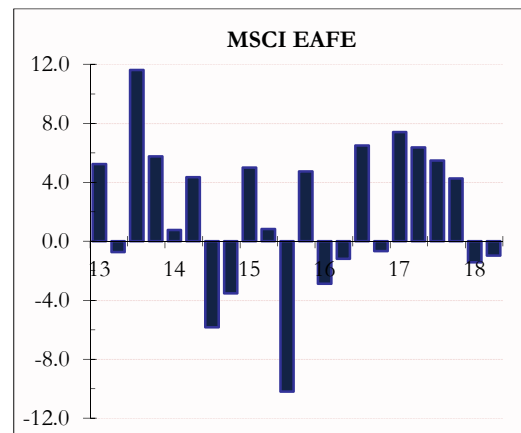
The energy sector surged 14.3%, as OPEC withheld some production in the face of greater US demand. Consumer Service stocks (+10.3%) and ubiquitous technology names (+8.1%) also performed well. On the downside, the financial sector return was nominal, as a relatively flat yield curve stymied bank profits, and basic industries lost ground (-1.1%), as tariff concerns dampened investor enthusiasm.

## INTERNATIONAL EQUITIES

### Trade Issues Tanked

The economies of Europe, Canada, Mexico, Japan and China were already losing steam during the quarter; but the bigger blow was the uncertainty regarding the outcome of trade negotiations. The US took an aggressive negotiating stance and the countries on the receiving end retaliated.

The MSCI EAFE Index fell 1% for the quarter. The UK market was up 3%, helped by surging employment and higher consumer confidence – despite fractious Brexit negotiations. The EU market

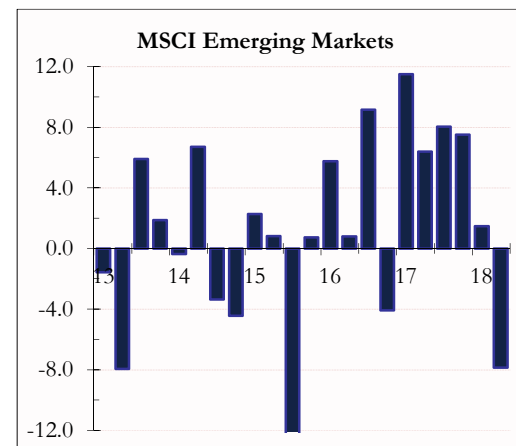


was down 0.9%. In Germany (-3.4%), Chancellor Merkel saw her hold on the coalition government weakened. Concern over tariffs on German auto exports to the US was another issue. Italy fell 6.8%, due to its weak, populist government and continued troubles in its banking sector. While Spain's economy was strong, its market fell

4.1%, driven by both a decline in tourism and the presumed ineffectiveness of the country's new PM.

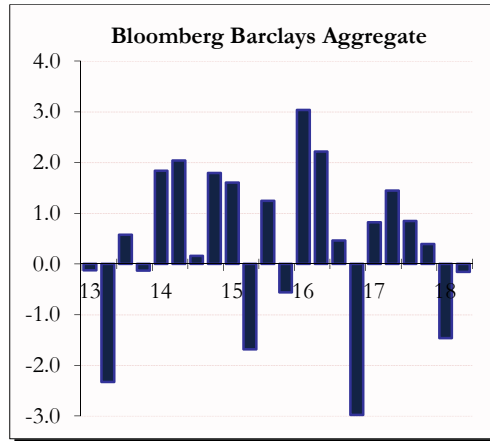
Australia (+5.3%) shined due to rebounding commodity exports and an increased minimum wage. Japan was down 2.8% due to its heavy exposure to tariffs on steel, aluminum and auto exports. Hong Kong (-1.2%) had record low unemployment and expanding government spending. Israel (+11%) was the most positive developed market, by far, driven by robust personal consumption and energy-related exports. Canada (+4.9%), separate from the EAFE Index, benefited directly from higher energy prices and business investment; however, NAFTA negotiations still threaten its economy.

So far this year, emerging market (EM) returns have been negative. The strengthening US dollar, trade tensions, and Latin American



elections were all key factors. The second quarter EM Index return dipped 7.9%. Brazil (-26.4%) was the big loser among the four BRIC countries. Upcoming elections in October, a nationwide trucking strike in May, rampant inflation, and relatively weak export growth all worked against the largest Latin American country. Russia was down (-5.8%) and India was slightly negative (-0.6%). In China (-3.4%), investors worried about a trade war escalation with the US. Korea, Malaysia, Singapore and the Philippines all enjoyed healthy economies, but were dragged down by global trading uncertainties.

Mexico (-3.5%) experienced the same NAFTA trade worries as Canada, although its oil exports quickly ramped up and other aspects of its economy were positive. Turkey (-25.7%) gave pause



to investors, as President Erdogan gained sweeping powers on his re-election, while hurt by soaring imports and stagnant exports.

Greece (-2.0%) has negotiated an encouraging June agreement with the EU, thereby steadying its economy. By contrast,

shares in Argentina, a member of the Frontier market, plunged almost 42%! Its rampant inflation and near bankrupt Treasury are repeats of past decades.

## BOND MARKET

### Short-term Rates Rose While the Yield Curve Flattened

In June, the Federal Reserve Board raised the Fed funds rates to a range of 1.75%–2.0% and the front end of the yield curve rose in sync with the Fed move. Rates in the 5-10 year maturity range rose marginally, but long rates were steady. As a result, the yield curve has flattened further, but is not inverted. An inverted yield curve will likely herald a recession.

The Barclays Aggregate Index was essentially flat for the quarter, down 0.2%. Treasuries, constituting 38% of the Index, were up a nominal 0.1%. Long-maturity Treasuries and mortgage-backed issues each gained ¼%. However, corporate issues lost 1%, partly

related to the tariff unease. High-yield issues gained 1%, helped by economic growth, low supply and less sensitivity to higher interest rates.

The G-6 Index (sovereign bonds among key developed economies x-US) lost a significant 4.8%, largely due to currency depreciation vs. the US dollar. Emerging market sovereign debt tumbled 3.6%. Almost all EM debt returns were in the red for the quarter.

## CASH EQUIVALENTS

### Fed Funds Rate Hike Spurs Tempting Savings Account Rates

The 3-month T-bill return rose along with the June hike in the Fed funds rate. The bellwether 90-day Treasury issue gained almost 0.5% vs. 0.3% in the first quarter. The year-over-year return rose to 1.4%. Around the country, bank teaser rates appear daily, guaranteeing 2% or higher on day-to-day savings accounts. As a result, conservative investors can now obtain a return that is more in line with inflation.

## Economic Statistics

	Current Quarter	Previous Quarter
GDP	4.1	2.2
Unemployment	4.0	4.1
CPI All Items Year/Year	2.9	2.4
Fed Funds Rate	2.0	1.75
Industrial Capacity	78.0	77.5
US Dollars per Euro	1.17	1.23

## Major Index Returns

Index	Quarter	12 Months
Russell 3000	3.9	14.8
S&P 500	3.4	14.4
Russell Midcap	2.8	12.3
Russell 2000	7.8	17.6
MSCI EAFE	-1.0	7.4
MSCI Emg Markets	-7.9	8.6
NCREIF ODCE	2.0	8.4
U.S. Aggregate	-0.2	-0.4
90 Day T-bills	0.5	1.5

## Domestic Equity Return Distributions

	Quarter				Trailing Year		
	VAL	COR	GRO		VAL	COR	GRO
LC	1.2	3.6	5.8	LC	6.8	14.5	22.5
MC	2.4	2.8	3.2	MC	7.6	12.3	18.5
SC	8.3	7.8	7.2	SC	13.1	17.6	21.8

## Market Summary

- The BEA Advance estimate pegs 2<sup>nd</sup> quarter GDP at 4.1%.
- Unemployment rate was 4.0% in June.
- Year over year CPI for all items expanded 2.9%.
- The dollar was stronger against the euro than in the previous quarter.
- Growth continued to beat value, except among small cap names, where value fared better. Across styles, smaller companies bested larger ones.

## INVESTMENT RETURN

On June 30th, 2018, the Cocoa Firefighters' Pension Fund's portfolio was valued at \$19,333,418, representing an increase of \$501,066 from the March quarter's ending value of \$18,832,352. Last quarter, the Fund posted withdrawals totaling \$110,547, which partially offset the portfolio's net investment return of \$611,613. Income receipts totaling \$115,238 plus net realized and unrealized capital gains of \$496,375 combined to produce the portfolio's net investment return.

## RELATIVE PERFORMANCE

### Total Fund

For the second quarter, the portfolio returned 3.3%, which was 0.7% above the Cocoa Policy Index's return of 2.6% and ranked in the 1st percentile of the Public Fund universe. Over the trailing year, the portfolio returned 10.6%, which was 0.1% above the benchmark's 10.5% return, ranking in the 8th percentile. Since June 2008, the portfolio returned 7.6% annualized and ranked in the 18th percentile. The Cocoa Policy Index returned an annualized 8.2% over the same period.

### Large Cap Equity

The large cap equity portion of the portfolio returned 5.0% last quarter; that return was 1.4% greater than the Russell 1000 Index's return of 3.6% and ranked in the 19th percentile of the Large Cap universe. Over the trailing twelve-month period, this component returned 18.2%, 3.7% above the benchmark's 14.5% performance, ranking in the 24th percentile. Since June 2008, this component returned 9.4% on an annualized basis and ranked in the 76th percentile. The Russell 1000 returned an annualized 10.2% during the same period.

### Smid Cap Equity

During the second quarter, the smid cap equity component returned 4.7%, which was 1.0% less than the Russell 2500 Index's return of 5.7% and ranked in the 41st percentile of the Smid Cap universe. Over the trailing year, the smid cap equity portfolio returned 6.0%, which was 10.2% less than the benchmark's 16.2% return, and ranked in the 94th percentile.

### International Equity

The international equity portfolio lost 0.3% in the second quarter, 0.7% above the MSCI EAFE Index's return of -1.0% and ranked in the 20th percentile of the International Equity universe. Over the trailing year, this segment returned 10.8%, 3.4% above the benchmark's 7.4% performance, and ranked in the 32nd percentile. Since June 2008, this component returned 4.7% annualized and ranked in the 50th percentile. For comparison, the MSCI EAFE Index returned an annualized 3.3% over the same period.

### Real Estate

In the second quarter, the real estate component gained 2.9%, which was 0.9% above the NCREIF NFI-ODCE Index's return of 2.0%. Over the trailing year, this component returned 11.4%, which was 3.0% greater than the benchmark's 8.4% return.

## **Fixed Income**

The fixed income segment gained 0.2% during the second quarter, 0.2% greater than the Bloomberg Barclays Aggregate A-or-Better Index's return of 0.0% and ranked in the 10th percentile of the Core Fixed Income universe. Over the trailing year, this segment returned 0.0%, 0.4% greater than the benchmark's -0.4% return, ranking in the 52nd percentile. Since June 2008, this component returned 4.2% annualized and ranked in the 61st percentile. The Bloomberg Barclays Aggregate A-or-Better Index returned an annualized 3.4% over the same period.

## **ASSET ALLOCATION**

At the end of the second quarter, large cap equities comprised 43.4% of the total portfolio (\$8.4 million), while smid cap equities totaled 18.1% (\$3.5 million). The account's international equity segment was valued at \$1.4 million, representing 7.4% of the portfolio, while the real estate component's \$1.9 million totaled 9.6%. The portfolio's fixed income represented 16.4% and the remaining 5.2% was comprised of cash & equivalents (\$1.0 million).

## EXECUTIVE SUMMARY

## PERFORMANCE SUMMARY

	Quarter	FYTD	1 Year	3 Year	5 Year	10 Year
<b>Total Portfolio - Gross</b>	3.3	6.7	10.6	8.2	9.6	7.6
<i>PUBLIC FUND RANK</i>	( 1)	( 8)	( 8)	(10)	( 5)	(18)
<b>Total Portfolio - Net</b>	3.1	6.3	10.0	7.5	9.0	7.0
Policy Index	2.6	6.6	10.5	8.5	9.6	8.2
<b>Large Cap Equity - Gross</b>	5.0	12.6	18.2	13.9	15.6	9.4
<i>LARGE CAP RANK</i>	(19)	(24)	(24)	(17)	(18)	(76)
Russell 1000	3.6	9.6	14.5	11.6	13.4	10.2
S&P 500	3.4	9.5	14.4	11.9	13.4	10.2
Russell 3000	3.9	9.8	14.8	11.6	13.3	10.2
<b>SMid Cap Equity - Gross</b>	4.7	2.0	6.0	4.3	8.3	----
<i>SMID CAP RANK</i>	(41)	(98)	(94)	(97)	(97)	----
Russell 2500	5.7	11.0	16.2	10.3	12.3	10.7
<b>International Equity - Gross</b>	-0.3	4.8	10.8	5.7	6.4	4.7
<i>INTERNATIONAL EQUITY RANK</i>	(20)	(23)	(32)	(62)	(72)	(50)
MSCI EAFE	-1.0	1.8	7.4	5.4	6.9	3.3
MSCI EAFE Net	-1.2	1.4	6.8	4.9	6.4	2.8
<b>Real Estate - Gross</b>	2.9	8.7	11.4	----	----	----
NCREIF ODCE	2.0	6.4	8.4	9.4	11.0	5.3
<b>Fixed Income - Gross</b>	0.2	-0.8	0.0	1.9	2.5	4.2
<i>CORE FIXED INCOME RANK</i>	(10)	(35)	(52)	(69)	(65)	(61)
Aggregate A+	0.0	-1.1	-0.4	1.5	2.1	3.4
Gov/Credit	-0.3	-1.4	-0.6	1.8	2.3	3.8
Aggregate Index	-0.2	-1.2	-0.4	1.7	2.3	3.7

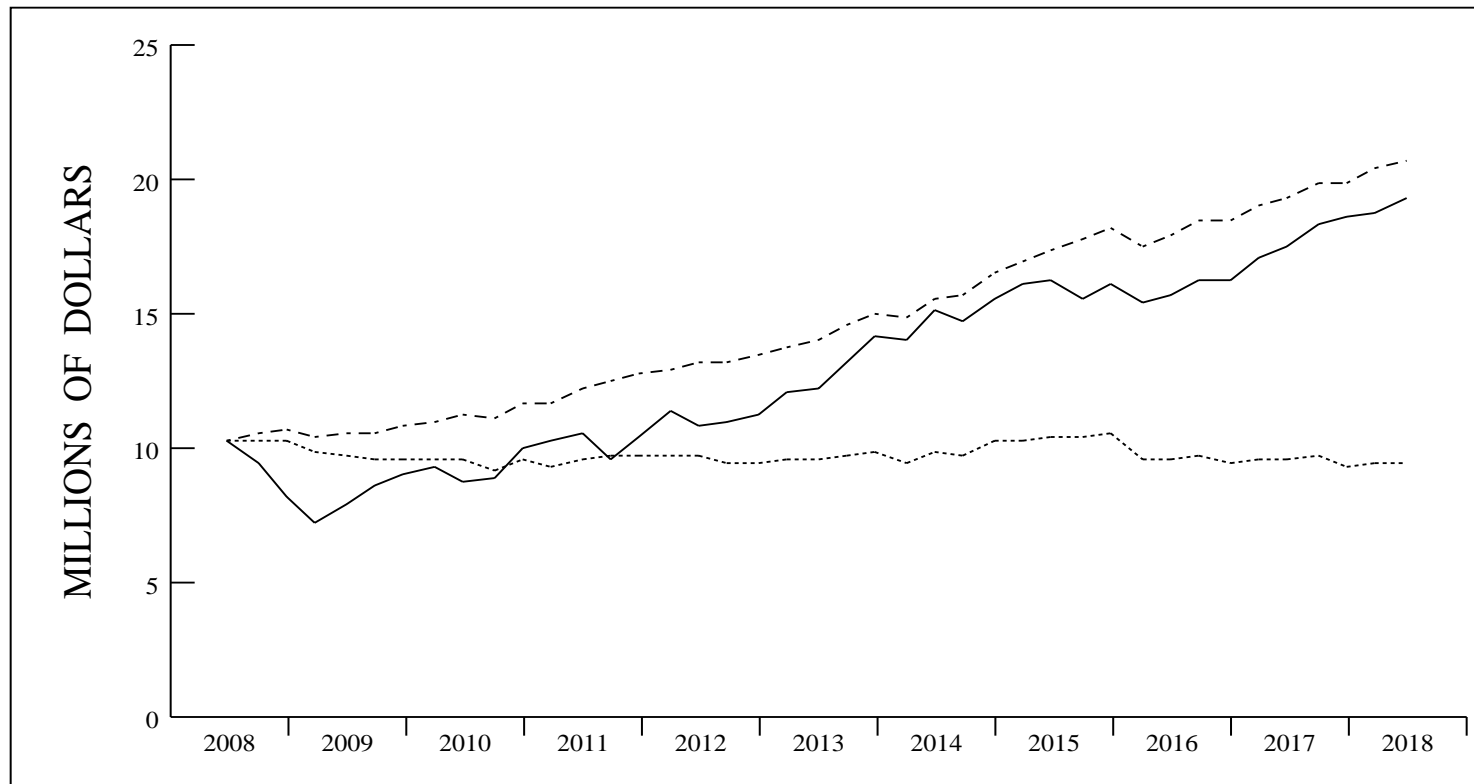
## ASSET ALLOCATION

Large Cap Equity	43.4%	\$ 8,393,918
SMid Cap Equity	18.1%	3,493,840
Int'l Equity	7.4%	1,423,730
Real Estate	9.6%	1,852,667
Fixed Income	16.4%	3,164,086
Cash	5.2%	1,005,177
<b>Total Portfolio</b>	<b>100.0%</b>	<b>\$ 19,333,418</b>

## INVESTMENT RETURN

Market Value 3/2018	\$ 18,832,352
Contribs / Withdrawals	-110,547
Income	115,238
Capital Gains / Losses	496,375
Market Value 6/2018	\$ 19,333,418

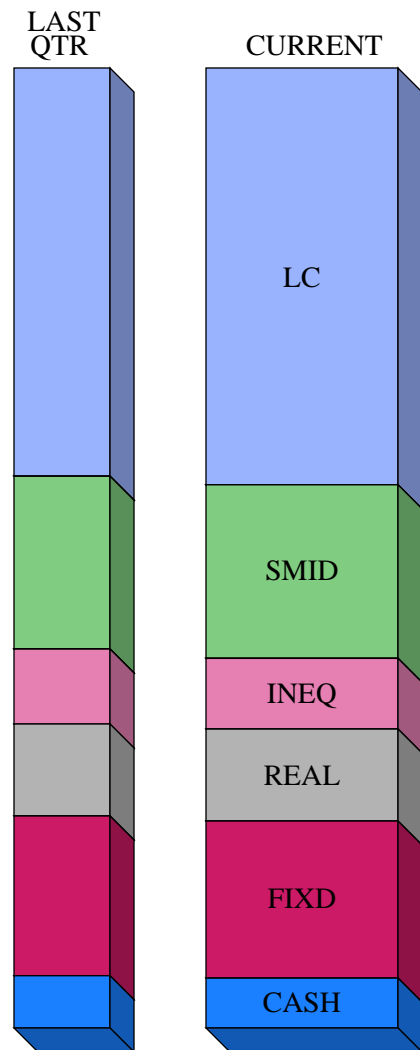
## INVESTMENT GROWTH



— ACTUAL RETURN  
 - - - 8.0%  
 ..... 0.0%

VALUE ASSUMING  
 8.0% RETURN \$ 20,750,252

	LAST QUARTER	PERIOD 6/08 - 6/18
BEGINNING VALUE	\$ 18,832,352	\$ 10,293,639
NET CONTRIBUTIONS	-110,547	-843,586
INVESTMENT RETURN	611,613	9,883,365
ENDING VALUE	\$ 19,333,418	\$ 19,333,418
INCOME	115,238	2,959,318
CAPITAL GAINS (LOSSES)	496,375	6,924,047
INVESTMENT RETURN	611,613	9,883,365










	VALUE	PERCENT	TARGET	DIFFERENCE + / -
LARGE CAP EQUITY	\$ 8,393,918	43.4%	40.0%	3.4%
SMID CAP EQUITY	3,493,840	18.1%	20.0%	-1.9%
INTERNATIONAL EQUITY	1,423,730	7.4%	10.0%	-2.6%
REAL ESTATE	1,852,667	9.6%	10.0%	-0.4%
FIXED INCOME	3,164,086	16.4%	20.0%	-3.6%
CASH & EQUIVALENT	1,005,177	5.2%	0.0%	5.2%
<hr/> TOTAL FUND	<hr/> \$ 19,333,418	<hr/> 100.0%		

## MANAGER PERFORMANCE SUMMARY - GROSS OF FEES








Portfolio	(Universe)	Quarter	1 Year	3 Years	5 Years	Inception Or 10 Years	
Total Portfolio	(Public Fund)	3.3 ( 1)	10.6 ( 8)	8.2 (10)	9.6 ( 5)	7.6 (18)	06/08
<i>Policy Index</i>		<i>2.6 ----</i>	<i>10.5 ----</i>	<i>8.5 ----</i>	<i>9.6 ----</i>	<i>8.2 ----</i>	<i>06/08</i>
Polen Capital	(LC Growth)	9.1 ( 3)	23.5 (38)	16.9 ( 9)	18.8 ( 9)	17.0 (40)	12/11
<i>Russell 1000G</i>		<i>5.8 ----</i>	<i>22.5 ----</i>	<i>15.0 ----</i>	<i>16.4 ----</i>	<i>16.8 ----</i>	<i>12/11</i>
Brandywine	(LC Value)	0.6 (81)	12.6 (23)	---- ----	---- ----	12.6 (23)	06/17
<i>Russell 1000V</i>		<i>1.2 ----</i>	<i>6.8 ----</i>	<i>8.2 ----</i>	<i>10.3 ----</i>	<i>6.8 ----</i>	<i>06/17</i>
SouthernSun	(Smid Cap)	4.4 (45)	5.6 (95)	4.2 (97)	7.9 (97)	14.2 (89)	09/11
<i>Russell 2500</i>		<i>5.7 ----</i>	<i>16.2 ----</i>	<i>10.3 ----</i>	<i>12.3 ----</i>	<i>16.4 ----</i>	<i>09/11</i>
Highland	(Intl Eq)	-0.3 (20)	10.1 (37)	5.4 (67)	6.1 (75)	4.8 (49)	06/08
<i>MSCI EAFE</i>		<i>-1.0 ----</i>	<i>7.4 ----</i>	<i>5.4 ----</i>	<i>6.9 ----</i>	<i>3.3 ----</i>	<i>06/08</i>
Intercontinental		2.9 ----	11.4 ----	---- ----	---- ----	12.1 ----	06/16
<i>NCREIF ODCE</i>		<i>2.0 ----</i>	<i>8.4 ----</i>	<i>9.4 ----</i>	<i>11.0 ----</i>	<i>8.1 ----</i>	<i>06/16</i>
Richmond	(Core Fixed)	0.2 (10)	0.0 (53)	1.8 (79)	2.4 (78)	4.0 (75)	06/08
<i>Aggregate A+</i>		<i>0.0 ----</i>	<i>-0.4 ----</i>	<i>1.5 ----</i>	<i>2.1 ----</i>	<i>3.4 ----</i>	<i>06/08</i>

## MANAGER VALUE ADDED

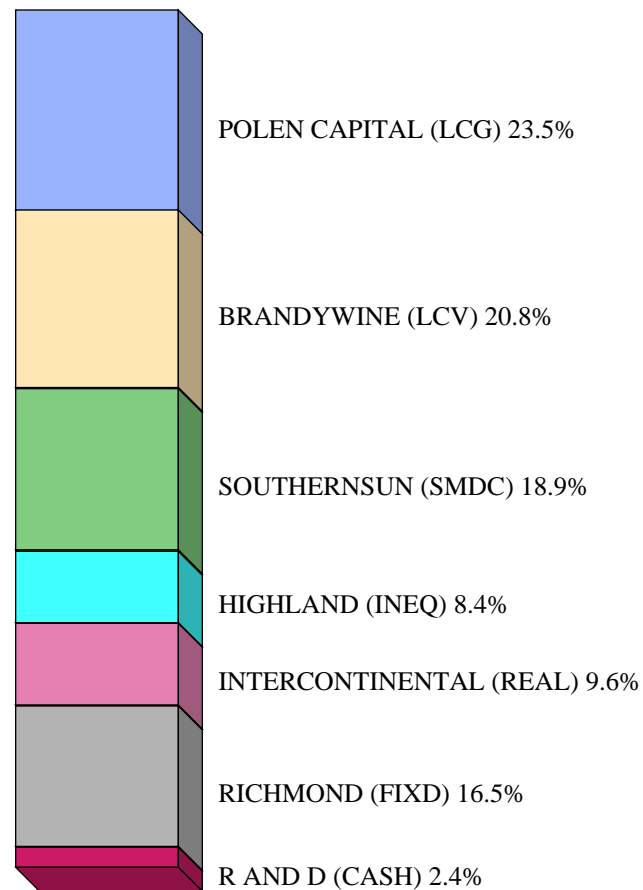
## Trailing Quarter

Manager	Benchmark	Value Added Vs. Benchmark
Polen Capital	Russell 1000G	3.3 
Brandywine	Russell 1000V	-0.6 
SouthernSun	Russell 2500	-1.3 
Highland	MSCI EAFE	0.7 
Intercontinental	NCREIF ODCE	0.9 
Richmond	Aggregate A+	0.2 
<b>Total Portfolio</b>	<b>Policy Index</b>	0.7 

## Trailing Year

Manager	Benchmark	Value Added Vs. Benchmark
Polen Capital	Russell 1000G	1.0 
Brandywine	Russell 1000V	5.8 
SouthernSun	Russell 2500	-10.6 
Highland	MSCI EAFE	2.7 
Intercontinental	NCREIF ODCE	3.0 
Richmond	Aggregate A+	0.4 
<b>Total Portfolio</b>	<b>Policy Index</b>	0.1 

## MANAGER ALLOCATION SUMMARY

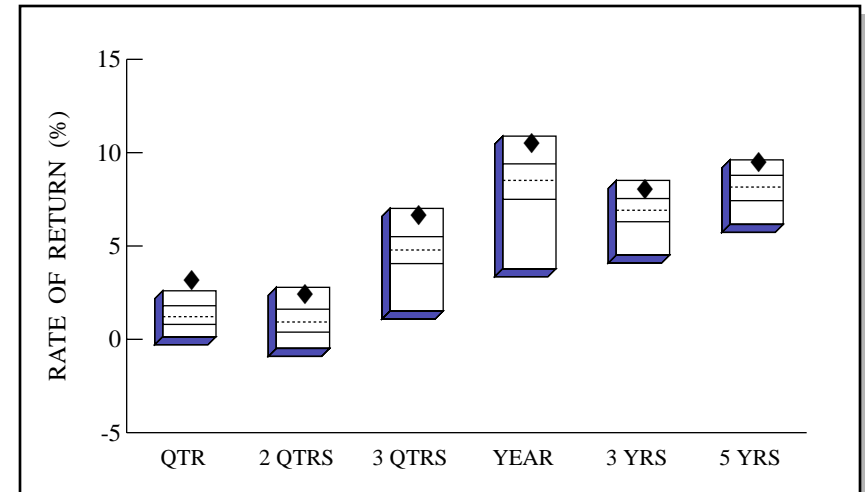
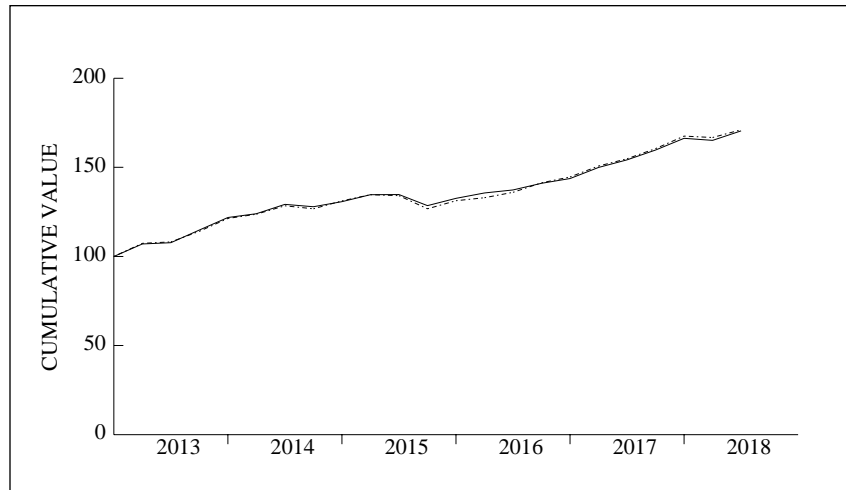


Name	Market Value	Percent
Polen Capital (LCG)	\$4,542,423	23.5
Brandywine (LCV)	\$4,025,784	20.8
SouthernSun (SMDC)	\$3,656,407	18.9
Highland (INEQ)	\$1,618,534	8.4
Intercontinental (REAL)	\$1,852,667	9.6
Richmond (FIXD)	\$3,182,175	16.5
R and D (CASH)	\$455,428	2.4
<b>Total</b>	<b>\$19,333,418</b>	<b>100.0</b>

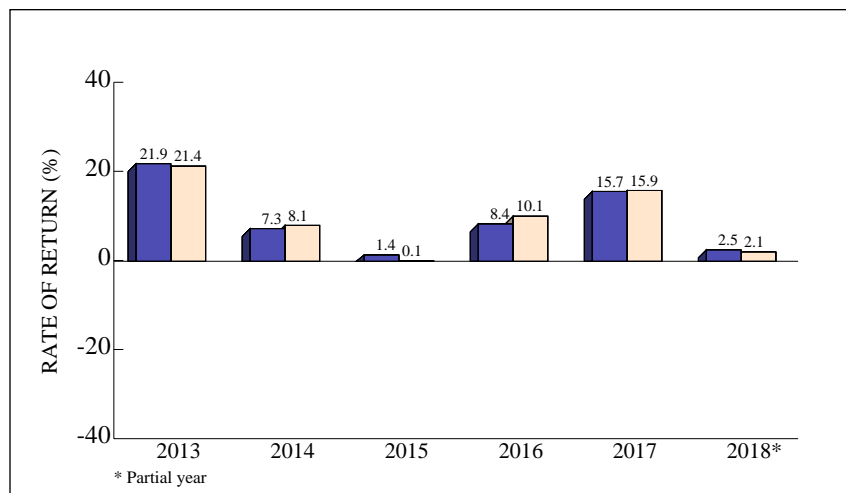
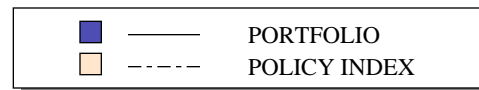
**INVESTMENT RETURN SUMMARY - ONE QUARTER**

<b>Name</b>	<b>Quarter Total Return</b>	<b>Market Value March 31st, 2018</b>	<b>Net Cashflow</b>	<b>Net Investment Return</b>	<b>Market Value June 30th, 2018</b>
Polen Capital (LCG)	9.1	4,171,414	-7,787	378,796	4,542,423
Brandywine (LCV)	0.6	4,008,653	-4,960	22,091	4,025,784
SouthernSun (SMDC)	4.4	3,510,239	-8,731	154,899	3,656,407
Highland (INEQ)	-0.3	1,623,684	-1,051	-4,099	1,618,534
Intercontinental (REAL)	2.9	1,804,883	-4,286	52,070	1,852,667
Richmond (FIXD)	0.2	3,180,480	-3,136	4,831	3,182,175
R and D (CASH)	---	532,999	-80,596	3,025	455,428
<b>Total Portfolio</b>	<b>3.3</b>	<b>18,832,352</b>	<b>-110,547</b>	<b>611,613</b>	<b>19,333,418</b>

## TOTAL RETURN COMPARISONS



Public Fund Universe



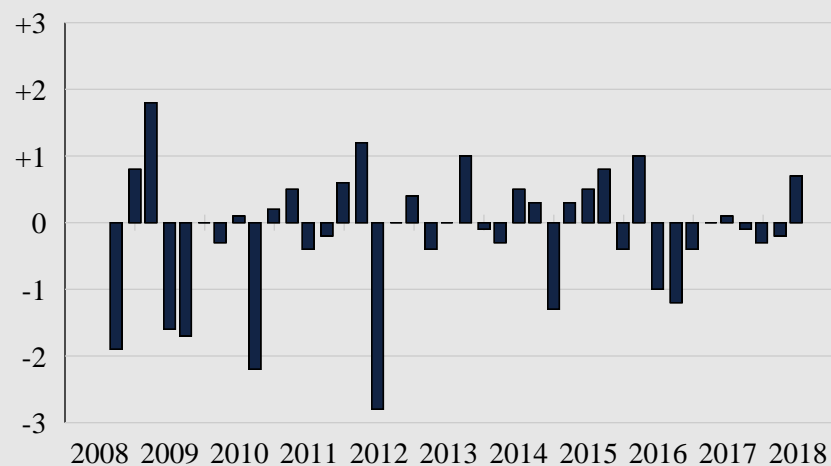
	QTR	2 QTRS	3 QTRS	YEAR	-----ANNUALIZED----- 3 YRS	5 YRS
RETURN	3.3	2.5	6.7	10.6	8.2	9.6
(RANK)	( 1)	( 8)	( 8)	( 8)	(10)	( 5)
5TH %ILE	2.6	2.8	7.0	10.9	8.5	9.6
25TH %ILE	1.8	1.6	5.5	9.4	7.5	8.8
MEDIAN	1.2	0.9	4.8	8.5	6.9	8.2
75TH %ILE	0.8	0.4	4.1	7.5	6.3	7.4
95TH %ILE	0.1	-0.5	1.5	3.8	4.5	6.2
<b>Policy Idx</b>	<b>2.6</b>	<b>2.1</b>	<b>6.6</b>	<b>10.5</b>	<b>8.5</b>	<b>9.6</b>

Public Fund Universe

## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: COCOA POLICY INDEX

## VARIATION FROM BENCHMARK

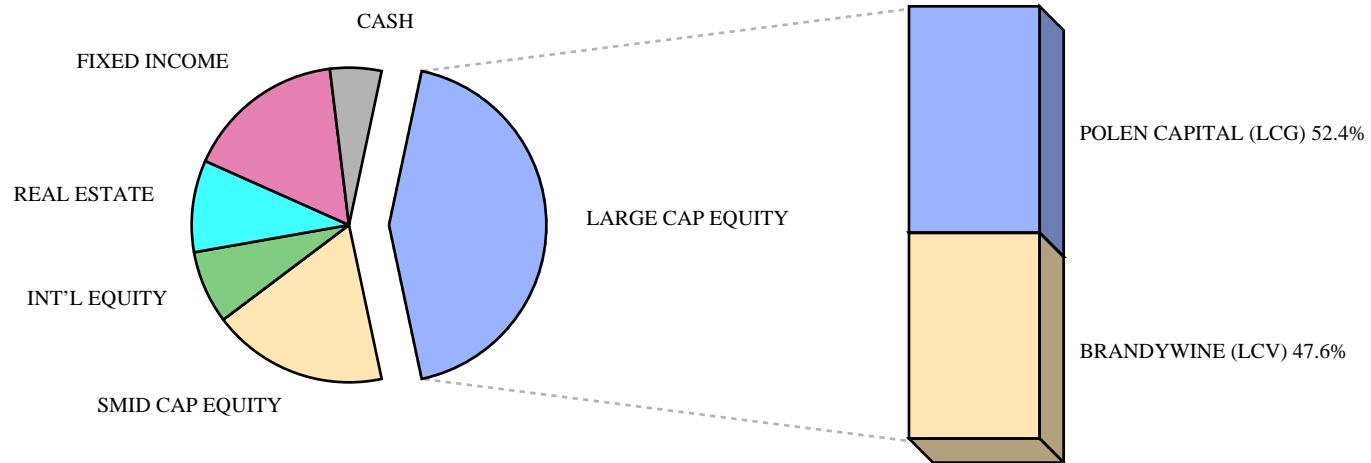


<b>Total Quarters Observed</b>	<b>40</b>
<b>Quarters At or Above the Benchmark</b>	<b>21</b>
<b>Quarters Below the Benchmark</b>	<b>19</b>
<b>Batting Average</b>	<b>.525</b>

## RATES OF RETURN

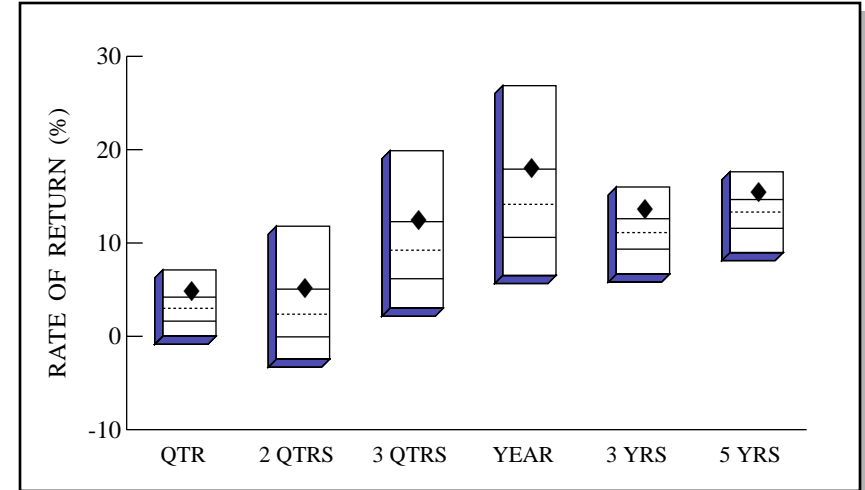
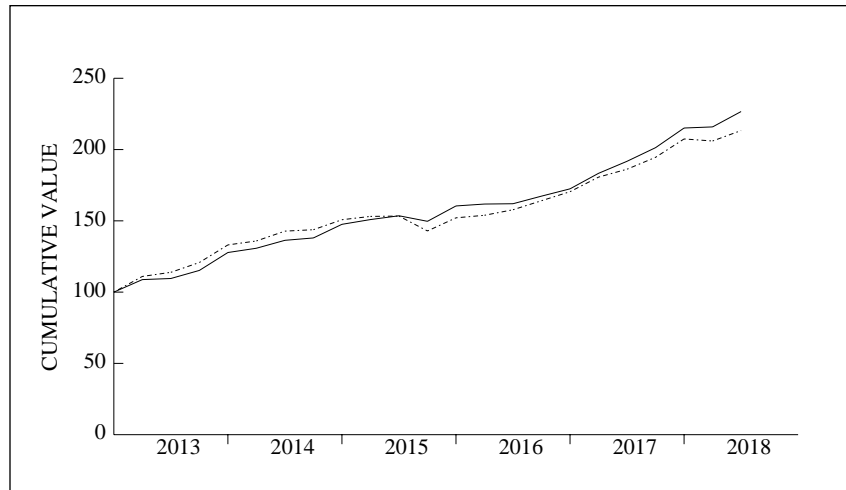
Date	Portfolio	Benchmark	Difference
9/08	-8.4	-6.5	-1.9
12/08	-13.3	-14.1	0.8
3/09	-6.3	-8.1	1.8
6/09	11.4	13.0	-1.6
9/09	11.0	12.7	-1.7
12/09	3.7	3.7	0.0
3/10	3.9	4.2	-0.3
6/10	-7.0	-7.1	0.1
9/10	7.4	9.6	-2.2
12/10	7.8	7.6	0.2
3/11	5.0	4.5	0.5
6/11	0.4	0.8	-0.4
9/11	-11.2	-11.0	-0.2
12/11	8.9	8.3	0.6
3/12	10.1	8.9	1.2
6/12	-4.9	-2.1	-2.8
9/12	4.8	4.8	0.0
12/12	1.8	1.4	0.4
3/13	7.0	7.4	-0.4
6/13	0.7	0.7	0.0
9/13	6.6	5.6	1.0
12/13	6.2	6.3	-0.1
3/14	1.7	2.0	-0.3
6/14	4.3	3.8	0.5
9/14	-1.0	-1.3	0.3
12/14	2.2	3.5	-1.3
3/15	3.0	2.7	0.3
6/15	0.1	-0.4	0.5
9/15	-4.7	-5.5	0.8
12/15	3.2	3.6	-0.4
3/16	2.3	1.3	1.0
6/16	1.3	2.3	-1.0
9/16	2.7	3.9	-1.2
12/16	1.9	2.3	-0.4
3/17	4.3	4.3	0.0
6/17	2.8	2.7	0.1
9/17	3.6	3.7	-0.1
12/17	4.1	4.4	-0.3
3/18	-0.7	-0.5	-0.2
6/18	3.3	2.6	0.7

## LARGE CAP EQUITY MANAGER SUMMARY

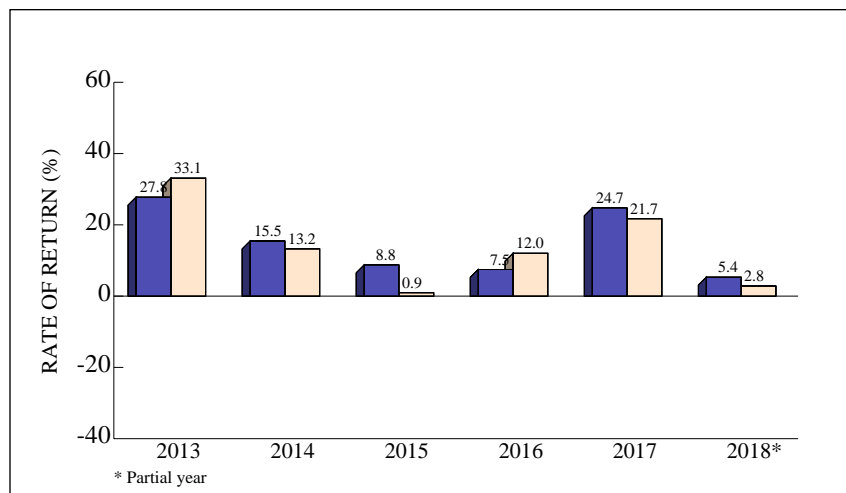


MANAGER	(UNIVERSE)	COMPONENT RETURNS AND RANKINGS					MARKET VALUE
		QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	
POLEN CAPITAL	(Large Cap Growth)	9.4 (3)	19.4 (22)	24.4 (32)	17.5 (7)	19.6 (5)	\$4,401,133
<i>Russell 1000 Growth</i>		5.8 ----	15.7 ----	22.5 ----	15.0 ----	16.4 ----	----
BRANDYWINE	(Large Cap Value)	0.6 (81)	6.0 (50)	12.2 (28)	---- ----	---- ----	\$3,992,785
<i>Russell 1000 Value</i>		1.2 ----	3.5 ----	6.8 ----	8.2 ----	10.3 ----	----
<b>TOTAL</b>	<b>(Large Cap)</b>	<b>5.0 (19)</b>	<b>12.6 (24)</b>	<b>18.2 (24)</b>	<b>13.9 (17)</b>	<b>15.6 (18)</b>	<b>\$8,393,918</b>
<i>Russell 1000</i>		3.6 ----	9.6 ----	14.5 ----	11.6 ----	13.4 ----	----

## LARGE CAP EQUITY RETURN COMPARISONS



Large Cap Universe



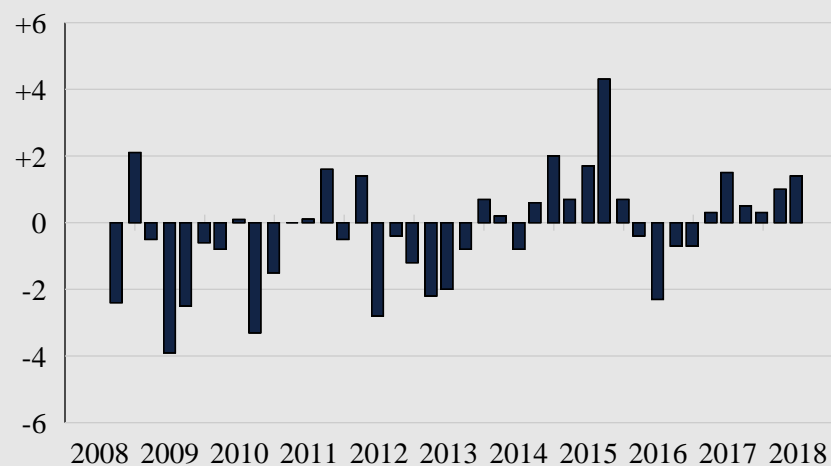
	QTR	2 QTRS	3 QTRS	YEAR	-----ANNUALIZED----- 3 YRS	5 YRS
RETURN	5.0	5.4	12.6	18.2	13.9	15.6
(RANK)	(19)	(25)	(24)	(24)	(17)	(18)
5TH %ILE	7.1	11.8	19.9	26.9	16.0	17.6
25TH %ILE	4.2	5.1	12.3	17.9	12.6	14.7
MEDIAN	3.0	2.4	9.2	14.1	11.1	13.3
75TH %ILE	1.6	-0.1	6.2	10.6	9.3	11.6
95TH %ILE	0.0	-2.5	3.0	6.5	6.7	9.0
<b>Russ 1000</b>	<b>3.6</b>	<b>2.8</b>	<b>9.6</b>	<b>14.5</b>	<b>11.6</b>	<b>13.4</b>

Large Cap Universe

## LARGE CAP EQUITY QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: RUSSELL 1000

## VARIATION FROM BENCHMARK

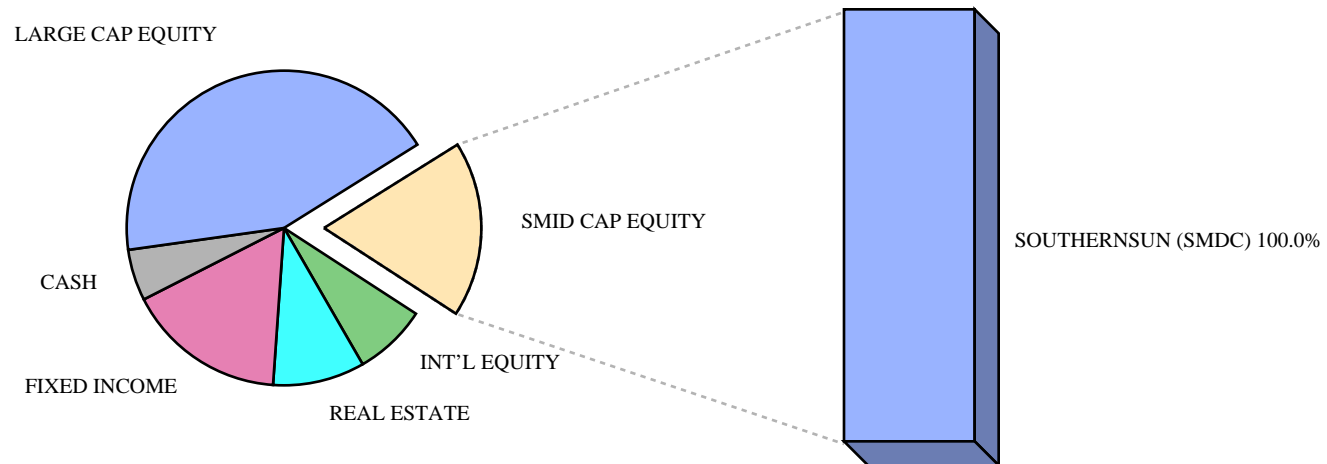


<b>Total Quarters Observed</b>	<b>40</b>
<b>Quarters At or Above the Benchmark</b>	<b>20</b>
<b>Quarters Below the Benchmark</b>	<b>20</b>
<b>Batting Average</b>	<b>.500</b>

## RATES OF RETURN

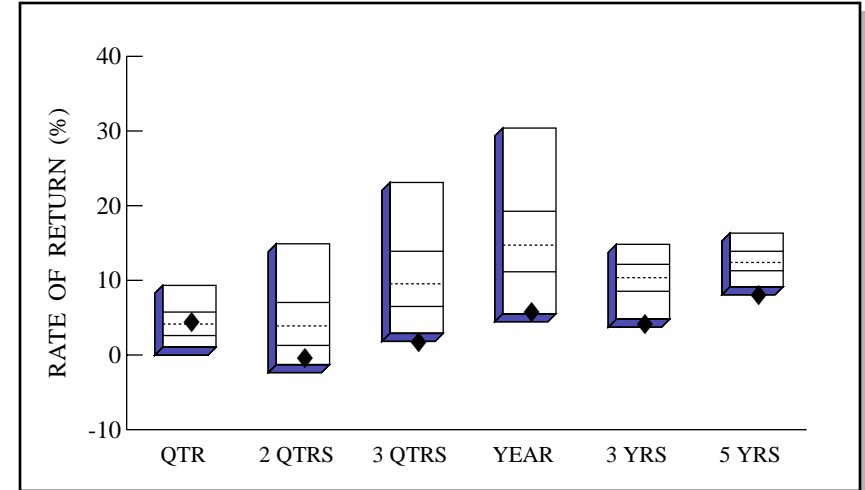
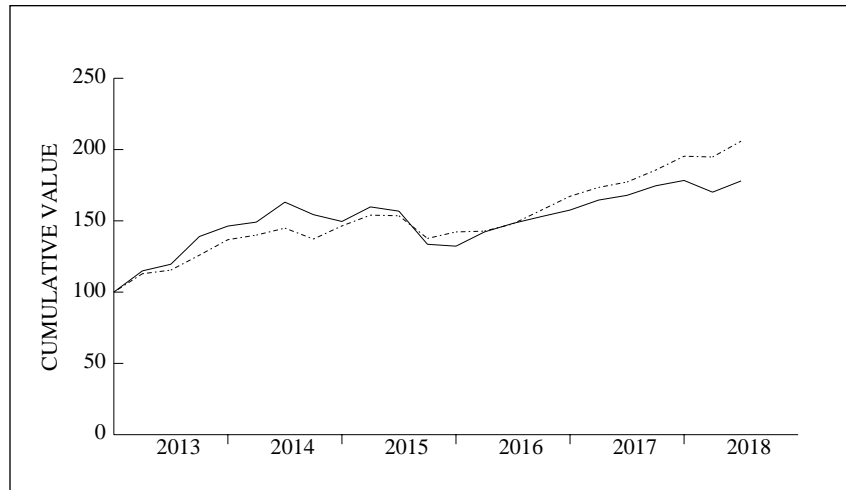
Date	Portfolio	Benchmark	Difference
9/08	-11.8	-9.4	-2.4
12/08	-20.4	-22.5	2.1
3/09	-11.0	-10.5	-0.5
6/09	12.6	16.5	-3.9
9/09	13.6	16.1	-2.5
12/09	5.5	6.1	-0.6
3/10	4.9	5.7	-0.8
6/10	-11.3	-11.4	0.1
9/10	8.3	11.6	-3.3
12/10	9.7	11.2	-1.5
3/11	6.2	6.2	0.0
6/11	0.2	0.1	0.1
9/11	-13.1	-14.7	1.6
12/11	11.4	11.9	-0.5
3/12	14.3	12.9	1.4
6/12	-5.9	-3.1	-2.8
9/12	5.9	6.3	-0.4
12/12	-1.1	0.1	-1.2
3/13	8.8	11.0	-2.2
6/13	0.7	2.7	-2.0
9/13	5.2	6.0	-0.8
12/13	10.9	10.2	0.7
3/14	2.3	2.1	0.2
6/14	4.3	5.1	-0.8
9/14	1.3	0.7	0.6
12/14	6.9	4.9	2.0
3/15	2.3	1.6	0.7
6/15	1.8	0.1	1.7
9/15	-2.5	-6.8	4.3
12/15	7.2	6.5	0.7
3/16	0.8	1.2	-0.4
6/16	0.2	2.5	-2.3
9/16	3.3	4.0	-0.7
12/16	3.1	3.8	-0.7
3/17	6.3	6.0	0.3
6/17	4.6	3.1	1.5
9/17	5.0	4.5	0.5
12/17	6.9	6.6	0.3
3/18	0.3	-0.7	1.0
6/18	5.0	3.6	1.4

## SMID CAP EQUITY MANAGER SUMMARY

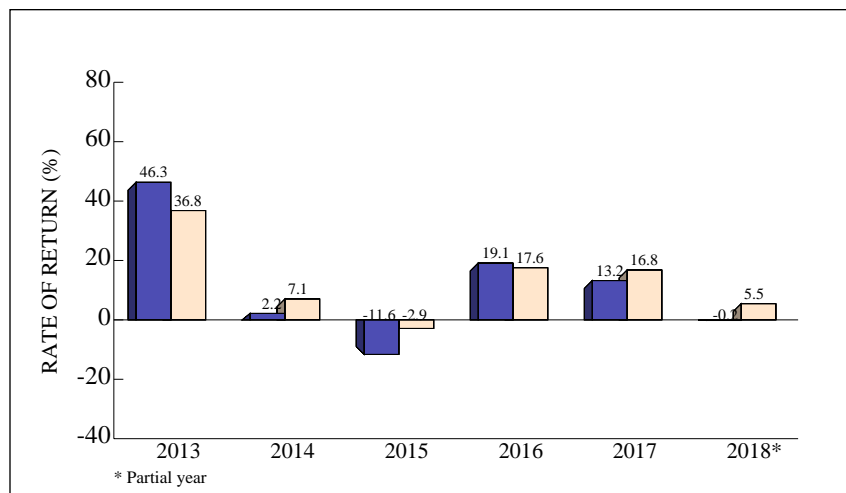


MANAGER	(UNIVERSE)	COMPONENT RETURNS AND RANKINGS					MARKET VALUE
		QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	
SOUTHERNSUN	(Smid Cap)	4.7 (41)	2.0 (98)	6.0 (94)	4.3 (97)	8.3 (97)	\$3,493,840
<i>Russell 2500</i>		<i>5.7 ----</i>	<i>11.0 ----</i>	<i>16.2 ----</i>	<i>10.3 ----</i>	<i>12.3 ----</i>	<i>----</i>
<b>TOTAL</b>	<b>(Smid Cap)</b>	<b>4.7 (41)</b>	<b>2.0 (98)</b>	<b>6.0 (94)</b>	<b>4.3 (97)</b>	<b>8.3 (97)</b>	<b>\$3,493,840</b>
<i>Russell 2500</i>		<i>5.7 ----</i>	<i>11.0 ----</i>	<i>16.2 ----</i>	<i>10.3 ----</i>	<i>12.3 ----</i>	<i>----</i>

## SMID CAP EQUITY RETURN COMPARISONS



Smid Cap Universe

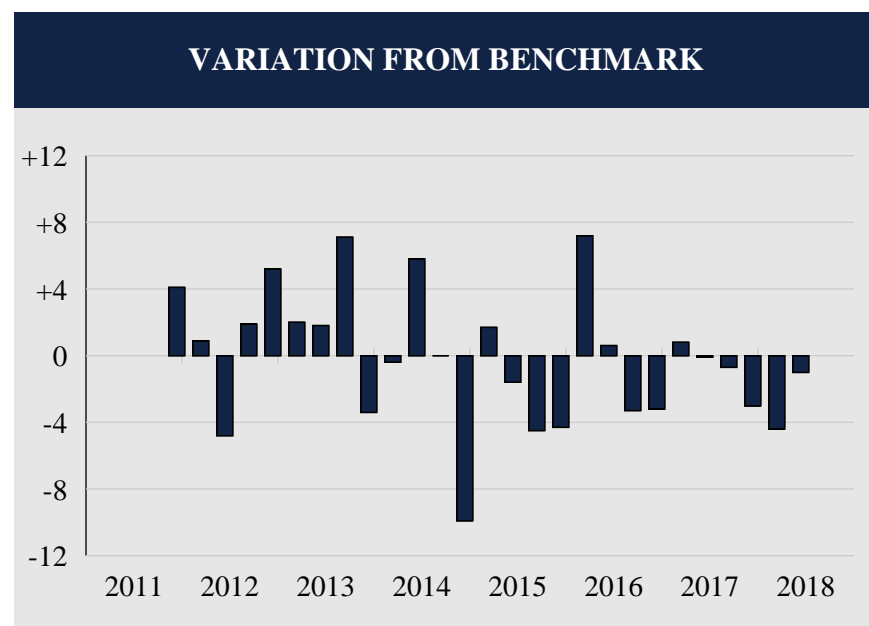


	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	4.7	-0.2	2.0	6.0	4.3	8.3
(RANK)	(41)	(90)	(98)	(94)	(97)	(97)
5TH %ILE	9.3	14.9	23.1	30.4	14.8	16.3
25TH %ILE	5.8	7.0	13.9	19.3	12.2	13.9
MEDIAN	4.2	3.9	9.6	14.7	10.4	12.4
75TH %ILE	2.6	1.3	6.5	11.1	8.6	11.3
95TH %ILE	1.0	-1.3	2.9	5.5	4.8	9.2
<b>Russ 2500</b>	<b>5.7</b>	<b>5.5</b>	<b>11.0</b>	<b>16.2</b>	<b>10.3</b>	<b>12.3</b>

Smid Cap Universe

## SMID CAP EQUITY QUARTERLY PERFORMANCE SUMMARY

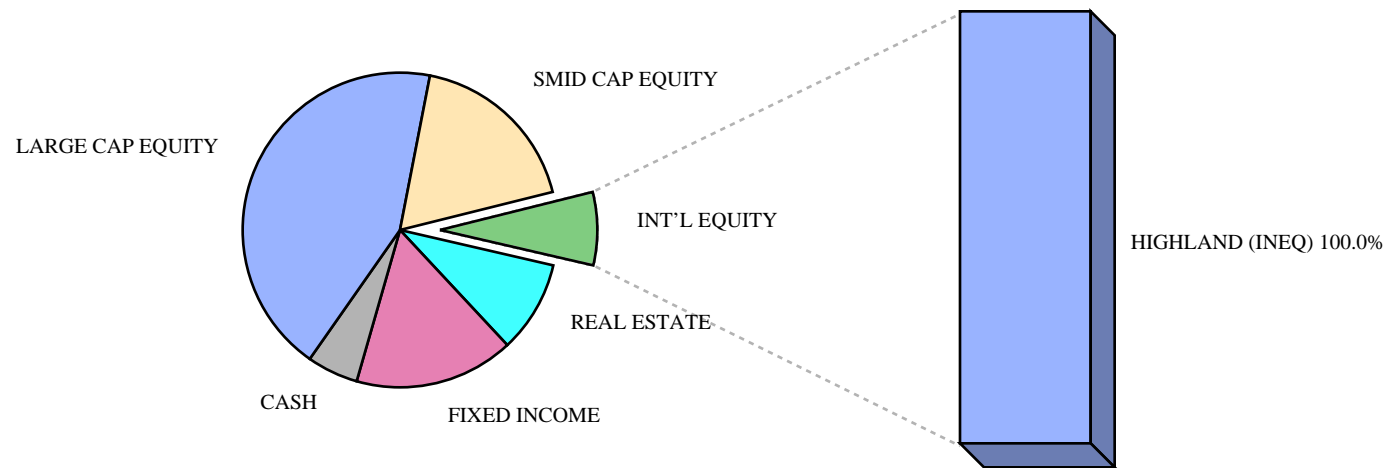
COMPARATIVE BENCHMARK: RUSSELL 2500



<b>Total Quarters Observed</b>	<b>27</b>
<b>Quarters At or Above the Benchmark</b>	<b>13</b>
<b>Quarters Below the Benchmark</b>	<b>14</b>
<b>Batting Average</b>	<b>.481</b>

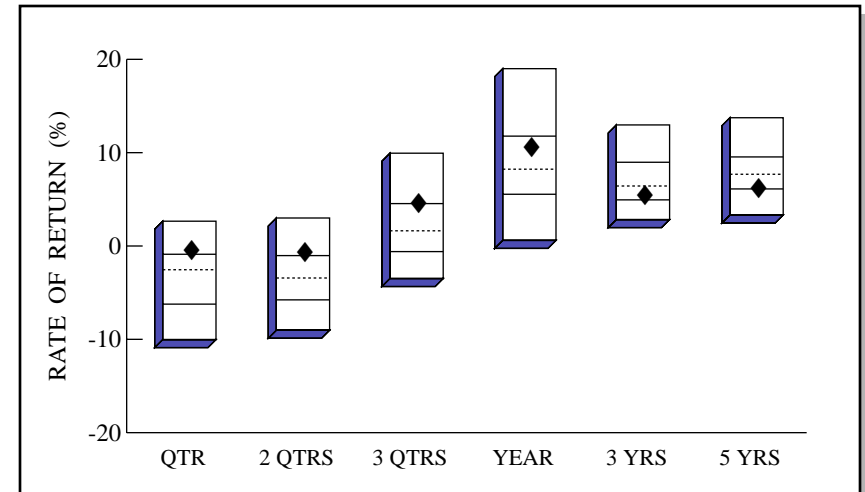
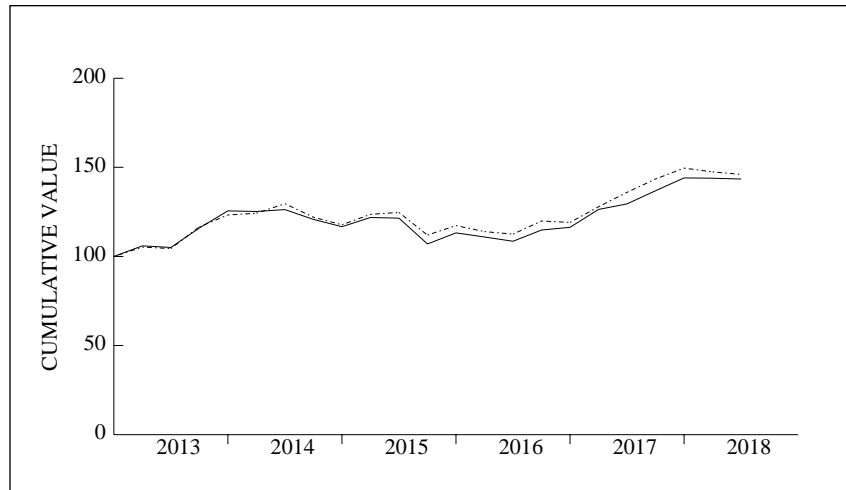
RATES OF RETURN			
Date	Portfolio	Benchmark	Difference
12/11	18.6	14.5	4.1
3/12	13.9	13.0	0.9
6/12	-8.9	-4.1	-4.8
9/12	7.5	5.6	1.9
12/12	8.3	3.1	5.2
3/13	14.9	12.9	2.0
6/13	4.1	2.3	1.8
9/13	16.2	9.1	7.1
12/13	5.3	8.7	-3.4
3/14	1.9	2.3	-0.4
6/14	9.4	3.6	5.8
9/14	-5.4	-5.4	0.0
12/14	-3.1	6.8	-9.9
3/15	6.9	5.2	1.7
6/15	-1.9	-0.3	-1.6
9/15	-14.8	-10.3	-4.5
12/15	-1.0	3.3	-4.3
3/16	7.6	0.4	7.2
6/16	4.2	3.6	0.6
9/16	3.3	6.6	-3.3
12/16	2.9	6.1	-3.2
3/17	4.5	3.7	0.8
6/17	2.0	2.1	-0.1
9/17	4.0	4.7	-0.7
12/17	2.2	5.2	-3.0
3/18	-4.6	-0.2	-4.4
6/18	4.7	5.7	-1.0

## INTERNATIONAL EQUITY MANAGER SUMMARY

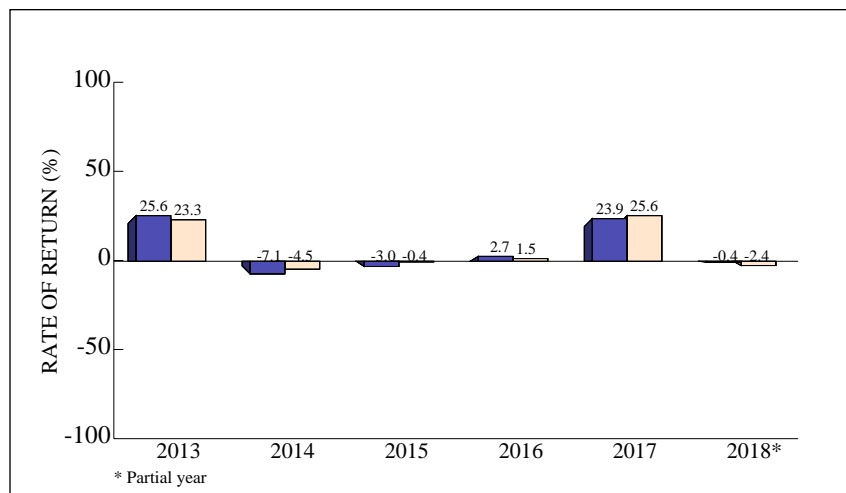
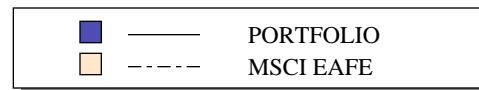


MANAGER	(UNIVERSE)	COMPONENT RETURNS AND RANKINGS					MARKET VALUE
		QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	
HIGHLAND	(International Equity)	-0.3 (20)	4.8 (23)	10.8 (32)	5.7 (62)	6.4 (72)	\$1,423,730
<i>MSCI EAFE</i>		-1.0 ----	1.8 ----	7.4 ----	5.4 ----	6.9 ----	----
<b>TOTAL</b>	<b>(International Equity)</b>	<b>-0.3 (20)</b>	<b>4.8 (23)</b>	<b>10.8 (32)</b>	<b>5.7 (62)</b>	<b>6.4 (72)</b>	<b>\$1,423,730</b>
<i>MSCI EAFE</i>		-1.0 ----	1.8 ----	7.4 ----	5.4 ----	6.9 ----	----

## INTERNATIONAL EQUITY RETURN COMPARISONS



International Equity Universe



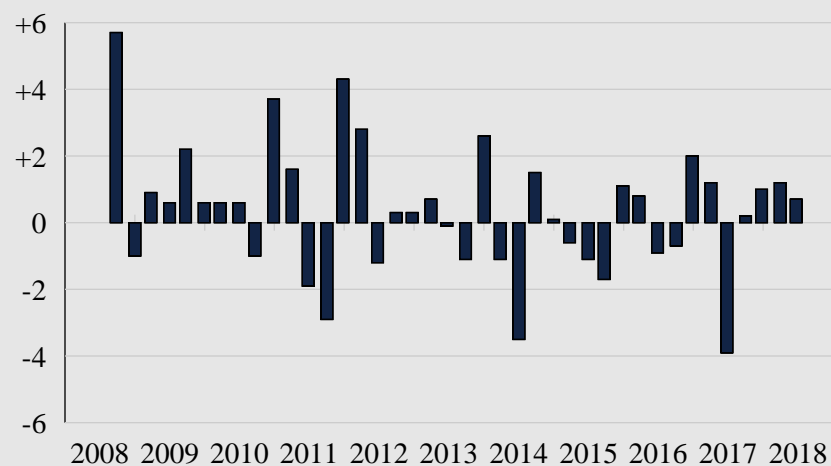
	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	-0.3	-0.4	4.8	10.8	5.7	6.4
(RANK)	(20)	(20)	(23)	(32)	(62)	(72)
5TH %ILE	2.7	3.0	9.9	19.0	13.0	13.7
25TH %ILE	-0.9	-1.0	4.5	11.8	9.0	9.6
MEDIAN	-2.5	-3.4	1.6	8.2	6.4	7.7
75TH %ILE	-6.2	-5.8	-0.6	5.6	4.9	6.1
95TH %ILE	-10.0	-9.0	-3.5	0.6	2.8	3.3
<b>MSCI EAFE</b>	<b>-1.0</b>	<b>-2.4</b>	<b>1.8</b>	<b>7.4</b>	<b>5.4</b>	<b>6.9</b>

International Equity Universe

## INTERNATIONAL EQUITY QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: MSCI EAFE

## VARIATION FROM BENCHMARK

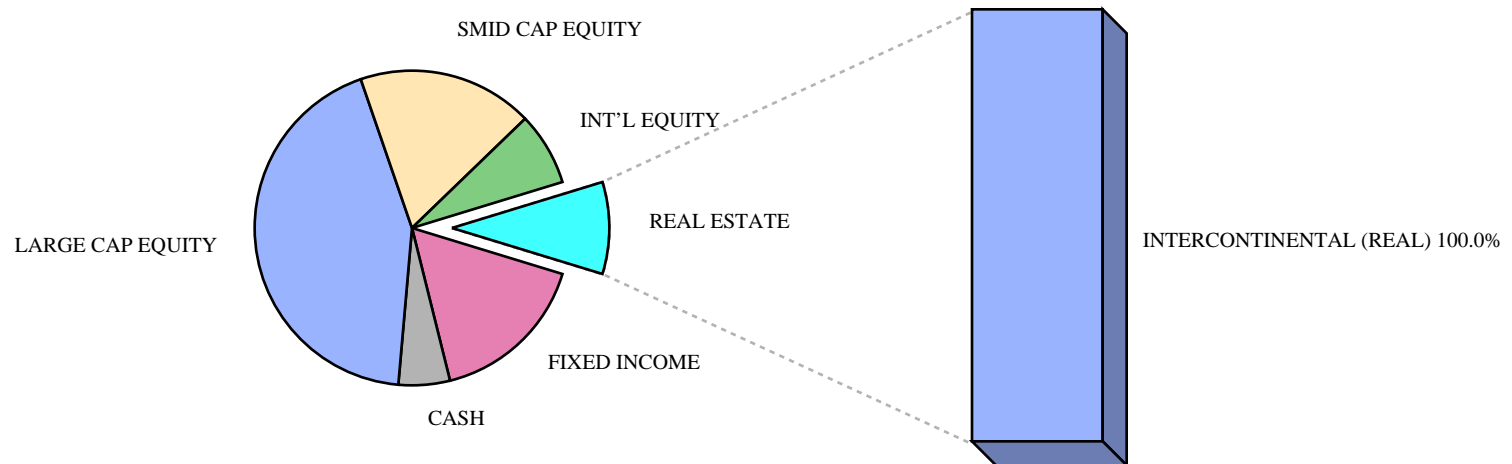


<b>Total Quarters Observed</b>	<b>40</b>
<b>Quarters At or Above the Benchmark</b>	<b>25</b>
<b>Quarters Below the Benchmark</b>	<b>15</b>
<b>Batting Average</b>	<b>.625</b>

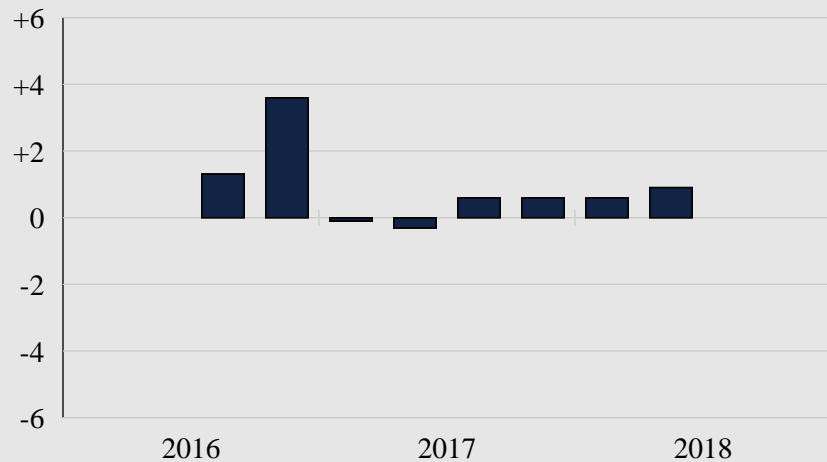
## RATES OF RETURN

Date	Portfolio	Benchmark	Difference
9/08	-14.8	-20.5	5.7
12/08	-20.9	-19.9	-1.0
3/09	-13.0	-13.9	0.9
6/09	26.4	25.8	0.6
9/09	21.7	19.5	2.2
12/09	2.8	2.2	0.6
3/10	1.5	0.9	0.6
6/10	-13.1	-13.7	0.6
9/10	15.5	16.5	-1.0
12/10	10.4	6.7	3.7
3/11	5.0	3.4	1.6
6/11	-0.1	1.8	-1.9
9/11	-21.9	-19.0	-2.9
12/11	7.7	3.4	4.3
3/12	13.8	11.0	2.8
6/12	-8.1	-6.9	-1.2
9/12	7.3	7.0	0.3
12/12	6.9	6.6	0.3
3/13	5.9	5.2	0.7
6/13	-0.8	-0.7	-0.1
9/13	10.5	11.6	-1.1
12/13	8.3	5.7	2.6
3/14	-0.3	0.8	-1.1
6/14	0.8	4.3	-3.5
9/14	-4.3	-5.8	1.5
12/14	-3.4	-3.5	0.1
3/15	4.4	5.0	-0.6
6/15	-0.3	0.8	-1.1
9/15	-11.9	-10.2	-1.7
12/15	5.8	4.7	1.1
3/16	-2.1	-2.9	0.8
6/16	-2.1	-1.2	-0.9
9/16	5.8	6.5	-0.7
12/16	1.3	-0.7	2.0
3/17	8.6	7.4	1.2
6/17	2.5	6.4	-3.9
9/17	5.7	5.5	0.2
12/17	5.3	4.3	1.0
3/18	-0.2	-1.4	1.2
6/18	-0.3	-1.0	0.7

## REAL ESTATE MANAGER SUMMARY



		COMPONENT RETURNS AND RANKINGS					
MANAGER	(UNIVERSE)	QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	MARKET VALUE
INTERCONTINENTAL		2.9 ----	8.7 ----	11.4 ----	---- ----	---- ----	\$1,852,667
NCREIF NFI-ODCE Index		2.0 ----	6.4 ----	8.4 ----	9.4 ----	11.0 ----	----
TOTAL		2.9 ----	8.7 ----	11.4 ----	---- ----	---- ----	\$1,852,667
NCREIF NFI-ODCE Index		2.0 ----	6.4 ----	8.4 ----	9.4 ----	11.0 ----	----

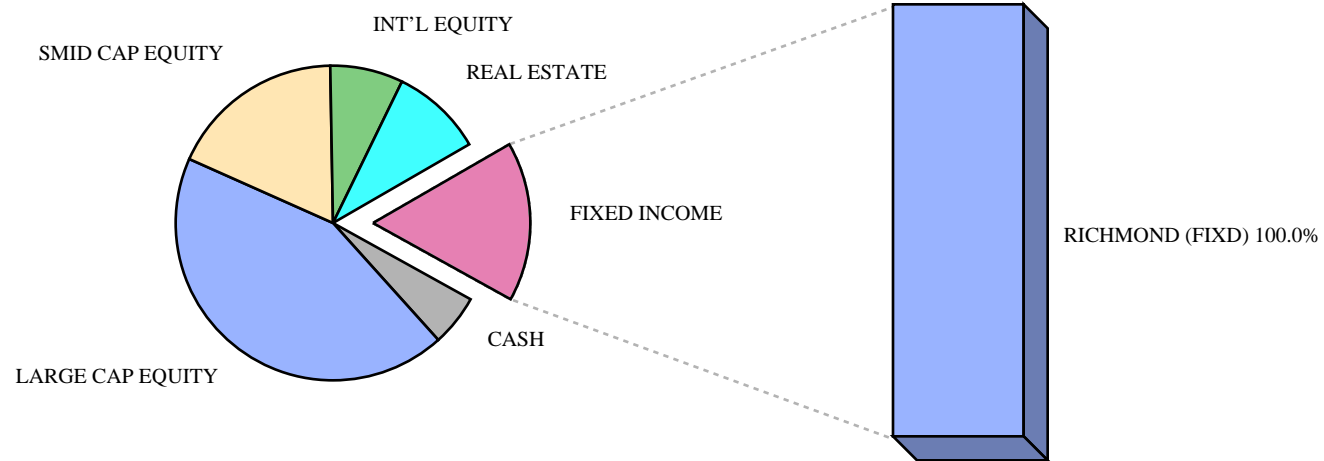
**REAL ESTATE QUARTERLY PERFORMANCE SUMMARY****COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX****VARIATION FROM BENCHMARK**

<b>Total Quarters Observed</b>	<b>8</b>
<b>Quarters At or Above the Benchmark</b>	<b>6</b>
<b>Quarters Below the Benchmark</b>	<b>2</b>
<b>Batting Average</b>	<b>.750</b>

**RATES OF RETURN**

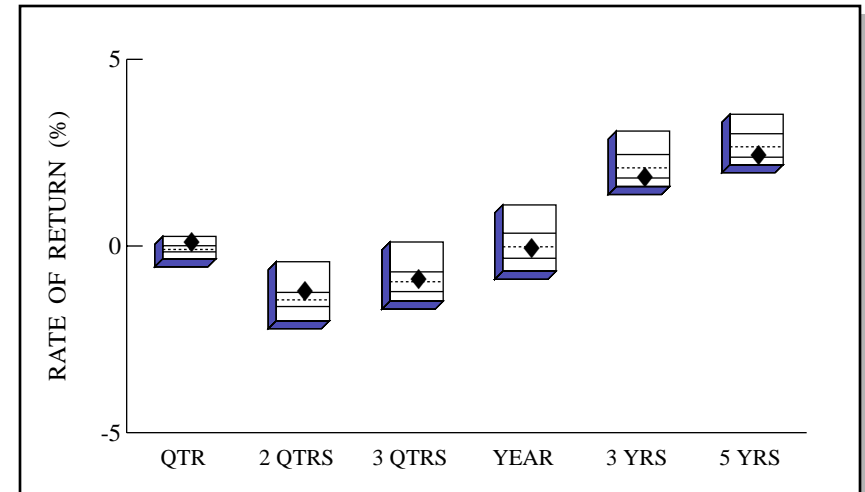
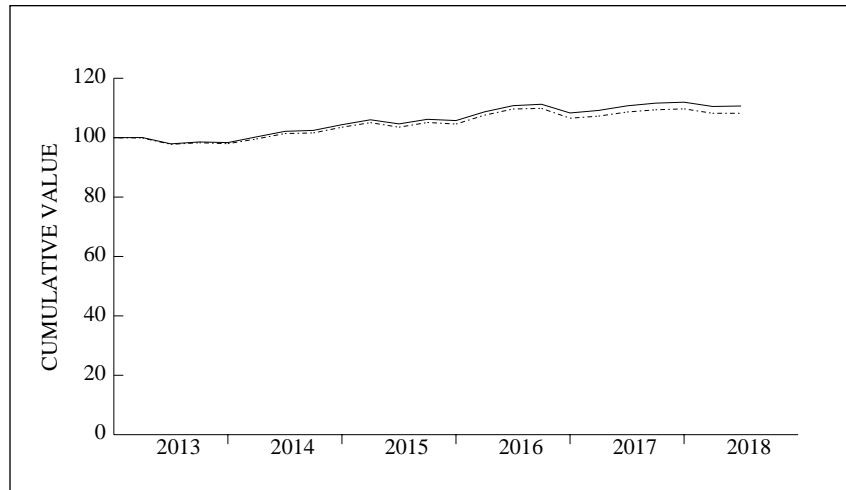
Date	Portfolio	Benchmark	Difference
9/16	3.4	2.1	1.3
12/16	5.7	2.1	3.6
3/17	1.7	1.8	-0.1
6/17	1.4	1.7	-0.3
9/17	2.5	1.9	0.6
12/17	2.7	2.1	0.6
3/18	2.8	2.2	0.6
6/18	2.9	2.0	0.9

## FIXED INCOME MANAGER SUMMARY

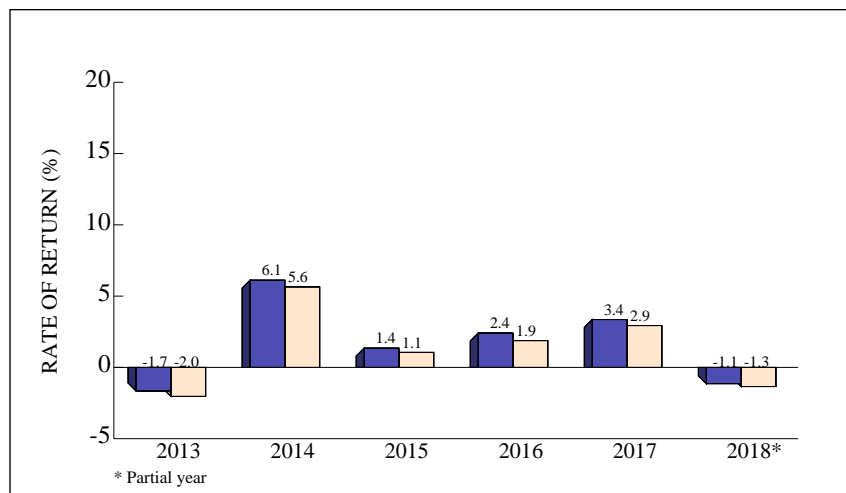
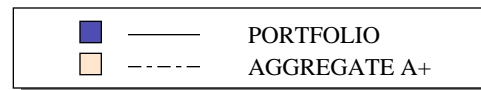


MANAGER	(UNIVERSE)	COMPONENT RETURNS AND RANKINGS					MARKET VALUE
		QTR	FYTD	1 YEAR	3 YEARS	5 YEARS	
RICHMOND	(Core Fixed Income)	0.2 (10)	-0.8 (35)	0.0 (52)	1.9 (69)	2.5 (65)	\$3,164,086
<i>Bloomberg Barclays Aggregate A-or-Better</i>		0.0 ----	-1.1 ----	-0.4 ----	1.5 ----	2.1 ----	----
<b>TOTAL</b>	<b>(Core Fixed Income)</b>	<b>0.2 (10)</b>	<b>-0.8 (35)</b>	<b>0.0 (52)</b>	<b>1.9 (69)</b>	<b>2.5 (65)</b>	<b>\$3,164,086</b>
<i>Bloomberg Barclays Aggregate A-or-Better</i>		0.0 ----	-1.1 ----	-0.4 ----	1.5 ----	2.1 ----	----

## FIXED INCOME RETURN COMPARISONS



Core Fixed Income Universe

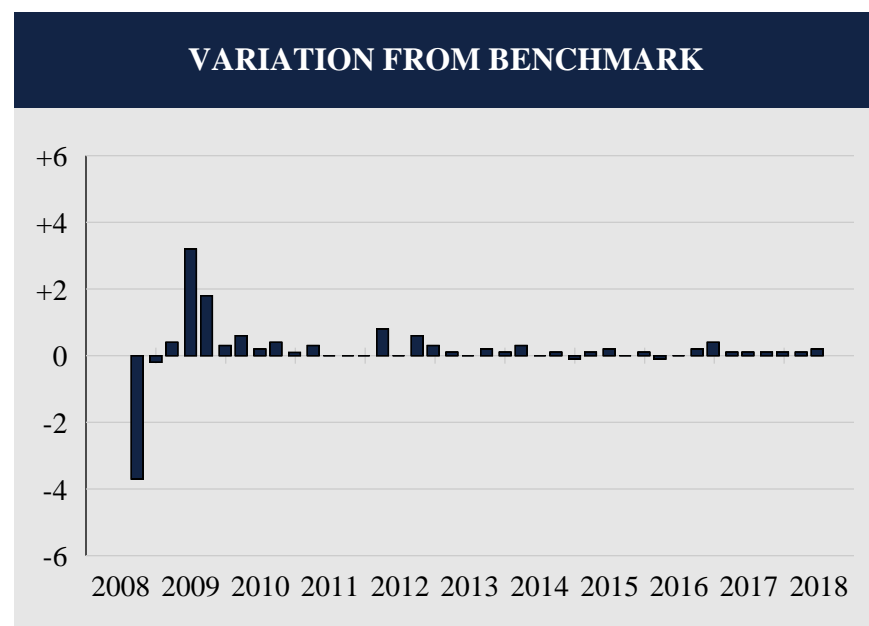


	QTR	2 QTRS	3 QTRS	YEAR	-----ANNUALIZED----- 3 YRS	5 YRS
RETURN	0.2	-1.1	-0.8	0.0	1.9	2.5
(RANK)	(10)	(18)	(35)	(52)	(69)	(65)
5TH %ILE	0.3	-0.4	0.1	1.1	3.1	3.5
25TH %ILE	0.0	-1.2	-0.7	0.3	2.5	3.0
MEDIAN	-0.1	-1.4	-1.0	0.0	2.1	2.7
75TH %ILE	-0.2	-1.6	-1.2	-0.3	1.8	2.4
95TH %ILE	-0.3	-2.0	-1.5	-0.7	1.6	2.2
<b>Agg A+</b>	<b>0.0</b>	<b>-1.3</b>	<b>-1.1</b>	<b>-0.4</b>	<b>1.5</b>	<b>2.1</b>

Core Fixed Income Universe

## FIXED INCOME QUARTERLY PERFORMANCE SUMMARY

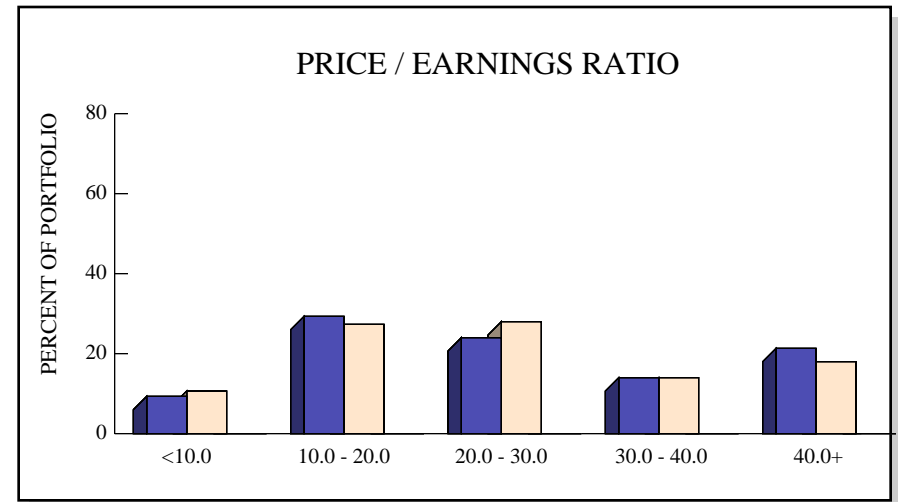
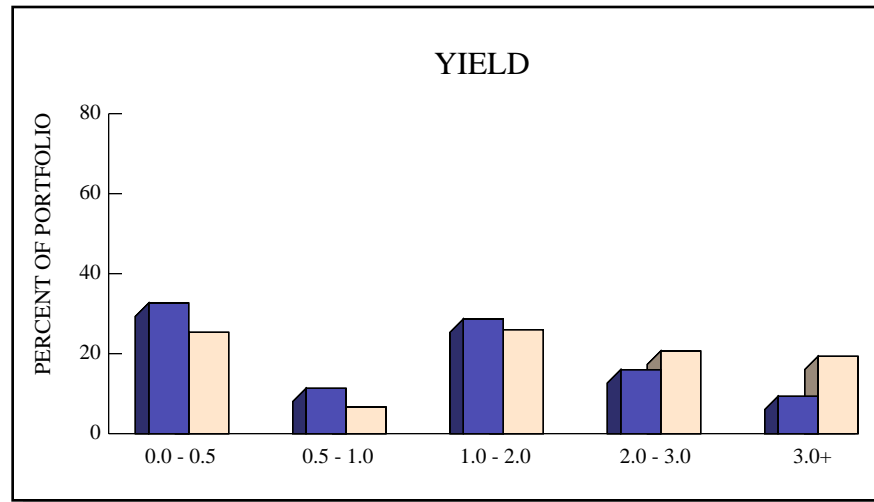
### COMPARATIVE BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE A-OR-BETTER



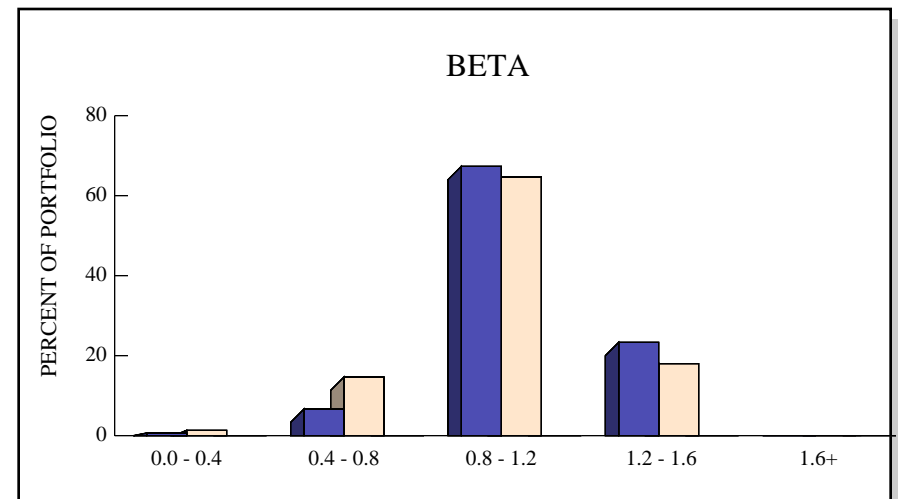
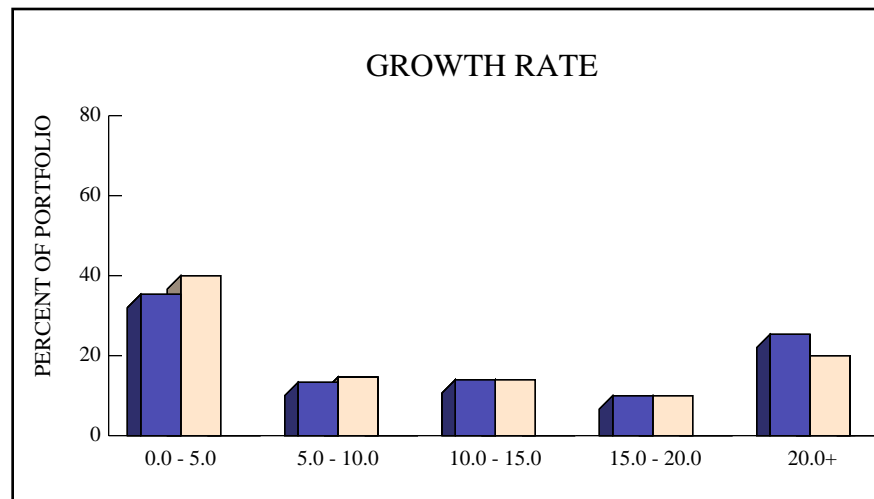
<b>Total Quarters Observed</b>	<b>40</b>
<b>Quarters At or Above the Benchmark</b>	<b>36</b>
<b>Quarters Below the Benchmark</b>	<b>4</b>
<b>Batting Average</b>	<b>.900</b>

RATES OF RETURN			
Date	Portfolio	Benchmark	Difference
9/08	-3.8	-0.1	-3.7
12/08	5.0	5.2	-0.2
3/09	0.4	0.0	0.4
6/09	4.2	1.0	3.2
9/09	5.1	3.3	1.8
12/09	0.3	0.0	0.3
3/10	2.3	1.7	0.6
6/10	3.7	3.5	0.2
9/10	2.6	2.2	0.4
12/10	-1.2	-1.3	0.1
3/11	0.6	0.3	0.3
6/11	2.3	2.3	0.0
9/11	4.0	4.0	0.0
12/11	1.0	1.0	0.0
3/12	0.9	0.1	0.8
6/12	2.0	2.0	0.0
9/12	1.9	1.3	0.6
12/12	0.3	0.0	0.3
3/13	0.0	-0.1	0.1
6/13	-2.1	-2.1	0.0
9/13	0.7	0.5	0.2
12/13	-0.2	-0.3	0.1
3/14	1.9	1.6	0.3
6/14	1.9	1.9	0.0
9/14	0.3	0.2	0.1
12/14	1.8	1.9	-0.1
3/15	1.6	1.5	0.1
6/15	-1.3	-1.5	0.2
9/15	1.5	1.5	0.0
12/15	-0.4	-0.5	0.1
3/16	2.8	2.9	-0.1
6/16	1.9	1.9	0.0
9/16	0.4	0.2	0.2
12/16	-2.6	-3.0	0.4
3/17	0.8	0.7	0.1
6/17	1.4	1.3	0.1
9/17	0.8	0.7	0.1
12/17	0.3	0.2	0.1
3/18	-1.3	-1.4	0.1
6/18	0.2	0.0	0.2

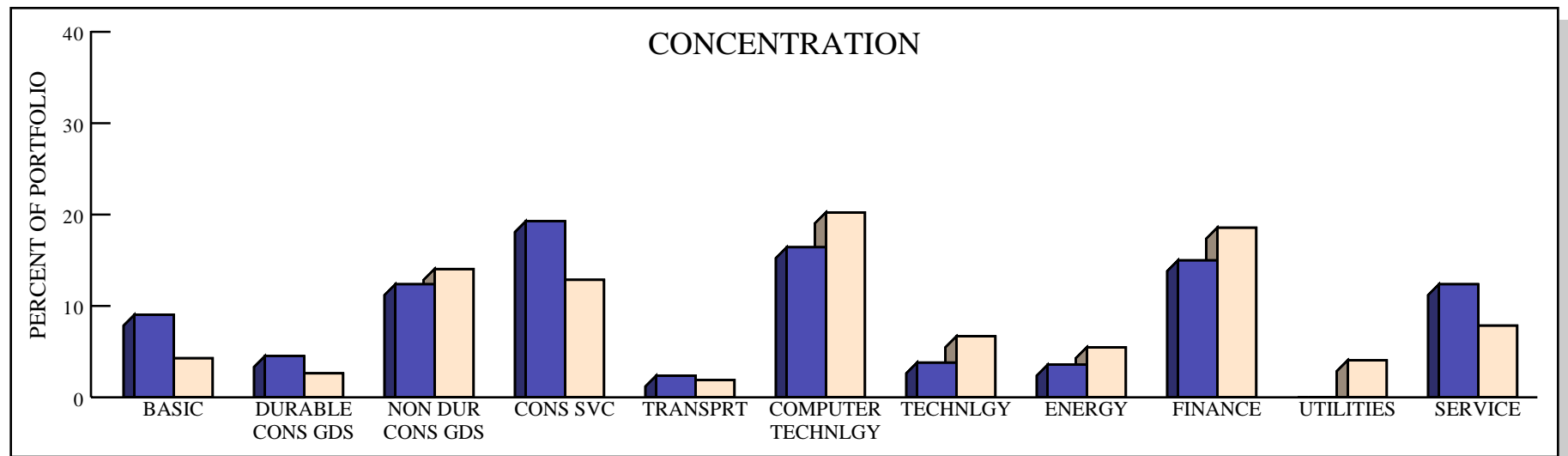
## STOCK CHARACTERISTICS



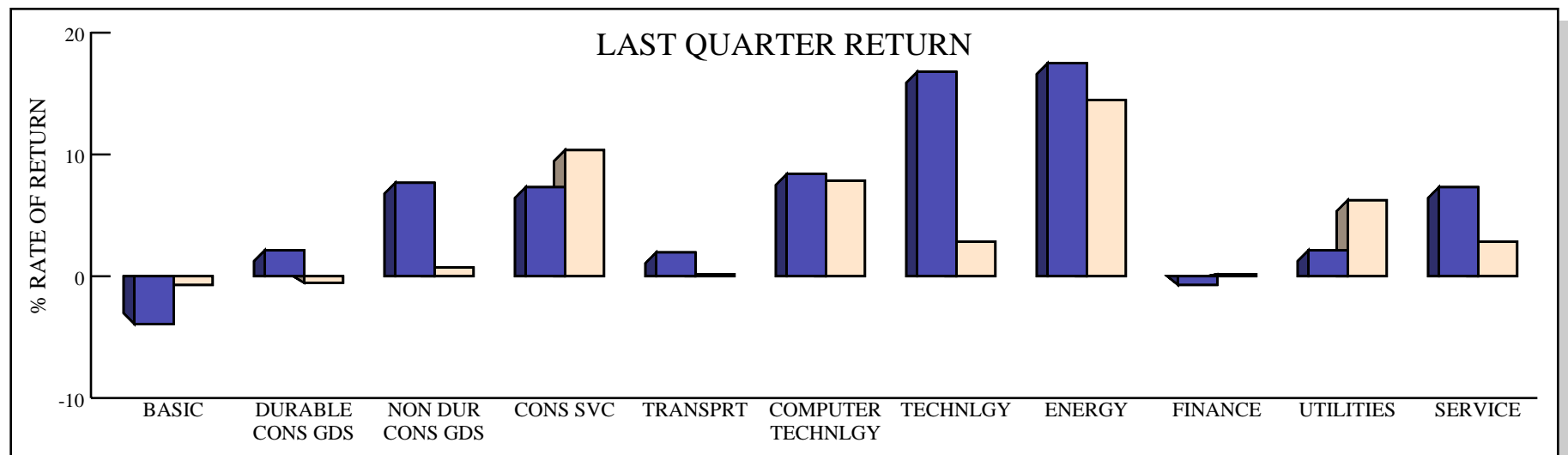
	# HOLDINGS	YIELD	GROWTH	P/E	BETA
PORTFOLIO	140	1.3%	11.1%	26.1	1.06
RUSSELL 1000	987	1.8%	9.6%	26.1	0.99



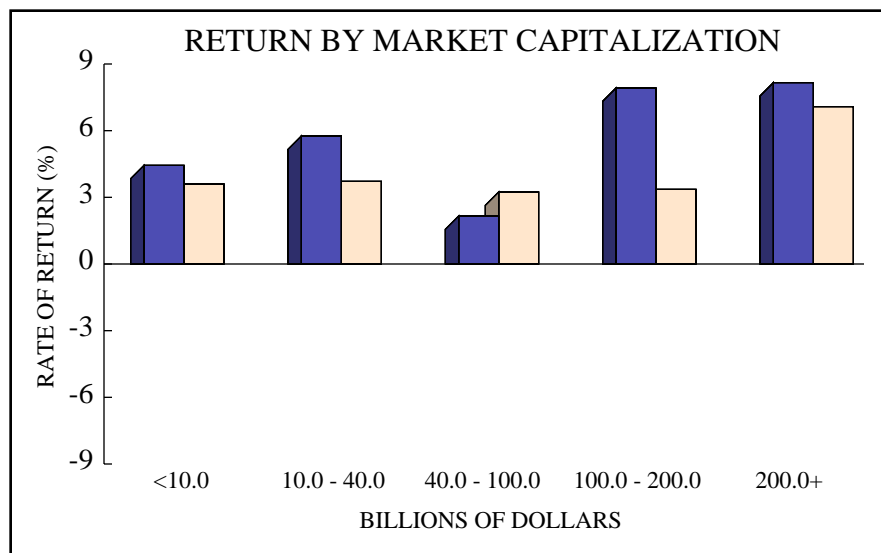
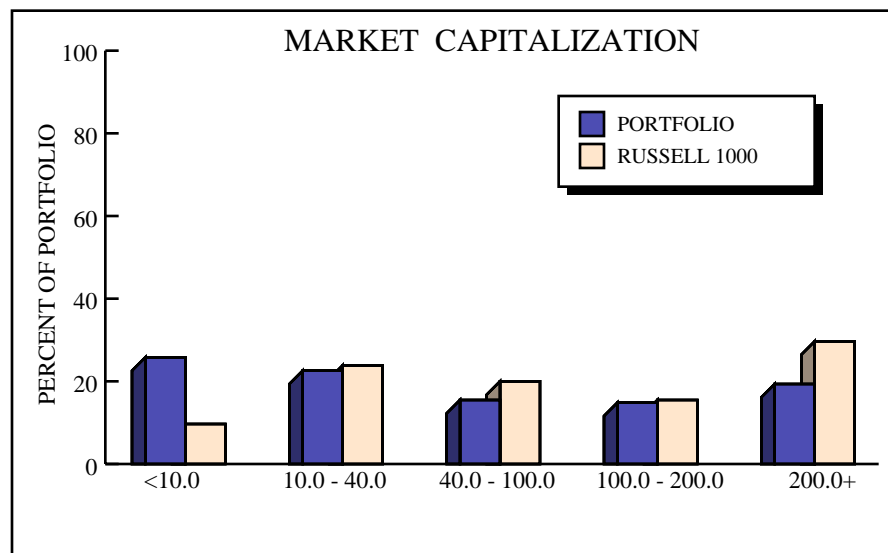
## STOCK INDUSTRY ANALYSIS



■ PORTFOLIO      ■ RUSSELL 1000

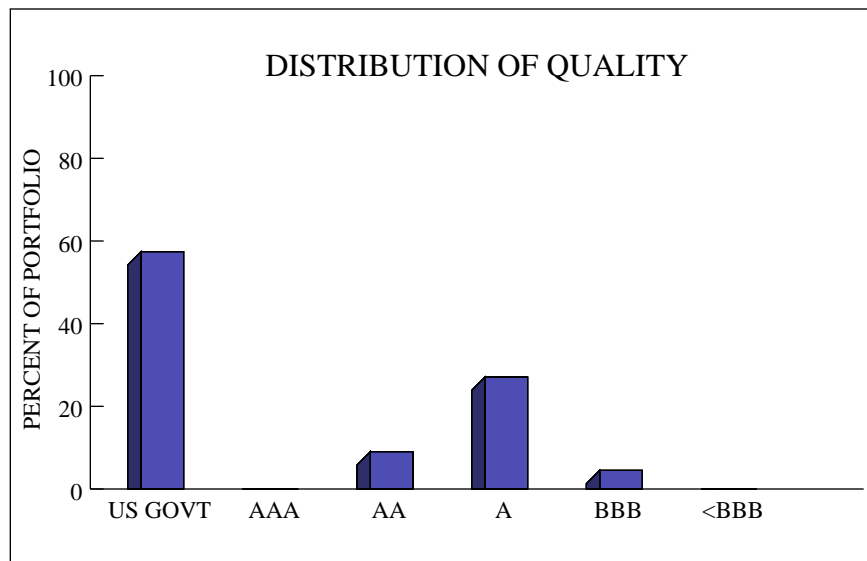
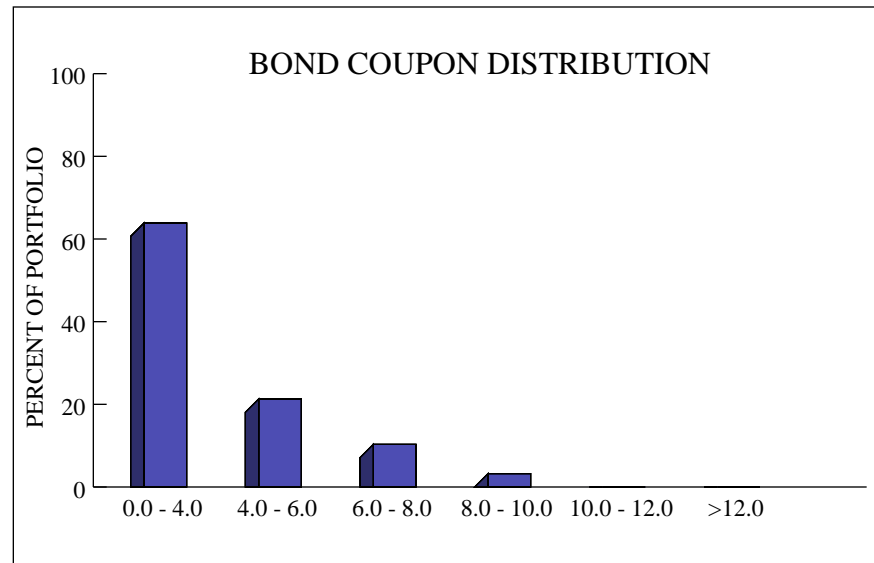
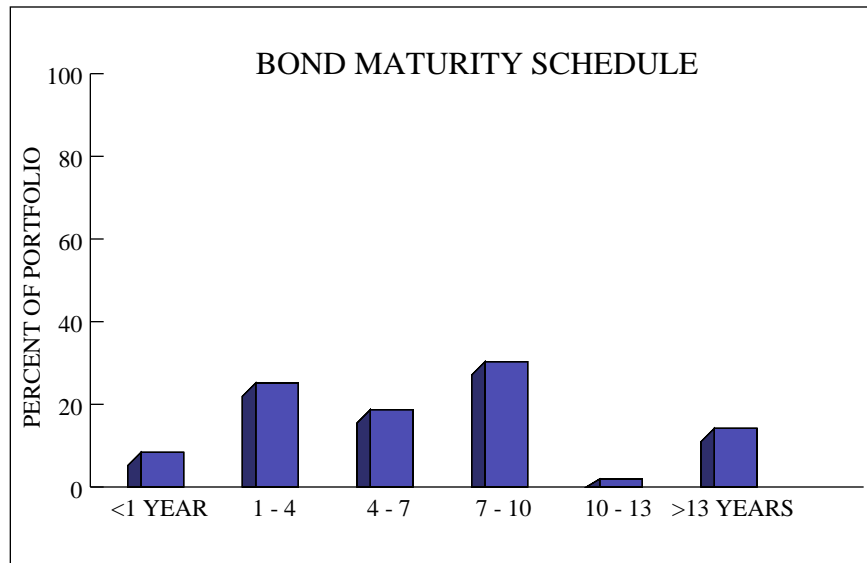


## TOP TEN HOLDINGS



## TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	MICROSOFT CORP	\$ 376,197	3.16%	8.5%	Computer Tech	\$ 757.6 B
2	ADOBE SYSTEMS INC	373,029	3.14%	12.8%	Computer Tech	119.4 B
3	VISA INC-CLASS A SHARES	307,549	2.59%	10.9%	Finance	236.6 B
4	ALPHABET INC-CL C	298,994	2.52%	8.1%	Computer Tech	389.3 B
5	NIKE INC -CL B	293,940	2.47%	20.3%	NonDur Cons Goods	102.2 B
6	AUTOMATIC DATA PROCESSING	270,560	2.28%	18.8%	Service	59.1 B
7	ALIGN TECHNOLOGY INC	249,420	2.10%	36.2%	Technology	27.4 B
8	O'REILLY AUTOMOTIVE INC	239,647	2.02%	10.6%	Consumer Service	22.4 B
9	DARLING INGREDIENTS INC	233,868	1.97%	14.9%	NonDur Cons Goods	3.3 B
10	ACCENTURE PLC-CL A	232,461	1.96%	7.5%	Consumer Service	110.3 B

**BOND CHARACTERISTICS**

	PORTFOLIO	AGGREGATE A+
No. of Securities	133	6,772
Duration	5.95	5.80
YTM	3.30	3.13
Average Coupon	3.76	2.92
Avg Maturity / WAL	7.57	7.91
Average Quality	AAA	USG-AAA

**COMPLIANCE REPORT**

Total Portfolio return exceeds the Policy Index for the three or five year period:	NO
Large Cap Portfolio return exceeds the Russell 1000 Index for the three or five year period:	YES
Large Cap Portfolio rank exceeds the median for the three or five year period:	YES
SMid Cap Portfolio return exceeds the Russell 2500 Index for the three or five year period:	NO
SMid Cap Portfolio rank exceeds the median for the three or five year period:	NO
International Equity Portfolio return exceeds the MSCI EAFE Net Index for the three or five year period:	YES
International Equity Portfolio rank exceeds the median for the three or five year period:	NO
Fixed Income Portfolio return exceeds the Barclays Aggregate A or better Index for the three or five year period:	YES
Fixed Income Portfolio rank exceeds the median for the three or five year period:	NO

<b>Total Fund Asset Allocation</b>	<b>Actual</b>	<b>Target</b>	<b>Minimum</b>	<b>Maximum</b>	<b>Compliance</b>
Domestic Equity	61.5%	60.0%	40.0%	80.0%	YES
Int'l Equity	7.4%	10.0%	0.0%	12.0%	YES
Real Estate	9.6%	10.0%	5.0%	15.0%	YES
Fixed	16.4%	20.0%	10.0%	30.0%	YES
Cash	5.2%	---	---	---	---

<b>Manager Allocation</b>	<b>Actual</b>	<b>Target</b>	<b>Minimum</b>	<b>Maximum</b>	<b>Compliance</b>
Polen Capital Mgmt	23.5%	20.0%	15.0%	25.0%	YES
Brandywine	20.8%	20.0%	15.0%	25.0%	YES
SouthernSun	18.9%	20.0%	15.0%	25.0%	YES
Highland Capital Mgmt	8.4%	10.0%	0.0%	12.0%	YES
Intercontinental	9.6%	10.0%	5.0%	15.0%	YES
Richmond Capital Mgmt	16.5%	20.0%	10.0%	30.0%	YES
Cash account	2.4%	---	---	---	---

**COMPLIANCE REPORT**

Polen Portfolio return exceeds the Russell 1000 Growth Index for the three or five year period:	YES
Polen Portfolio rank exceeds the median for the three or five year period:	YES
Polen Portfolio cash allocation is 12% or less:	YES
Polen Portfolio holdings are all listed on national stock exchanges:	YES
Polen Portfolio holdings of ADR / foreign multinational companies do not exceed 20%:	YES
Polen Portfolio Beta is 1.25 or less:	YES
Polen Portfolio holdings market capitalizations are not less than \$1 billion.	YES
Polen Portfolio holdings individually do not exceed 11% of portfolio:	YES
Polen Portfolio holdings individually do not exceed 10% of their market capitalization:	YES
Brandywine Portfolio cash allocation is 5% or less:	YES
Brandywine Portfolio holdings are all listed on national stock exchanges:	YES
Brandywine Portfolio holdings all have a minimum 5 year operating history:	YES
Brandywine Portfolio holdings of ADR / foreign multinational companies do not exceed 20%:	YES
Brandywine Portfolio Beta is 1.15 or less:	YES
Brandywine Portfolio holdings market capitalizations are not less than \$1 billion.	YES
Brandywine Portfolio holdings individually do not exceed 7% of portfolio:	YES
Brandywine Portfolio holdings individually do not exceed 5% of their market capitalization:	YES

**COMPLIANCE REPORT**

SouthernSun Portfolio return exceeds the Russell 2500 Index for the three or five year period:	NO
SouthernSun Portfolio rank exceeds the median for the three or five year period:	NO
SouthernSun Portfolio cash allocation is 10% or less:	YES
SouthernSun Portfolio holdings are all listed on national stock exchanges:	YES
SouthernSun Portfolio holdings of ADR / foreign multinational companies do not exceed 20%:	YES
SouthernSun Portfolio Beta is 1.8 or less:	YES
SouthernSun Portfolio holdings market capitalizations are not less than \$0.1 billion:	YES
SouthernSun Portfolio holdings individually do not exceed 10% of portfolio:	YES
SouthernSun Portfolio holdings individually do not exceed 10% of their market capitalization:	YES
Highland Capital Portfolio return exceeds the MSCI EAFE Index for the three or five year period:	NO
Highland Capital Portfolio rank exceeds the median for the three or five year period:	NO
Highland Capital Portfolio cash allocation is 5% or less:	NO
Richmond Portfolio return exceeds the Barclays Agg A+ or better Index for the three or five year period:	YES
Richmond Portfolio rank exceeds the median for the three or five year period:	NO
Richmond Portfolio cash allocation is 10% or less:	YES
Richmond Portfolio minimum rating is A or better by one or more recognized rating services:	YES
Richmond Portfolio holdings do not exceed 5% in any one non-USG bond:	YES

Manager	Fee Schedule
Polen Capital	60 basis points per annum
Brandywine	40 basis points per annum
Southern Sun	90 basis points on the first 25M; 85 basis points on the next 25M; 75 basis points on the balance
Highland Capital	50 basis points per annum
Intercontinental	Base fee: 110 basis points per annum on invested capital. Incentive fee: 20% over preferred return of 8%
Richmond	30 basis points per annum

## APPENDIX - MAJOR MARKET INDEX RETURNS

<b>Economic Data</b>	<b>Style</b>	<b>QTR</b>	<b>FYTD</b>	<b>1 Year</b>	<b>3 years</b>	<b>5 Years</b>
Consumer Price Index	Economic Data	1.0	2.1	2.9	1.8	1.5
<b>Domestic Equity</b>	<b>Style</b>	<b>QTR</b>	<b>FYTD</b>	<b>1 Year</b>	<b>3 years</b>	<b>5 Years</b>
Russell 3000	Broad Equity	3.9	9.8	14.8	11.6	13.3
S&P 500	Large Cap Core	3.4	9.5	14.4	11.9	13.4
Russell 1000	Large Cap	3.6	9.6	14.5	11.6	13.4
Russell 1000 Growth	Large Cap Growth	5.8	15.7	22.5	15.0	16.4
Russell 1000 Value	Large Cap Value	1.2	3.5	6.8	8.2	10.3
Russell Mid Cap	Midcap	2.8	8.5	12.3	9.6	12.2
Russell Mid Cap Growth	Midcap Growth	3.2	12.6	18.5	10.7	13.4
Russell Mid Cap Value	Midcap Value	2.4	5.3	7.6	8.8	11.3
Russell 2000	Small Cap	7.8	11.3	17.6	11.0	12.5
Russell 2000 Growth	Small Cap Growth	7.2	14.7	21.8	10.6	13.6
Russell 2000 Value	Small Cap Value	8.3	7.6	13.1	11.2	11.2
<b>International Equity</b>	<b>Style</b>	<b>QTR</b>	<b>FYTD</b>	<b>1 Year</b>	<b>3 years</b>	<b>5 Years</b>
MSCI All Country World Ex US	Foreign Equity	-2.4	1.4	7.8	5.6	6.5
MSCI EAFE	Developed Markets Equity	-1.0	1.8	7.4	5.4	6.9
MSCI EAFE Growth	Developed Markets Growth	0.3	4.6	9.8	6.8	7.8
MSCI EAFE Value	Developed Markets Value	-2.3	-1.0	4.9	3.9	6.0
MSCI Emerging Markets	Emerging Markets Equity	-7.9	0.5	8.6	6.0	5.4
<b>Domestic Fixed Income</b>	<b>Style</b>	<b>QTR</b>	<b>FYTD</b>	<b>1 Year</b>	<b>3 years</b>	<b>5 Years</b>
Bloomberg Barclays Aggregate Index	Core Fixed Income	-0.2	-1.2	-0.4	1.7	2.3
Bloomberg Barclays Capital Gov't Bond	Treasuries	0.1	-1.0	-0.6	1.0	1.5
Bloomberg Barclays Capital Credit Bond	Corporate Bonds	-0.9	-2.0	-0.6	2.9	3.4
Intermediate Aggregate	Core Intermediate	0.1	-1.0	-0.3	1.3	1.8
ML/BoA 1-3 Year Treasury	Short Term Treasuries	0.2	-0.2	0.1	0.4	0.6
Bloomberg Barclays Capital High Yield	High Yield Bonds	1.0	0.6	2.6	5.5	5.5
<b>Alternative Assets</b>	<b>Style</b>	<b>QTR</b>	<b>FYTD</b>	<b>1 Year</b>	<b>3 years</b>	<b>5 Years</b>
Bloomberg Barclays Global Treasury Ex US	International Treasuries	-4.9	0.9	2.9	3.5	1.0
NCREIF NFI-ODCE Index	Real Estate	2.0	6.4	8.4	9.4	11.0
HFRI FOF Composite	Hedge Funds	0.8	3.1	5.5	2.0	3.5

**APPENDIX - DISCLOSURES**

- \* The Policy Index is a policy-weighted passive index constructed as follows:

For all periods through 6/30/2010:

50% S&P 500	30% Bloomberg Barclays Aggregate A+	10% MSCI EAFE
10% Russell 2000		

For the periods since 7/1/2010 through 9/1/2011:

20% Russell 1000 Value	20% Russell 1000 Growth	10% Russell 2000
10% Russell Midcap	10% MSCI EAFE	30% Bloomberg Barclays Aggregate A+

For the periods since 9/1/2011 through 6/30/2016:

20% Russell 1000 Value	20% Russell 1000 Growth	20% Russell 2500
10% MSCI EAFE	30% Bloomberg Barclays Aggregate A+	

For all periods since 6/30/2016:

20% Russell 1000 Value	20% Russell 1000 Growth	20% Russell 2500
10% MSCI EAFE	10% NCREIF ODCE	20% Bloomberg Barclays Aggregate A+

- \* Dahab Associates utilizes data provided by a custodian and other vendors it believes are reliable. However, it cannot assume responsibility for errors and omissions therefrom.
- \* All returns were calculated on a time-weighted basis, and are gross of fees unless otherwise noted.
- \* All returns for periods greater than one year are annualized.
- \* Dahab Associates uses the modified duration measure to present average duration.
- \* All values are in US dollars.

COCOA FIREFIGHTERS' PENSION FUND  
POLEN CAPITAL MANAGEMENT - LARGE CAP GROWTH  
PERFORMANCE REVIEW  
JUNE 2018

## **INVESTMENT RETURN**

On June 30th, 2018, the Cocoa Firefighters' Pension Fund's Polen Capital Management Large Cap Growth portfolio was valued at \$4,542,423, representing an increase of \$371,009 from the March quarter's ending value of \$4,171,414. Last quarter, the Fund posted withdrawals totaling \$7,787, which partially offset the portfolio's net investment return of \$378,796. Income receipts totaling \$11,951 plus net realized and unrealized capital gains of \$366,845 combined to produce the portfolio's net investment return.

## **RELATIVE PERFORMANCE**

### **Total Fund**

For the second quarter, the Polen Capital Management Large Cap Growth portfolio returned 9.1%, which was 3.3% above the Russell 1000 Growth Index's return of 5.8% and ranked in the 3rd percentile of the Large Cap Growth universe. Over the trailing year, the portfolio returned 23.5%, which was 1.0% above the benchmark's 22.5% return, ranking in the 38th percentile. Since December 2011, the portfolio returned 17.0% annualized and ranked in the 40th percentile. The Russell 1000 Growth returned an annualized 16.8% over the same period.

## **ASSET ALLOCATION**

At the end of the second quarter, large cap equities comprised 96.9% of the total portfolio (\$4.4 million), while cash & equivalents totaled 3.1% (\$141,290).

## **EQUITY ANALYSIS**

The Polen Capital Management portfolio was diversified across six of the eleven industry sectors in our analysis. Relative to the Russell 1000 Growth, the portfolio was heavily concentrated in Non-Durable Consumer Goods, Consumer Service and Computer Technology. Technology had notably less representation than the index. Basic, Durable Consumer Goods, Transportation, Energy and Utilities were left vacant.

Last quarter, the Polen Capital Management portfolio outpaced the Russell 1000 Growth index in four out of the six sectors. Low quality stock selection compounded by overweight allocation in the Consumer Service sector magnified negative effects. Gains in the Nondurable Consumer Goods, Finance and Service sectors helped the portfolio. The Technology sector posted the strongest return, but its significance was lowered due its light concentration.

## EXECUTIVE SUMMARY

## PERFORMANCE SUMMARY

	Quarter	FYTD	1 Year	3 Year	5 Year	Since 12/11
<b>Total Portfolio - Gross</b>	9.1	18.7	23.5	16.9	18.8	17.0
<i>LARGE CAP GROWTH RANK</i>	( 3)	(24)	(38)	( 9)	( 9)	(40)
<b>Total Portfolio - Net</b>	8.9	18.1	22.7	16.1	18.1	16.3
Russell 1000G	5.8	15.7	22.5	15.0	16.4	16.8
<b>Large Cap Equity - Gross</b>	9.4	19.4	24.4	17.5	19.6	17.7
<i>LARGE CAP GROWTH RANK</i>	( 3)	(22)	(32)	( 7)	( 5)	(24)
Russell 1000G	5.8	15.7	22.5	15.0	16.4	16.8
S&P 500	3.4	9.5	14.4	11.9	13.4	15.0

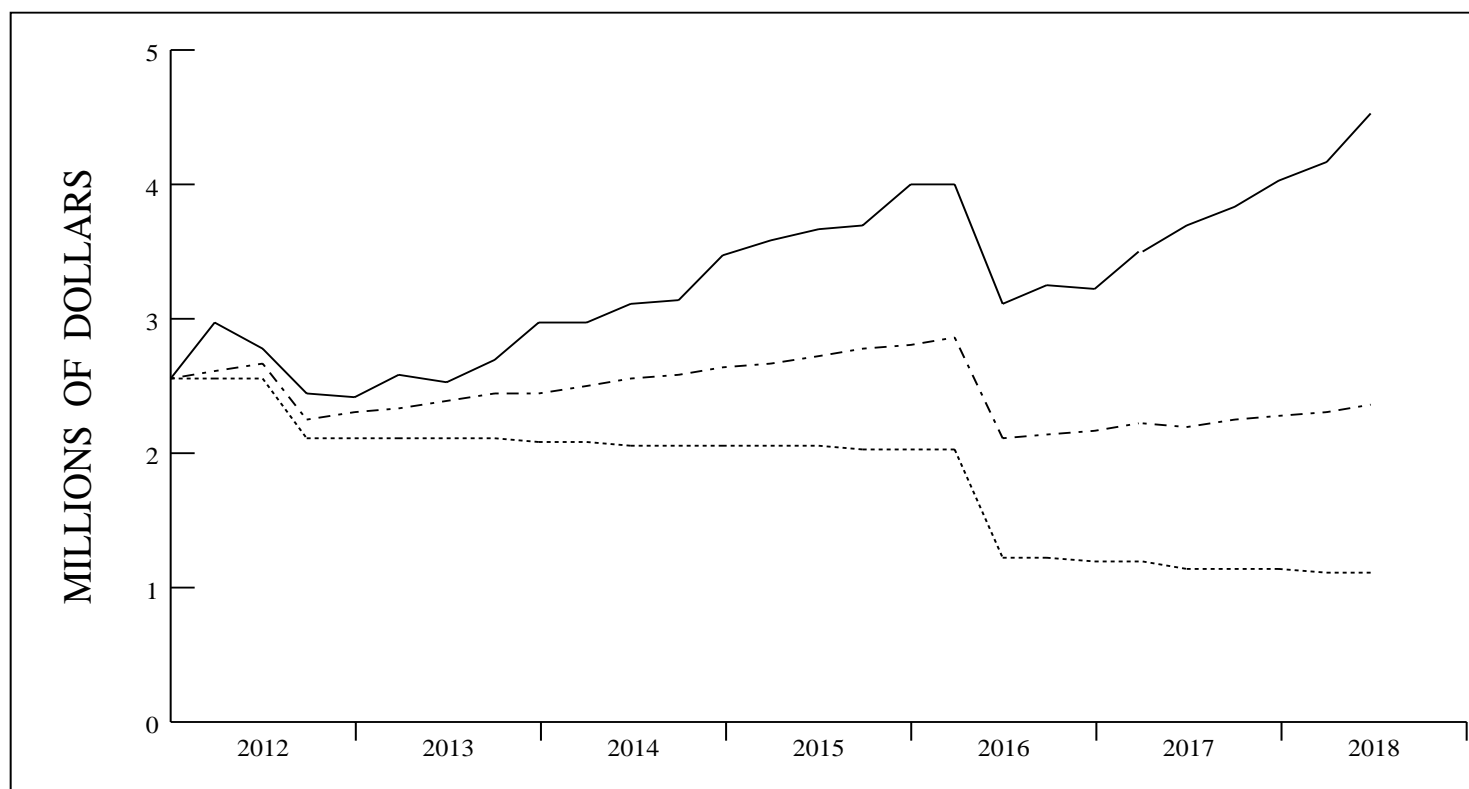
## ASSET ALLOCATION

Large Cap Equity	96.9%	\$ 4,401,133
Cash	3.1%	141,290
<b>Total Portfolio</b>	<b>100.0%</b>	<b>\$ 4,542,423</b>

## INVESTMENT RETURN

Market Value 3/2018	\$ 4,171,414
Contribs / Withdrawals	- 7,787
Income	11,951
Capital Gains / Losses	366,845
Market Value 6/2018	\$ 4,542,423

## INVESTMENT GROWTH

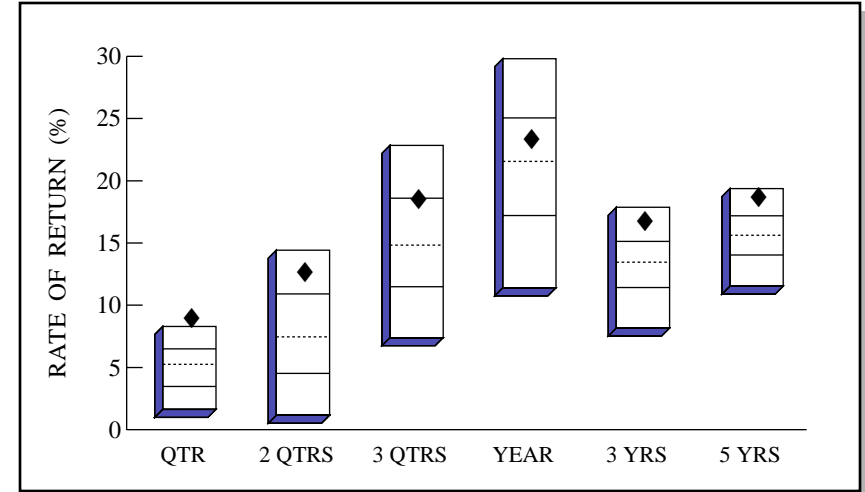
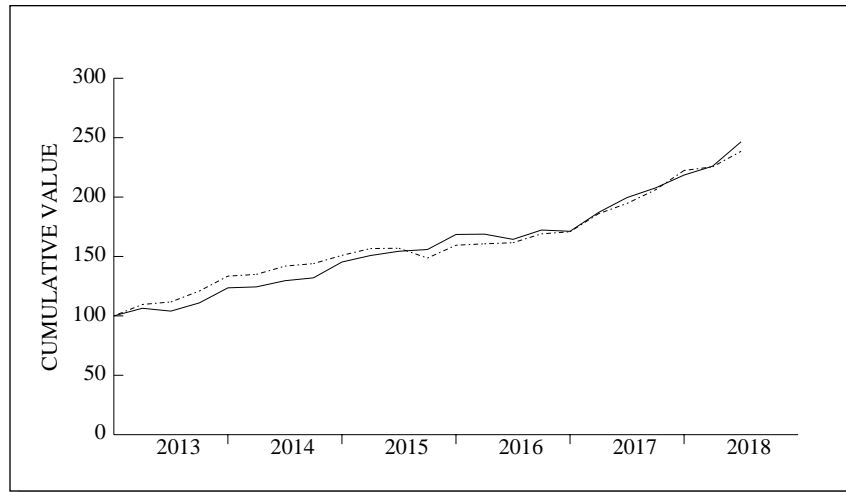


— ACTUAL RETURN  
 - - - 8.0%  
 ..... 0.0%

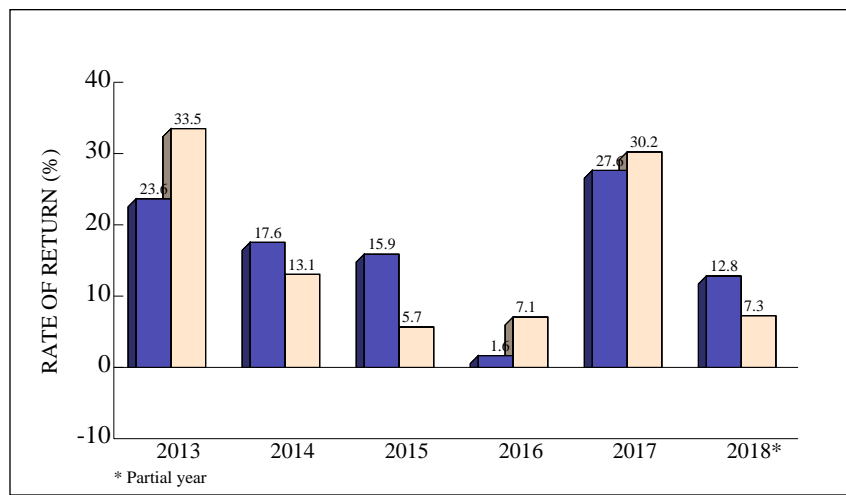
VALUE ASSUMING  
 8.0% RETURN \$ 2,361,626

	LAST QUARTER	PERIOD 12/11 - 6/18
BEGINNING VALUE	\$ 4,171,414	\$ 2,576,962
NET CONTRIBUTIONS	- 7,787	- 1,448,285
INVESTMENT RETURN	378,796	3,413,746
ENDING VALUE	\$ 4,542,423	\$ 4,542,423
INCOME	11,951	207,483
CAPITAL GAINS (LOSSES)	366,845	3,206,263
INVESTMENT RETURN	378,796	3,413,746

## TOTAL RETURN COMPARISONS

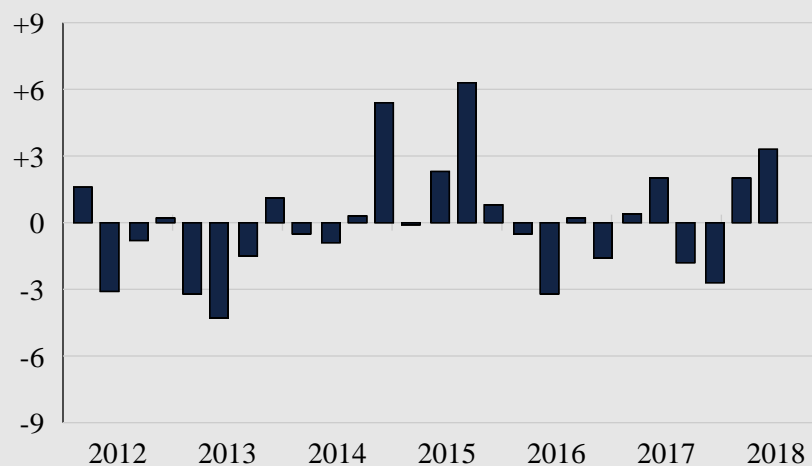


Large Cap Growth Universe



	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	9.1	12.8	18.7	23.5	16.9	18.8
(RANK)	( 3)	(12)	(24)	(38)	( 9)	( 9)
5TH %ILE	8.3	14.4	22.8	29.8	17.9	19.4
25TH %ILE	6.5	10.9	18.6	25.0	15.1	17.2
MEDIAN	5.2	7.5	14.8	21.6	13.5	15.6
75TH %ILE	3.5	4.5	11.5	17.2	11.4	14.0
95TH %ILE	1.6	1.2	7.4	11.4	8.2	11.5
<i>Russ 1000G</i>	<i>5.8</i>	<i>7.3</i>	<i>15.7</i>	<i>22.5</i>	<i>15.0</i>	<i>16.4</i>

Large Cap Growth Universe

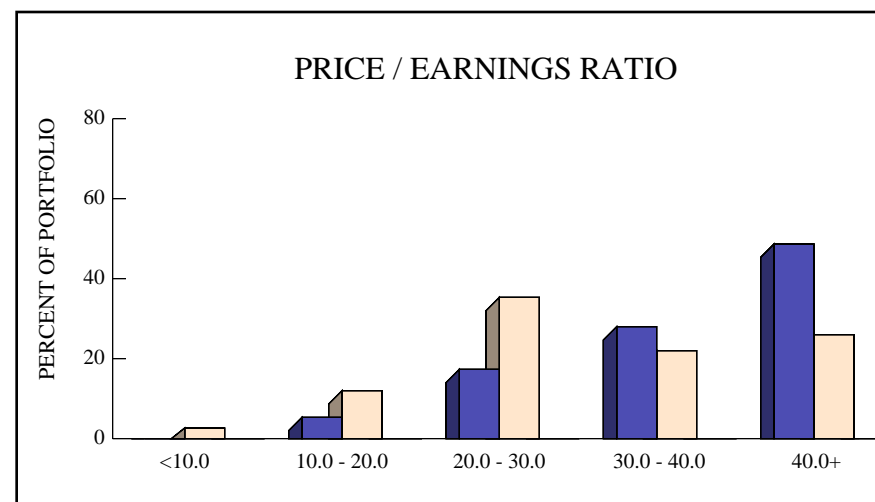
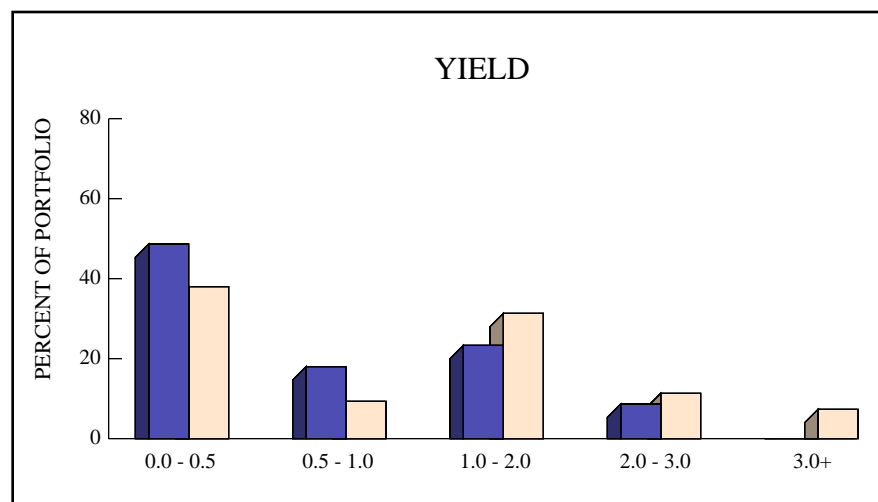
**TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY****COMPARATIVE BENCHMARK: RUSSELL 1000 GROWTH****VARIATION FROM BENCHMARK**

<b>Total Quarters Observed</b>	<b>26</b>
<b>Quarters At or Above the Benchmark</b>	<b>13</b>
<b>Quarters Below the Benchmark</b>	<b>13</b>
<b>Batting Average</b>	<b>.500</b>

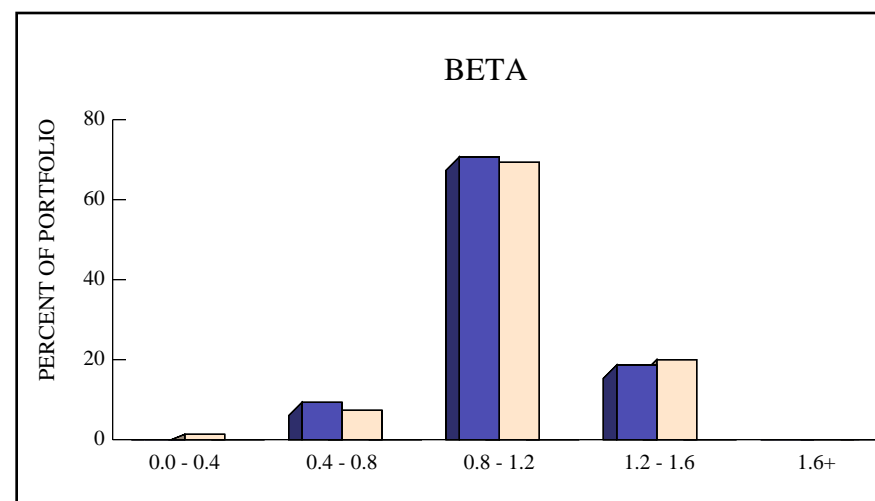
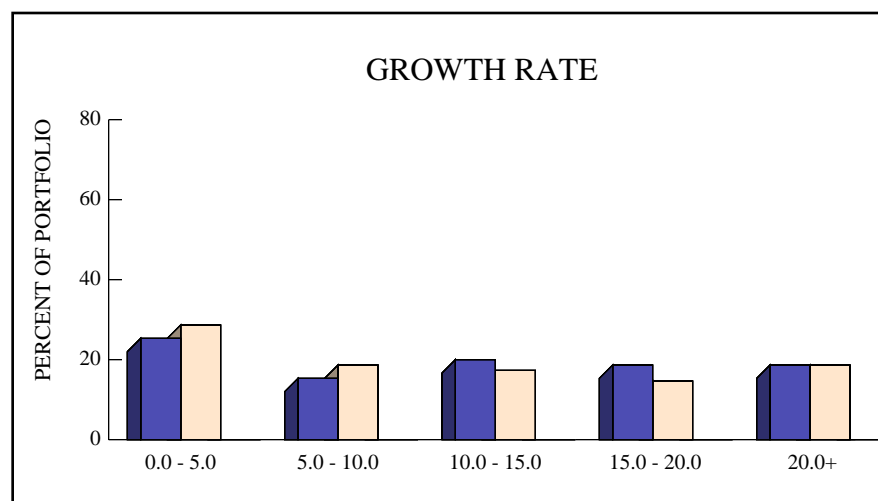
**RATES OF RETURN**

Date	Portfolio	Benchmark	Difference
3/12	16.3	14.7	1.6
6/12	-7.1	-4.0	-3.1
9/12	5.3	6.1	-0.8
12/12	-1.1	-1.3	0.2
3/13	6.3	9.5	-3.2
6/13	-2.2	2.1	-4.3
9/13	6.6	8.1	-1.5
12/13	11.5	10.4	1.1
3/14	0.6	1.1	-0.5
6/14	4.2	5.1	-0.9
9/14	1.8	1.5	0.3
12/14	10.2	4.8	5.4
3/15	3.7	3.8	-0.1
6/15	2.4	0.1	2.3
9/15	1.0	-5.3	6.3
12/15	8.1	7.3	0.8
3/16	0.2	0.7	-0.5
6/16	-2.6	0.6	-3.2
9/16	4.8	4.6	0.2
12/16	-0.6	1.0	-1.6
3/17	9.3	8.9	0.4
6/17	6.7	4.7	2.0
9/17	4.1	5.9	-1.8
12/17	5.2	7.9	-2.7
3/18	3.4	1.4	2.0
6/18	9.1	5.8	3.3

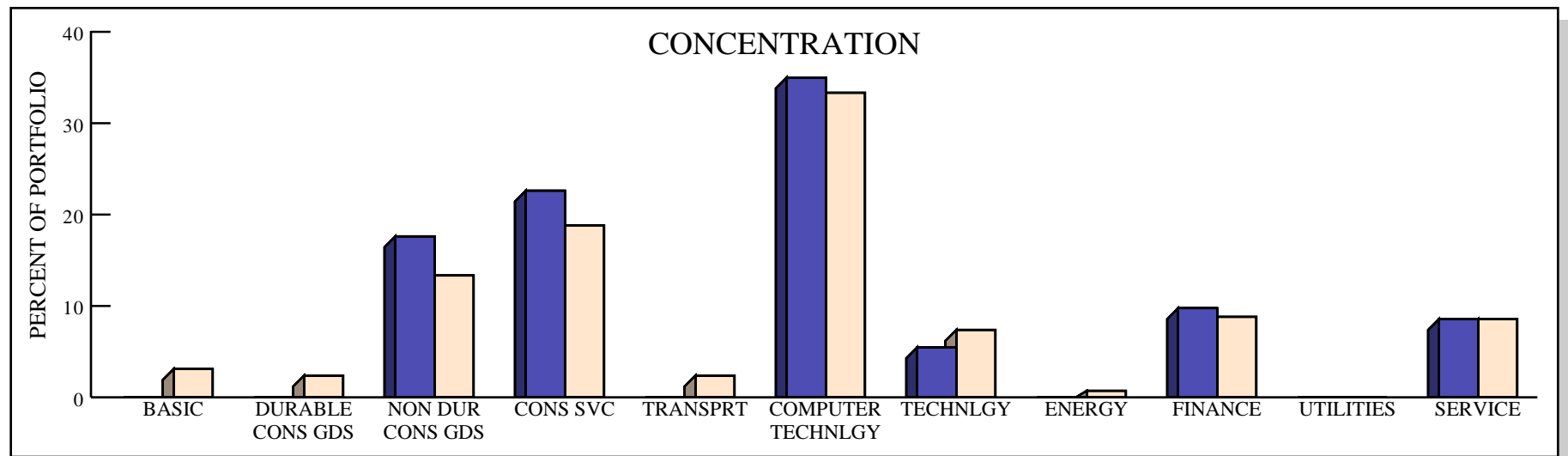
## STOCK CHARACTERISTICS



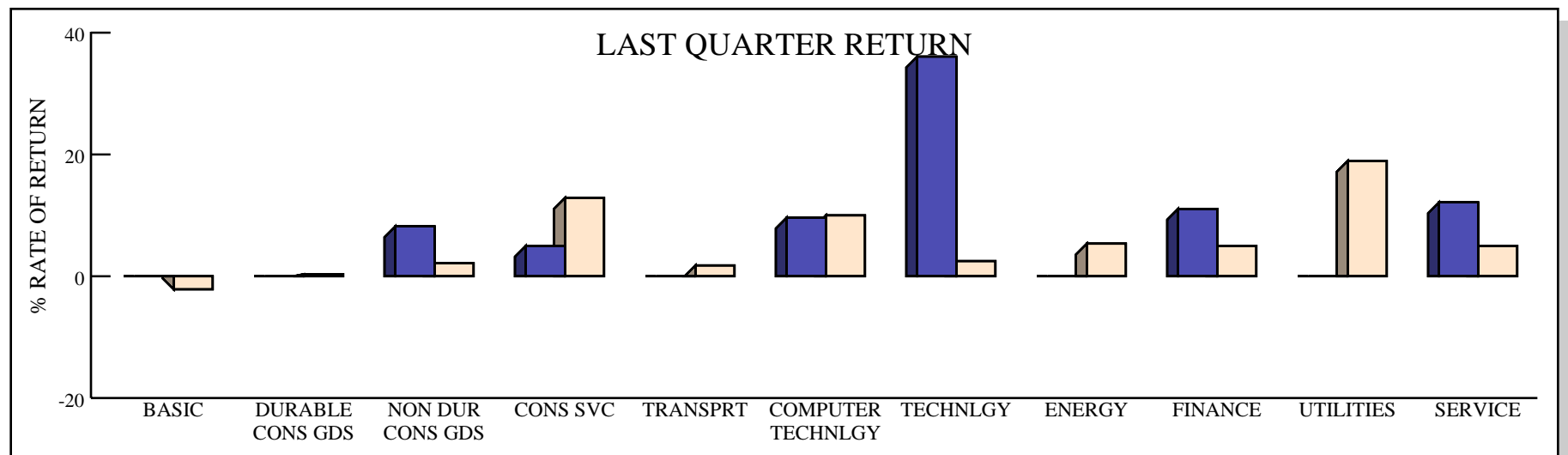
	# HOLDINGS	YIELD	GROWTH	P/E	BETA
PORTFOLIO	20	0.7%	10.9%	41.9	1.04
RUSSELL 1000G	542	1.2%	11.8%	32.4	1.03



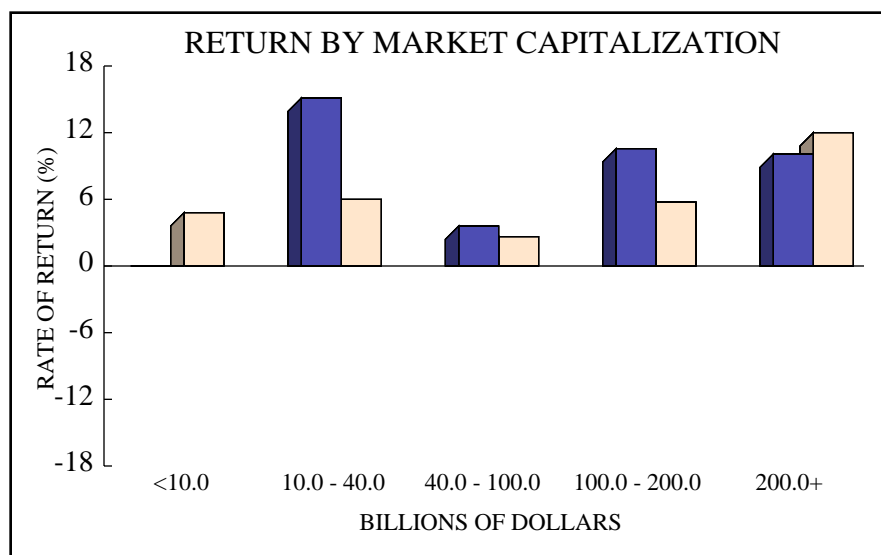
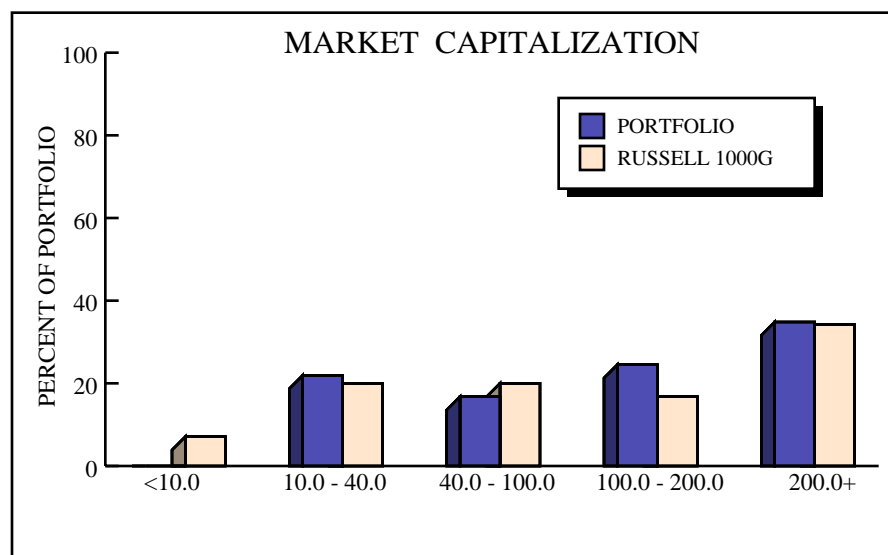
## STOCK INDUSTRY ANALYSIS



■ PORTFOLIO      ■ RUSSELL 1000 GROWTH



## TOP TEN HOLDINGS



## TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	MICROSOFT CORP	\$ 376,197	8.55%	8.5%	Computer Tech	\$ 757.6 B
2	ADOBE SYSTEMS INC	373,029	8.48%	12.8%	Computer Tech	119.4 B
3	VISA INC-CLASS A SHARES	307,549	6.99%	10.9%	Finance	236.6 B
4	ALPHABET INC-CL C	298,994	6.79%	8.1%	Computer Tech	389.3 B
5	NIKE INC -CL B	293,940	6.68%	20.3%	NonDur Cons Goods	102.2 B
6	AUTOMATIC DATA PROCESSING	270,560	6.15%	18.8%	Service	59.1 B
7	ALIGN TECHNOLOGY INC	249,420	5.67%	36.2%	Technology	27.4 B
8	ACCENTURE PLC-CL A	232,461	5.28%	7.5%	Consumer Service	110.3 B
9	ZOETIS INC	213,827	4.86%	2.2%	NonDur Cons Goods	41.2 B
10	O'REILLY AUTOMOTIVE INC	212,837	4.84%	10.6%	Consumer Service	22.4 B

COCOA FIREFIGHTERS' PENSION FUND  
BRANDYWINE GLOBAL INVESTMENT MANAGEMENT - DYNAMIC LARGE CAP VALUE  
PERFORMANCE REVIEW  
JUNE 2018

## **INVESTMENT RETURN**

On June 30th, 2018, the Cocoa Firefighters' Pension Fund's Brandywine Global Investment Management Dynamic Large Cap Value account was valued at \$4,025,784, an increase of \$17,131 from the March ending value of \$4,008,653. Over the last three months, the portfolio posted \$4,960 in net withdrawals, which offset the fund's net investment gain of \$22,091. The portfolio's net investment return figure was the result of income receipts totaling \$21,993 plus \$98 in net realized and unrealized capital gains.

## **RELATIVE PERFORMANCE**

### **Total Fund**

In the second quarter, the Brandywine Global Investment Management Dynamic Large Cap Value portfolio gained 0.6%, which was 0.6% below the Russell 1000 Value Index's return of 1.2% and ranked in the 81st percentile of the Large Cap Value universe. Over the trailing twelve-month period, the portfolio returned 12.6%, which was 5.8% greater than the benchmark's 6.8% performance, and ranked in the 23rd percentile. Since June 2017, the portfolio returned 12.6% and ranked in the 23rd percentile. The Russell 1000 Value returned 6.8% over the same period.

## **ASSET ALLOCATION**

At the end of the second quarter, large cap equities comprised 99.2% of the total portfolio (\$4.0 million), while cash & equivalents totaled 0.8% (\$32,999).

## **EQUITY ANALYSIS**

The Brandywine Global Investment Large Cap Value portfolio was diversified across all of the industry sectors in our analysis. Relative to the Russell 1000 Value, the portfolio was heavily concentrated in Consumer Service, Transportation and Finance sectors. Basic, Utilities, Nondurable Consumer Goods and Energy had notably less representation than the index. The Utilities was left vacant.

In the last quarter the Brandywine Global Investment Large Cap Value portfolio fell short relative the Russell 1000 Value index. The heavily allocated Finance sector posted a negative return, bringing down the fund's total return. Underperformance in the Utilities, Energy and Basic sectors further hurt the portfolio. Outperformance in the Durable Consumer Goods, nondurable Consumer Goods, Consumer Service, Computer technology, Technology and Service sectors helped boost the portfolio's overall performance, but could not make up for the losses.

**EXECUTIVE SUMMARY****PERFORMANCE SUMMARY**

	Quarter	FYTD	1 Year	3 Year	5 Year
<b>Total Portfolio - Gross</b>	0.6	6.5	12.6	----	----
<i>LARGE CAP VALUE RANK</i>	(81)	(42)	(23)	----	----
<b>Total Portfolio - Net</b>	0.5	6.1	12.1	----	----
Russell 1000V	1.2	3.5	6.8	8.2	10.3
<b>Large Cap Equity - Gross</b>	0.6	6.0	12.2	----	----
<i>LARGE CAP VALUE RANK</i>	(81)	(50)	(28)	----	----
Russell 1000V	1.2	3.5	6.8	8.2	10.3

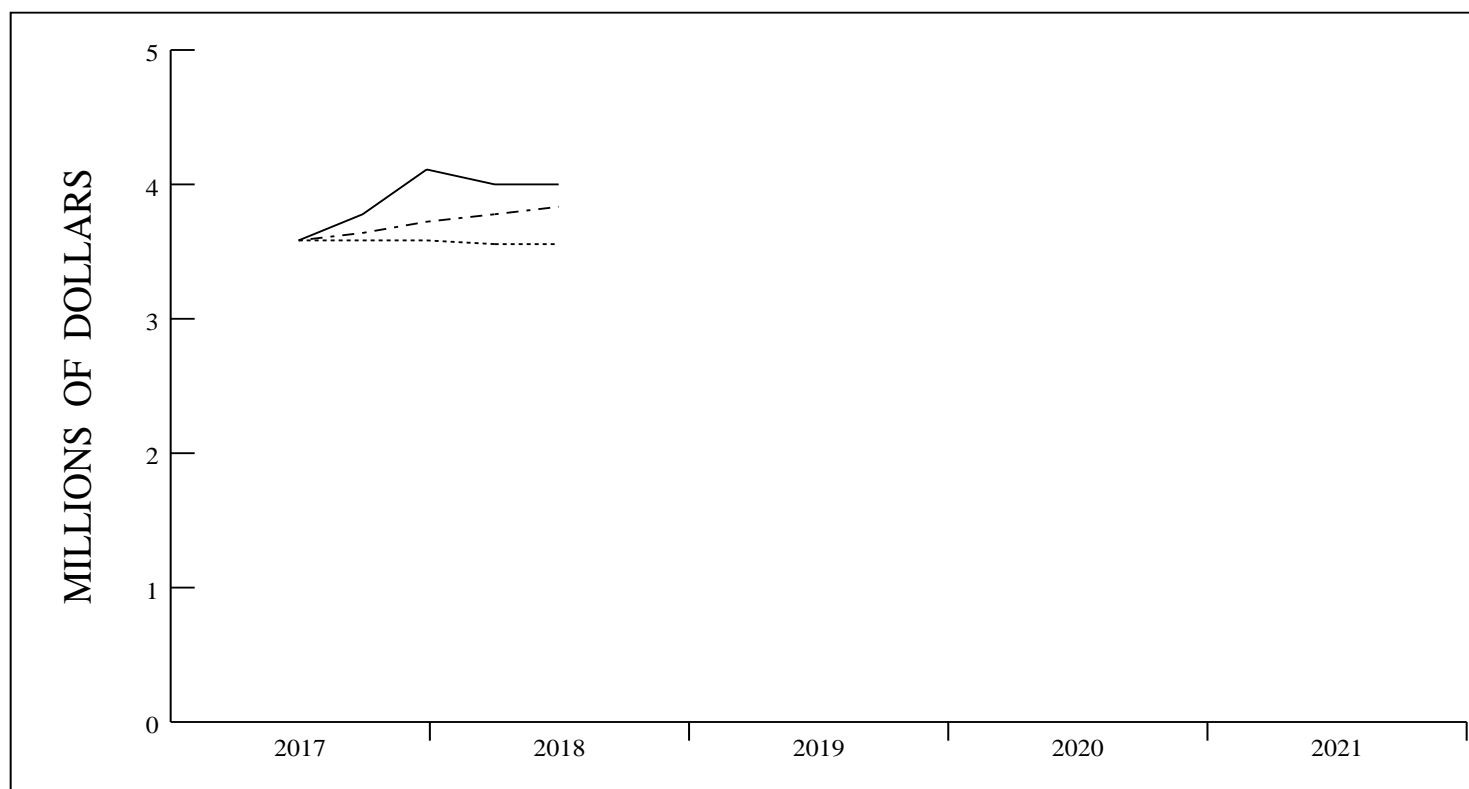
**ASSET ALLOCATION**

Large Cap Equity	99.2%	\$ 3,992,785
Cash	0.8%	32,999
<b>Total Portfolio</b>	<b>100.0%</b>	<b>\$ 4,025,784</b>

**INVESTMENT RETURN**

Market Value 3/2018	\$ 4,008,653
Contribs / Withdrawals	- 4,960
Income	21,993
Capital Gains / Losses	98
Market Value 6/2018	\$ 4,025,784

## INVESTMENT GROWTH

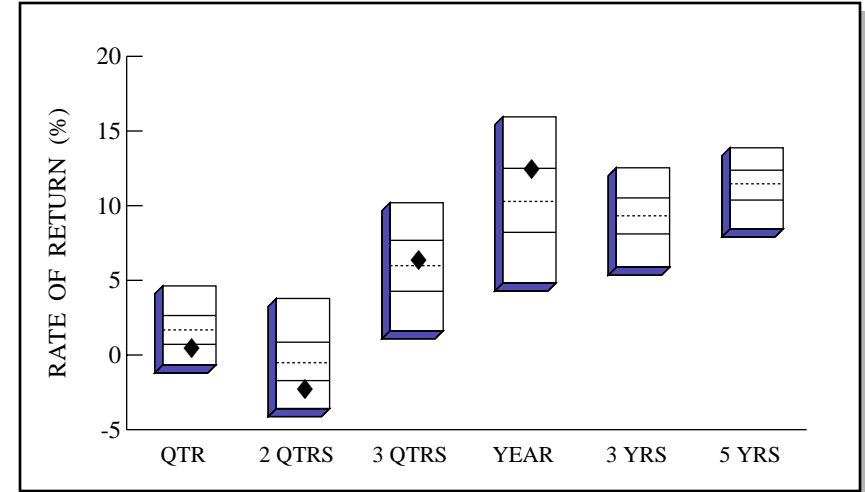
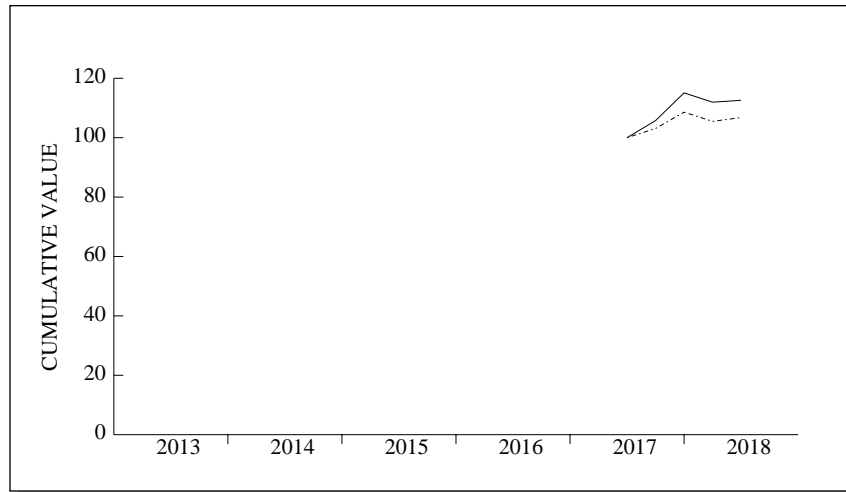


— ACTUAL RETURN  
 - - - 8.0%  
 ..... 0.0%

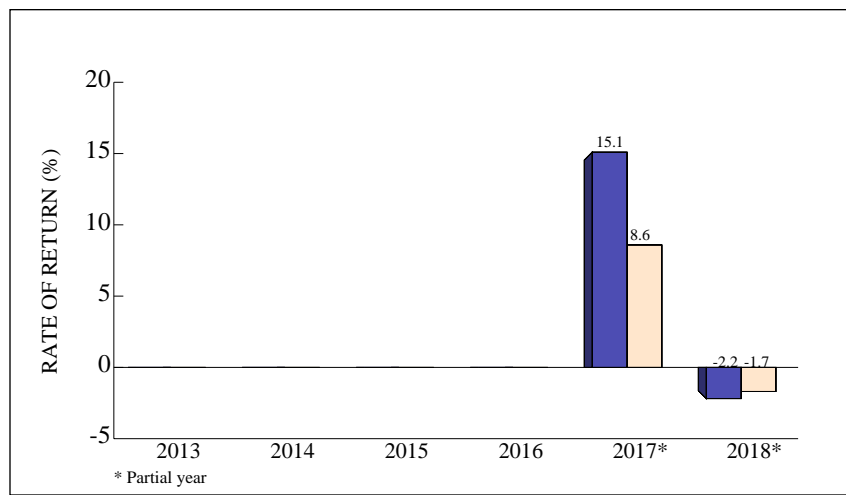
VALUE ASSUMING  
 8.0% RETURN    \$    3,860,754

	LAST QUARTER	ONE YEAR
BEGINNING VALUE	\$ 4,008,653	\$ 3,592,170
NET CONTRIBUTIONS	- 4,960	- 18,254
INVESTMENT RETURN	22,091	451,868
ENDING VALUE	\$ 4,025,784	\$ 4,025,784
INCOME	21,993	78,698
CAPITAL GAINS (LOSSES)	98	373,170
INVESTMENT RETURN	22,091	451,868

## TOTAL RETURN COMPARISONS

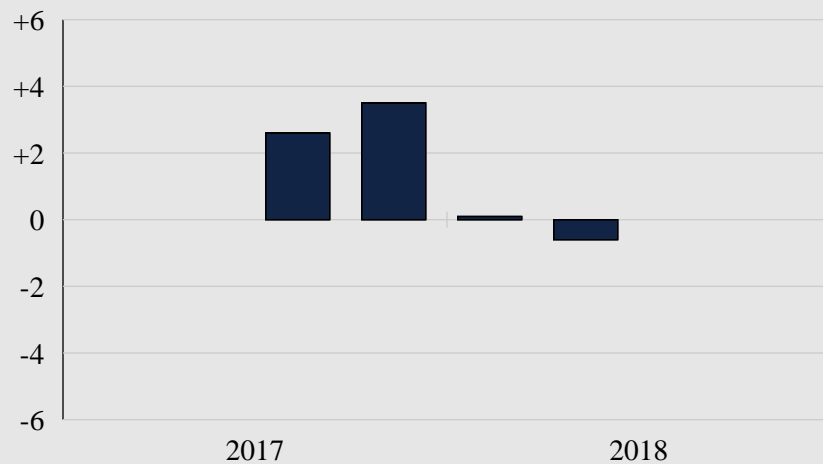


Large Cap Value Universe



	QTR	2 QTRS	3 QTRS	YEAR	-----ANNUALIZED-----	
					3 YRS	5 YRS
RETURN	0.6	-2.2	6.5	12.6	----	----
(RANK)	(81)	(85)	(42)	(23)	----	----
5TH %ILE	4.6	3.8	10.2	16.0	12.5	13.9
25TH %ILE	2.6	0.9	7.7	12.5	10.5	12.4
MEDIAN	1.7	-0.5	6.0	10.3	9.3	11.5
75TH %ILE	0.7	-1.7	4.3	8.2	8.1	10.4
95TH %ILE	-0.7	-3.6	1.6	4.8	5.9	8.4
<b>Russ 1000V</b>	<b>1.2</b>	<b>-1.7</b>	<b>3.5</b>	<b>6.8</b>	<b>8.2</b>	<b>10.3</b>

Large Cap Value Universe

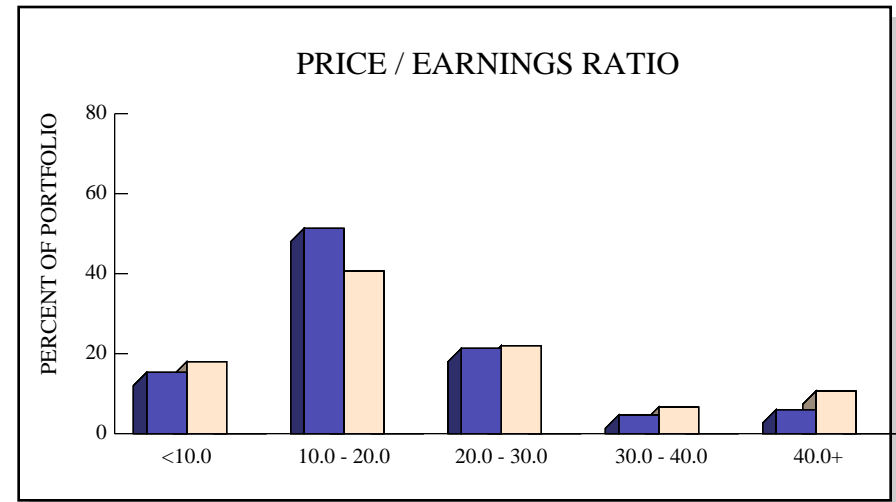
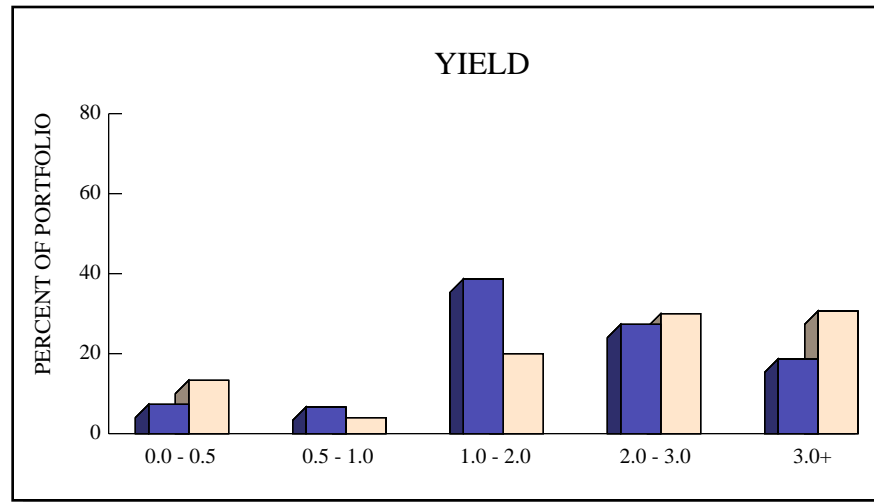
**TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY****COMPARATIVE BENCHMARK: RUSSELL 1000 VALUE****VARIATION FROM BENCHMARK**

Total Quarters Observed	4
Quarters At or Above the Benchmark	3
Quarters Below the Benchmark	1
Batting Average	.750

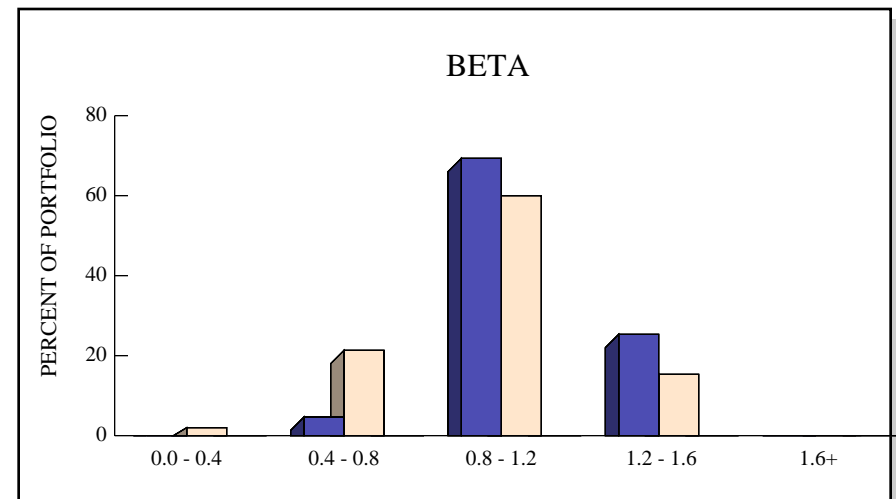
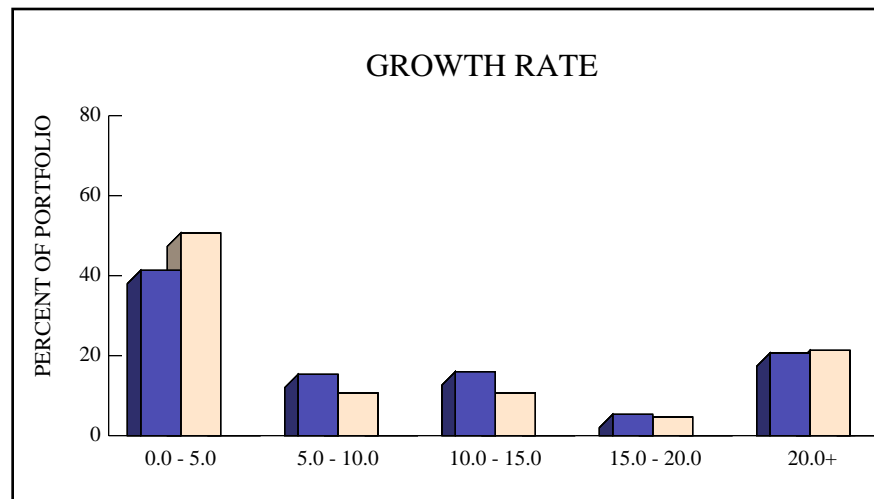
**RATES OF RETURN**

Date	Portfolio	Benchmark	Difference
9/17	5.7	3.1	2.6
12/17	8.8	5.3	3.5
3/18	-2.7	-2.8	0.1
6/18	0.6	1.2	-0.6

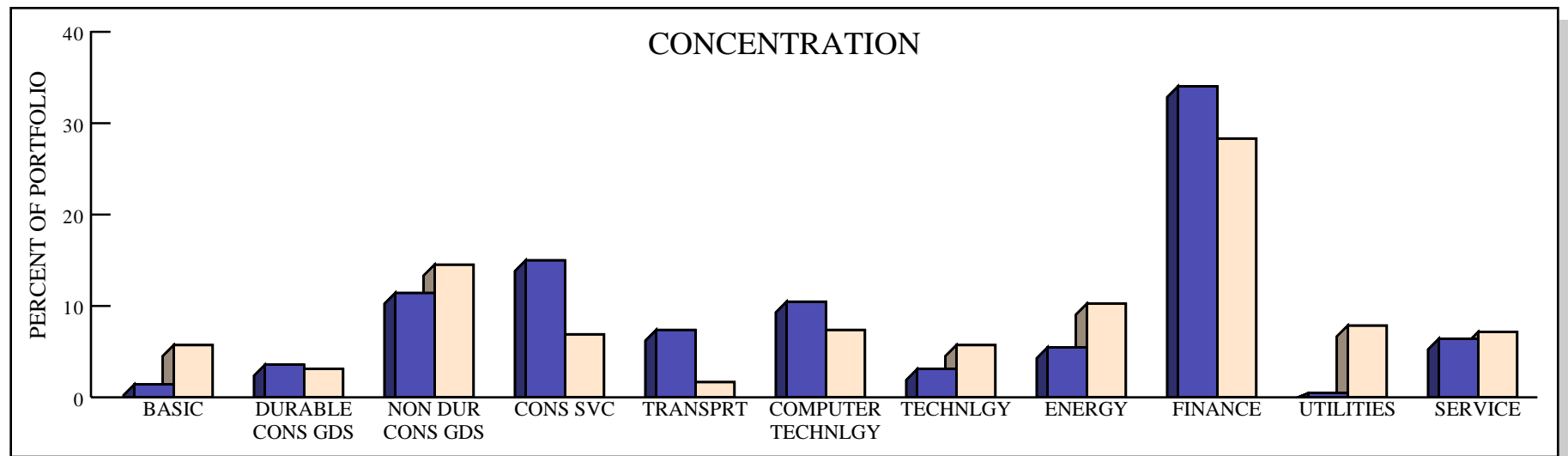
## STOCK CHARACTERISTICS



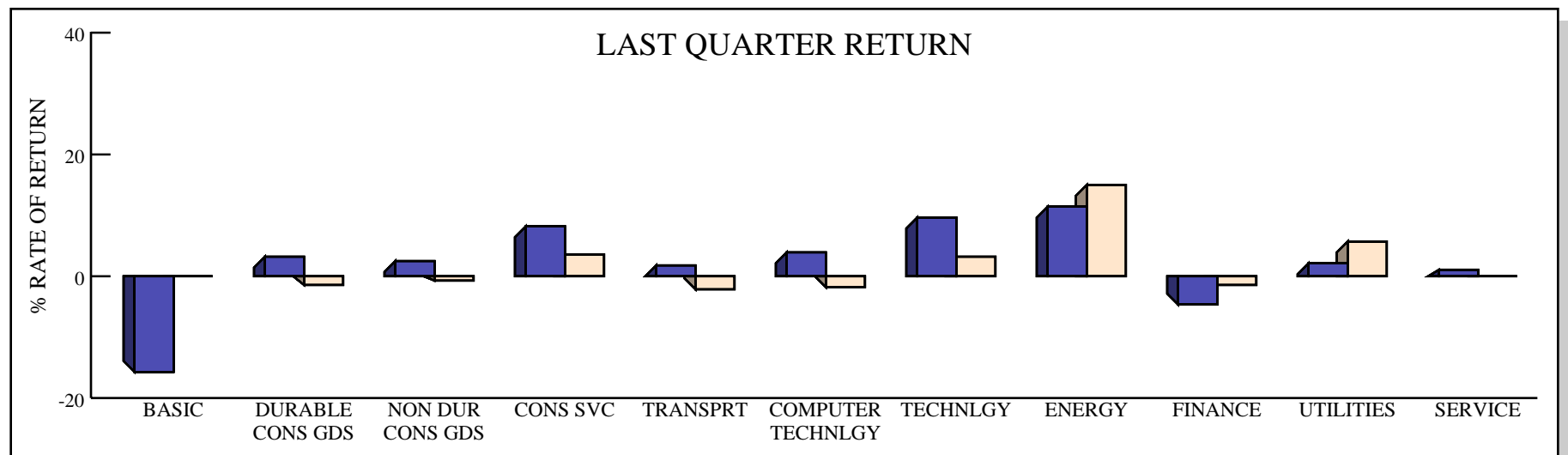
	# HOLDINGS	YIELD	GROWTH	P/E	BETA
PORTFOLIO	100	2.0%	9.8%	16.9	1.09
RUSSELL 1000V	729	2.4%	7.5%	20.4	0.96



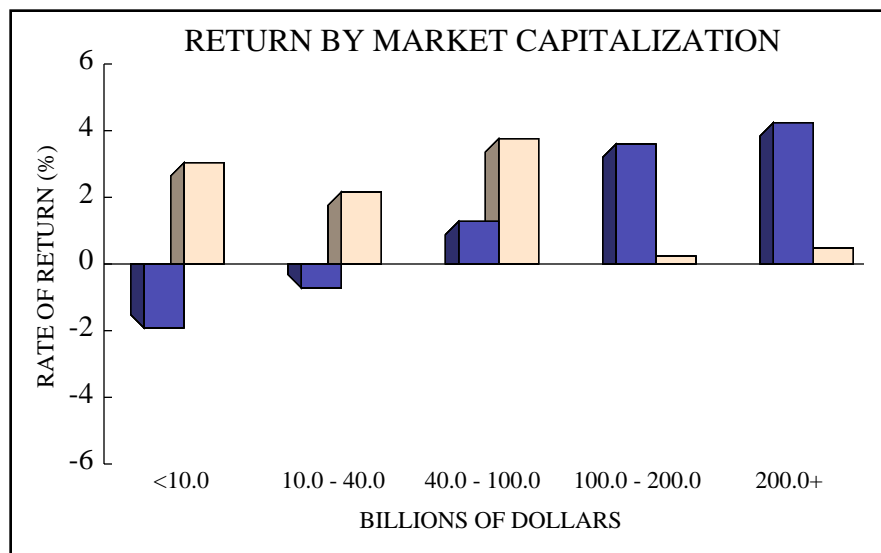
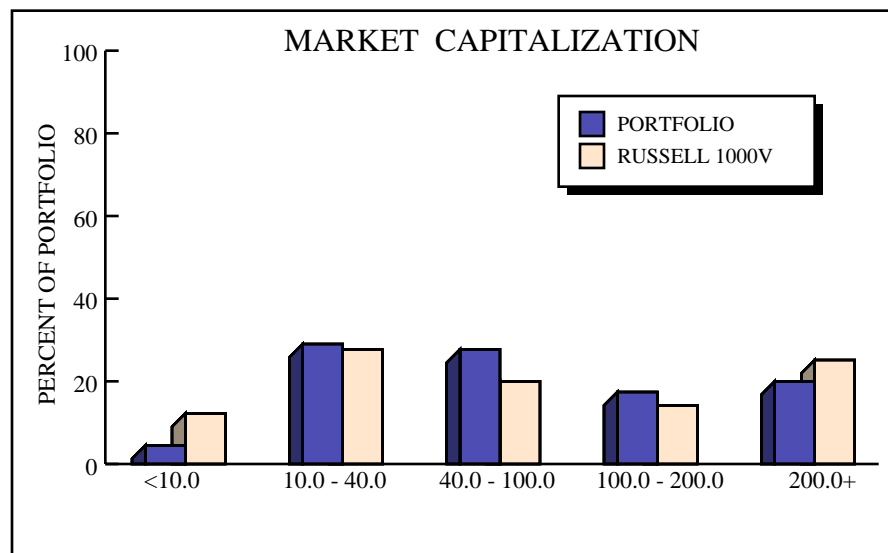
## STOCK INDUSTRY ANALYSIS



■ PORTFOLIO      ■ RUSSELL 1000 VALUE



## TOP TEN HOLDINGS



## TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	APPLE INC	\$ 219,355	5.49%	10.8%	Computer Tech	\$ 909.8 B
2	JPMORGAN CHASE & CO	195,271	4.89%	-4.8%	Finance	354.8 B
3	CITIGROUP INC	193,332	4.84%	-0.4%	Finance	170.6 B
4	PFIZER INC	159,995	4.01%	3.2%	NonDur Cons Goods	212.2 B
5	WALT DISNEY CO/THE	143,590	3.60%	4.4%	Service	155.8 B
6	AMGEN INC	141,765	3.55%	9.1%	NonDur Cons Goods	122.1 B
7	UNION PACIFIC CORP	139,271	3.49%	5.9%	Transportation	109.1 B
8	CISCO SYSTEMS INC	113,083	2.83%	1.1%	Computer Tech	202.4 B
9	MORGAN STANLEY	111,011	2.78%	-11.7%	Finance	83.9 B
10	AMERICAN EXPRESS CO	107,604	2.69%	5.5%	Finance	84.3 B

COCOA FIREFIGHTERS' PENSION FUND  
SOUTHERNSUN - US SMID CAP EQUITY  
PERFORMANCE REVIEW  
JUNE 2018

## **INVESTMENT RETURN**

On June 30th, 2018, the Cocoa Firefighters' Pension Fund's SouthernSun US SMID Cap Equity portfolio was valued at \$3,656,407, representing an increase of \$146,168 from the March quarter's ending value of \$3,510,239. Last quarter, the Fund posted withdrawals totaling \$8,731, which partially offset the portfolio's net investment return of \$154,899. Income receipts totaling \$13,799 plus net realized and unrealized capital gains of \$141,100 combined to produce the portfolio's net investment return.

## **RELATIVE PERFORMANCE**

### **Total Fund**

For the second quarter, the SouthernSun US SMID Cap Equity portfolio returned 4.4%, which was 1.3% below the Russell 2500 Index's return of 5.7% and ranked in the 45th percentile of the Smid Cap universe. Over the trailing year, the portfolio returned 5.6%, which was 10.6% below the benchmark's 16.2% return, ranking in the 95th percentile. Since September 2011, the portfolio returned 14.2% annualized and ranked in the 89th percentile. The Russell 2500 returned an annualized 16.4% over the same period.

## **ASSET ALLOCATION**

At the end of the second quarter, smid cap equities comprised 95.6% of the total portfolio (\$3.5 million), while cash & equivalents totaled 4.4% (\$162,567).

## **EQUITY ANALYSIS**

The SouthernSun portfolio maintained its investment in seven of eleven industry sectors utilized in our data analysis. With respect to the Russell 2500 index, the portfolio was overweight in the Basic, Durable Consumer Goods, Consumer Service, Energy, and Service sectors, while most underweight in the Nondurable Consumer Goods, Technology and Utilities segments. The Transportation, Computer Technology, and Finance sectors were left unfunded.

Last quarter, the SouthernSun portfolio fell short of the Russell 2500 index in three of the seven invested segments. Losses in the heavily allocated Basic sector as well as the Technology sector, lowering the fund's overall return. The portfolio suffered as the overweight Consumer Service sector posted a negative return. The Nondurable Consumer Goods sector managed to beat the index, but could not make up for the previous mentioned losses.

**EXECUTIVE SUMMARY****PERFORMANCE SUMMARY**

	Quarter	FYTD	1 Year	3 Year	5 Year	Since 09/11
<b>Total Portfolio - Gross</b>	4.4	1.9	5.6	4.2	7.9	14.2
<i>SMID CAP RANK</i>	(45)	(98)	(95)	(97)	(97)	(89)
<b>Total Portfolio - Net</b>	4.2	1.2	4.7	3.2	6.9	13.2
Russell 2500	5.7	11.0	16.2	10.3	12.3	16.4
<b>SMid Cap Equity - Gross</b>	4.7	2.0	6.0	4.3	8.3	14.9
<i>SMID CAP RANK</i>	(41)	(98)	(94)	(97)	(97)	(81)
Russell 2500	5.7	11.0	16.2	10.3	12.3	16.4
Russell 2500G	5.5	14.9	21.5	10.8	13.9	17.2
Russell 2500V	5.8	7.4	11.5	9.8	10.8	15.5

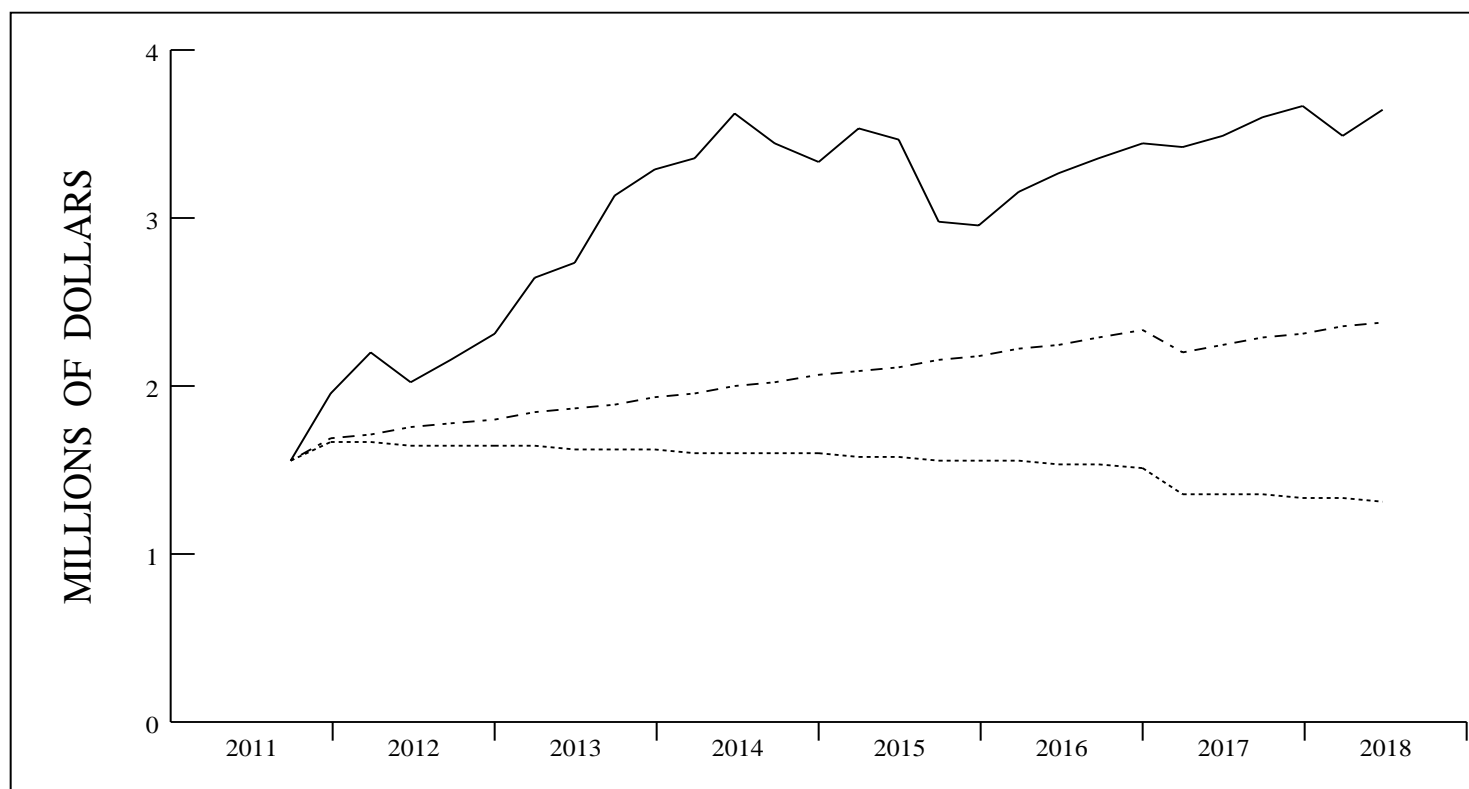
**ASSET ALLOCATION**

SMid Cap Equity	95.6%	\$ 3,493,840
Cash	4.4%	162,567
<b>Total Portfolio</b>	<b>100.0%</b>	<b>\$ 3,656,407</b>

**INVESTMENT RETURN**

Market Value 3/2018	\$ 3,510,239
Contribs / Withdrawals	- 8,731
Income	13,799
Capital Gains / Losses	141,100
Market Value 6/2018	\$ 3,656,407

## INVESTMENT GROWTH

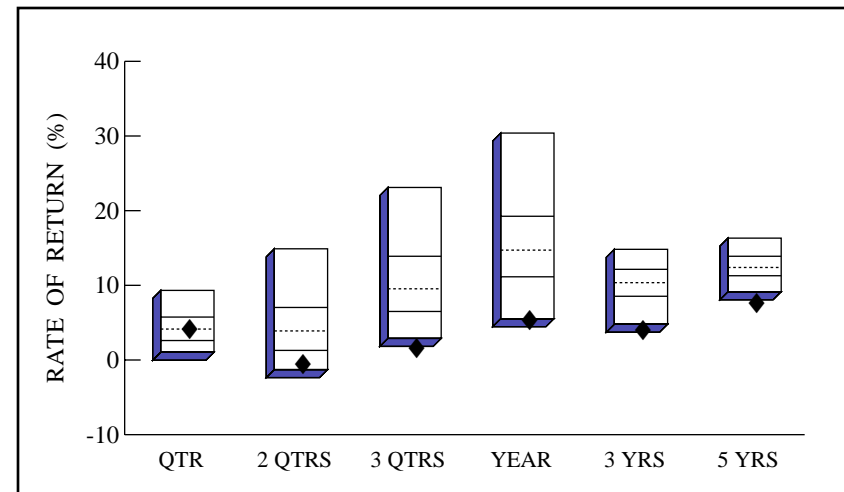
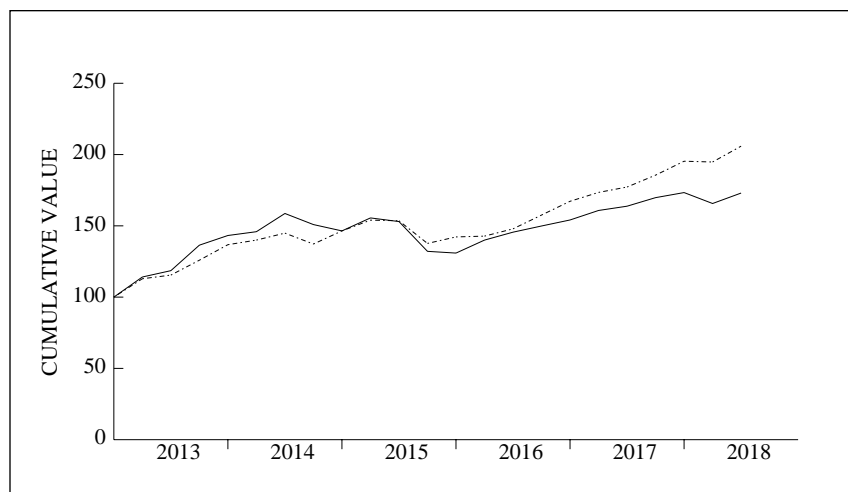


— ACTUAL RETURN  
 - - - 8.0%  
 ..... 0.0%

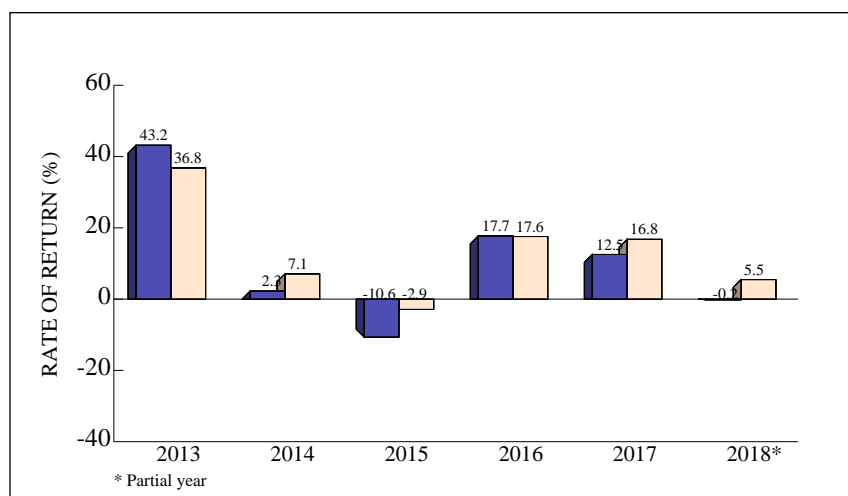
VALUE ASSUMING  
 8.0% RETURN \$ 2,399,140

	LAST QUARTER	PERIOD 9/11 - 6/18
BEGINNING VALUE	\$ 3,510,239	\$ 1,573,499
NET CONTRIBUTIONS	- 8,731	-243,594
INVESTMENT RETURN	154,899	2,326,502
ENDING VALUE	\$ 3,656,407	\$ 3,656,407
INCOME	13,799	284,790
CAPITAL GAINS (LOSSES)	141,100	2,041,712
INVESTMENT RETURN	154,899	2,326,502

## TOTAL RETURN COMPARISONS

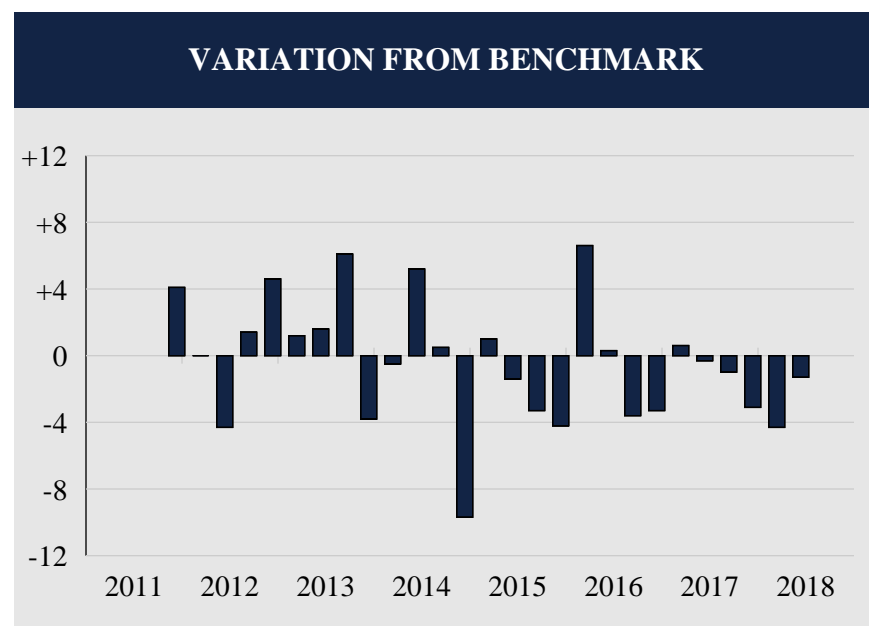


Smid Cap Universe



	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	4.4	-0.2	1.9	5.6	4.2	7.9
(RANK)	(45)	(90)	(98)	(95)	(97)	(97)
5TH %ILE	9.3	14.9	23.1	30.4	14.8	16.3
25TH %ILE	5.8	7.0	13.9	19.3	12.2	13.9
MEDIAN	4.2	3.9	9.6	14.7	10.4	12.4
75TH %ILE	2.6	1.3	6.5	11.1	8.6	11.3
95TH %ILE	1.0	-1.3	2.9	5.5	4.8	9.2
<b>Russ 2500</b>	<b>5.7</b>	<b>5.5</b>	<b>11.0</b>	<b>16.2</b>	<b>10.3</b>	<b>12.3</b>

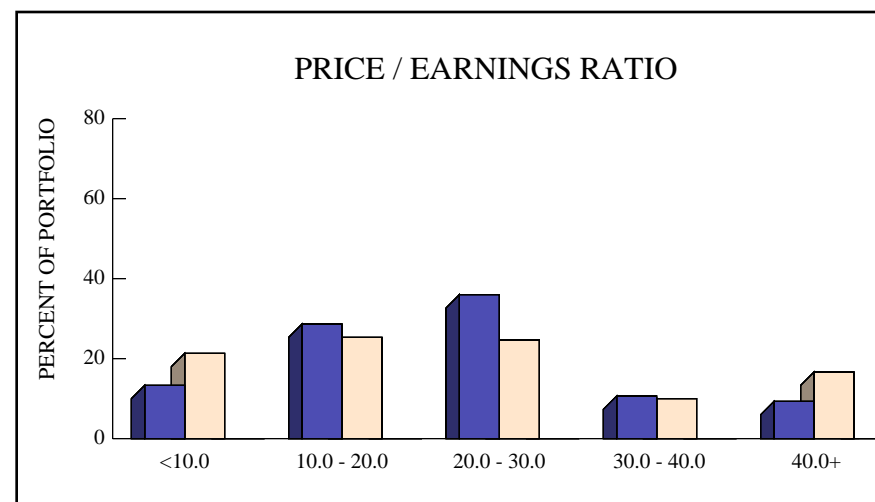
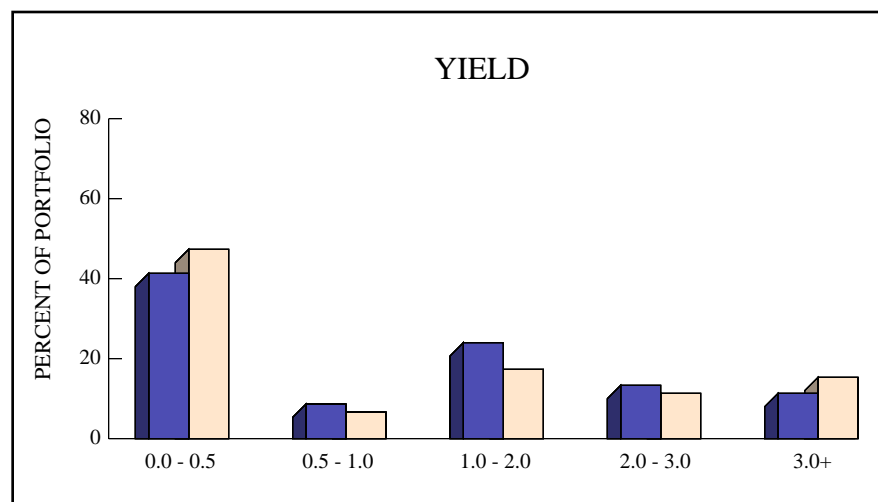
Smid Cap Universe

**TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY****COMPARATIVE BENCHMARK: RUSSELL 2500**

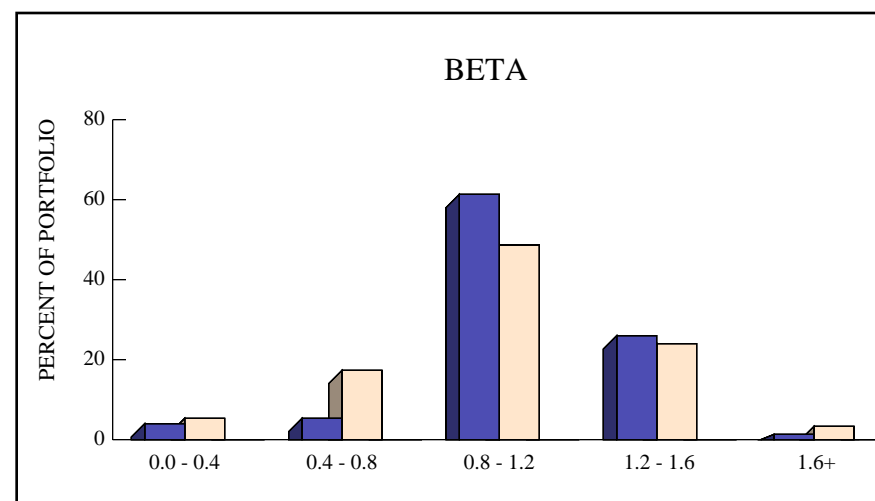
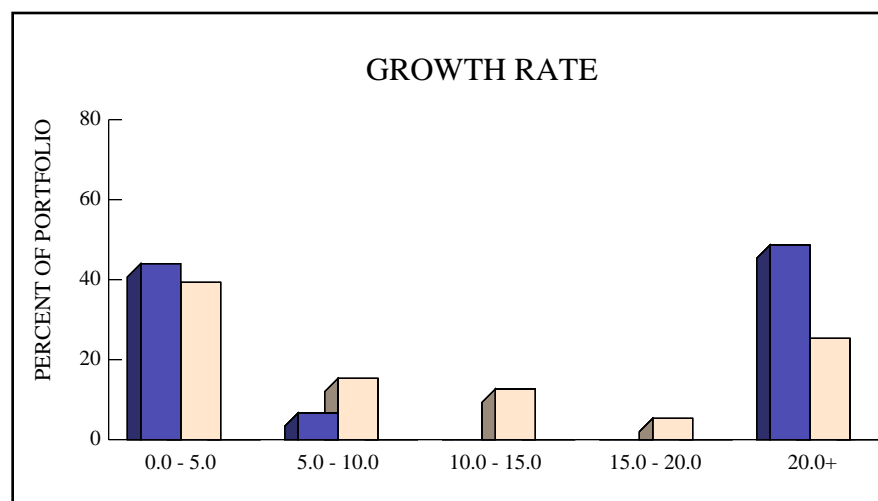
<b>Total Quarters Observed</b>	<b>27</b>
<b>Quarters At or Above the Benchmark</b>	<b>13</b>
<b>Quarters Below the Benchmark</b>	<b>14</b>
<b>Batting Average</b>	<b>.481</b>

RATES OF RETURN			
Date	Portfolio	Benchmark	Difference
12/11	18.6	14.5	4.1
3/12	13.0	13.0	0.0
6/12	-8.4	-4.1	-4.3
9/12	7.0	5.6	1.4
12/12	7.7	3.1	4.6
3/13	14.1	12.9	1.2
6/13	3.9	2.3	1.6
9/13	15.2	9.1	6.1
12/13	4.9	8.7	-3.8
3/14	1.8	2.3	-0.5
6/14	8.8	3.6	5.2
9/14	-4.9	-5.4	0.5
12/14	-2.9	6.8	-9.7
3/15	6.2	5.2	1.0
6/15	-1.7	-0.3	-1.4
9/15	-13.6	-10.3	-3.3
12/15	-0.9	3.3	-4.2
3/16	7.0	0.4	6.6
6/16	3.9	3.6	0.3
9/16	3.0	6.6	-3.6
12/16	2.8	6.1	-3.3
3/17	4.3	3.7	0.6
6/17	1.8	2.1	-0.3
9/17	3.7	4.7	-1.0
12/17	2.1	5.2	-3.1
3/18	-4.5	-0.2	-4.3
6/18	4.4	5.7	-1.3

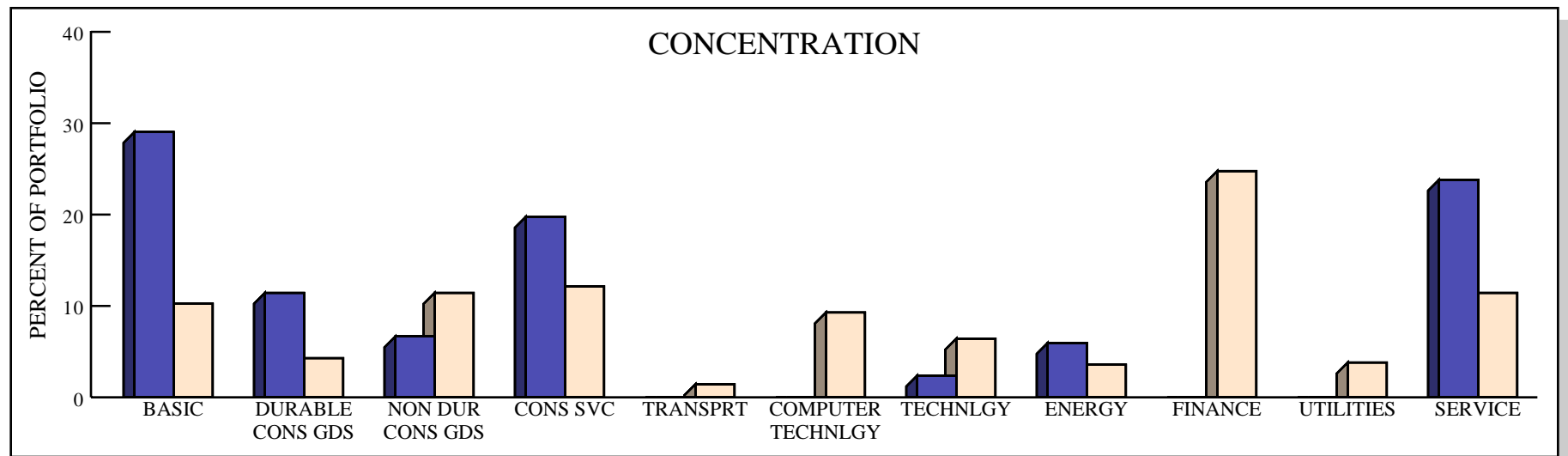
## STOCK CHARACTERISTICS



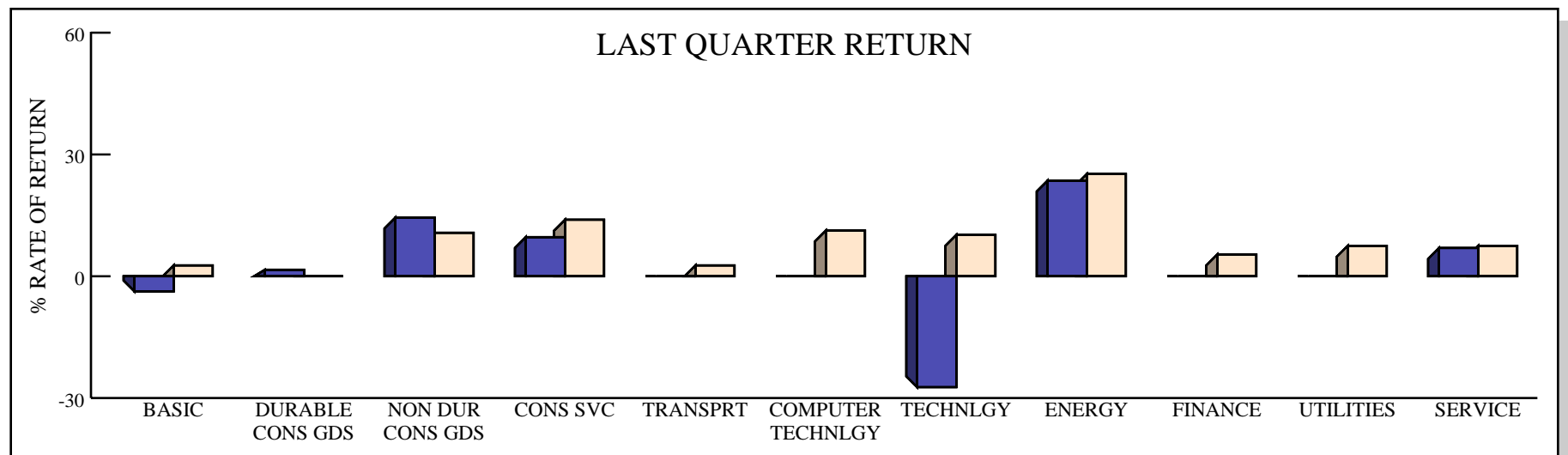
	# HOLDINGS	YIELD	GROWTH	P/E	BETA
PORTFOLIO	23	1.2%	14.0%	19.8	1.05
RUSSELL 2500	2,504	1.4%	10.4%	21.9	1.00



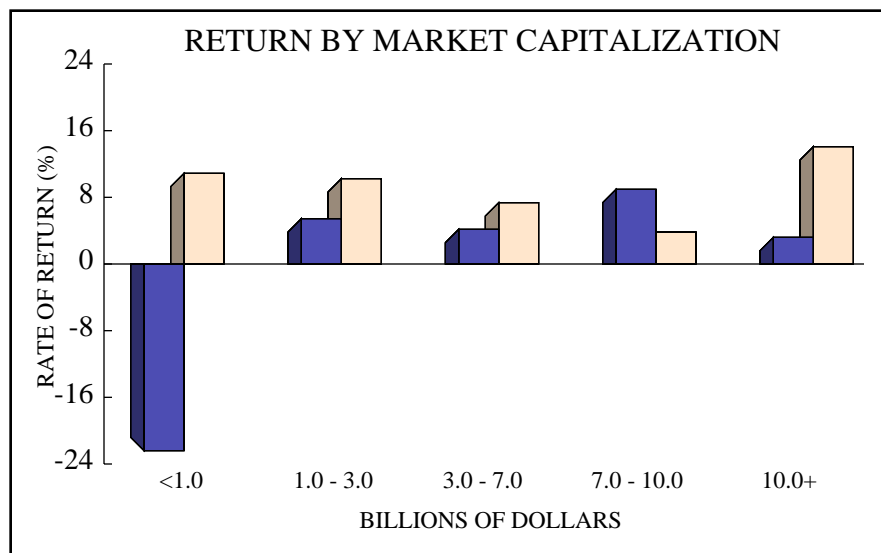
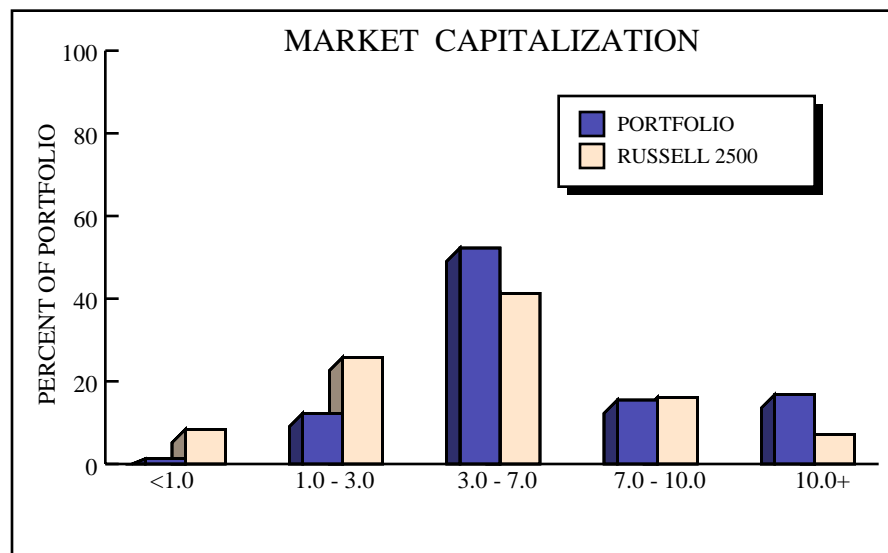
## STOCK INDUSTRY ANALYSIS



■ PORTFOLIO      ■ RUSSELL 2500



## TOP TEN HOLDINGS



## TOP TEN EQUITY HOLDINGS

RANK	NAME	VALUE	% EQUITY	RETURN	INDUSTRY SECTOR	MKT CAP
1	DARLING INGREDIENTS INC	\$ 233,868	6.69%	14.9%	NonDur Cons Goods	\$ 3.3 B
2	NEWFIELD EXPLORATION CO	215,985	6.18%	23.9%	Energy	6.0 B
3	CLEAN HARBORS INC	208,090	5.96%	13.8%	Service	3.1 B
4	CENTENE CORP	201,202	5.76%	15.3%	Consumer Service	25.3 B
5	BRINK'S CO/THE	196,903	5.64%	12.0%	Service	4.1 B
6	WESTERN UNION CO	186,629	5.34%	6.7%	Service	9.4 B
7	TIMKEN CO	186,133	5.33%	-4.0%	Basic	3.4 B
8	MURPHY USA INC	171,981	4.92%	2.1%	Consumer Service	2.5 B
9	TRINITY INDUSTRIES INC	169,347	4.85%	5.4%	Basic	5.1 B
10	HANESBRANDS INC	163,388	4.68%	20.6%	Consumer Service	7.9 B

COCOA FIREFIGHTERS' PENSION FUND  
HIGHLAND CAPITAL - INTERNATIONAL EQUITY  
PERFORMANCE REVIEW  
JUNE 2018

## **INVESTMENT RETURN**

On June 30th, 2018, the Cocoa Firefighters' Pension Fund's Highland Capital International Equity portfolio was valued at \$1,618,534, a decrease of \$5,150 from the March ending value of \$1,623,684. Last quarter, the account recorded total net withdrawals of \$1,051 in addition to \$4,099 in net investment losses. The fund's net investment loss was a result of income receipts totaling \$13,908 and realized and unrealized capital losses totaling \$18,007.

## **RELATIVE PERFORMANCE**

### **Total Fund**

During the second quarter, the Highland Capital International Equity portfolio lost 0.3%, which was 0.7% greater than the MSCI EAFE Index's return of -1.0% and ranked in the 20th percentile of the International Equity universe. Over the trailing year, the portfolio returned 10.1%, which was 2.7% greater than the benchmark's 7.4% performance, and ranked in the 37th percentile. Since June 2008, the account returned 4.8% per annum and ranked in the 49th percentile. For comparison, the MSCI EAFE Index returned an annualized 3.3% over the same time frame.

## **ASSET ALLOCATION**

At the end of the second quarter, international equities comprised 88.0% of the total portfolio (\$1.4 million), while cash & equivalents comprised the remaining 12.0% (\$194,804).

**EXECUTIVE SUMMARY****PERFORMANCE SUMMARY**

	Quarter	FYTD	1 Year	3 Year	5 Year	10 Year
<b>Total Portfolio - Gross</b>	-0.3	4.5	10.1	5.4	6.1	4.8
<i>INTERNATIONAL EQUITY RANK</i>	(20)	(26)	(37)	(67)	(75)	(49)
<b>Total Portfolio - Net</b>	-0.4	4.1	9.5	4.9	5.6	4.3
MSCI EAFE	-1.0	1.8	7.4	5.4	6.9	3.3
<b>International Equity - Gross</b>	-0.3	4.8	10.8	5.7	6.4	4.7
<i>INTERNATIONAL EQUITY RANK</i>	(20)	(23)	(32)	(62)	(72)	(50)
MSCI EAFE	-1.0	1.8	7.4	5.4	6.9	3.3
EAFE Value	-2.3	-1.0	4.9	3.9	6.0	2.8
EAFE Growth	0.3	4.6	9.8	6.8	7.8	3.8

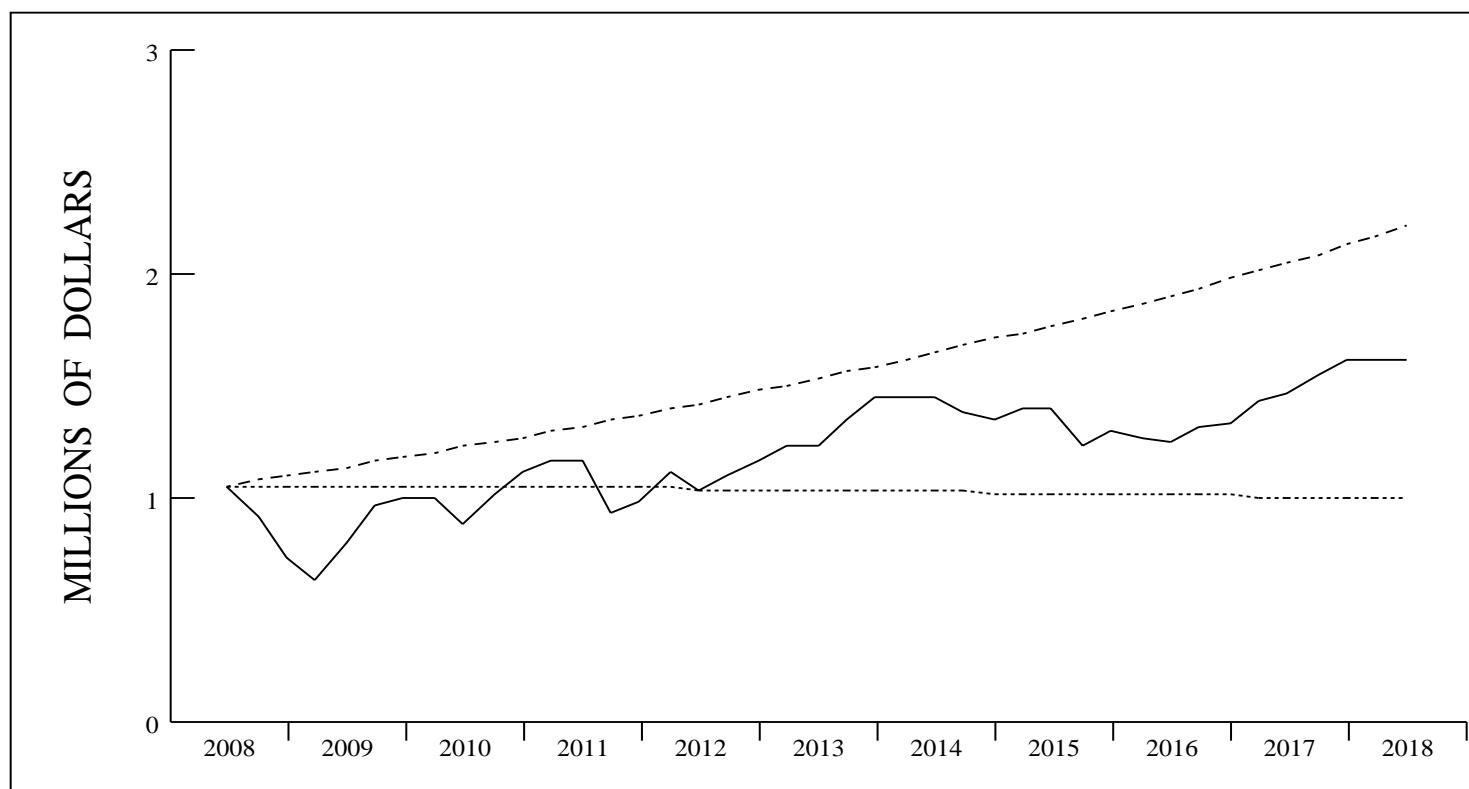
**ASSET ALLOCATION**

Int'l Equity	88.0%	\$ 1,423,730
Cash	12.0%	194,804
<b>Total Portfolio</b>	<b>100.0%</b>	<b>\$ 1,618,534</b>

**INVESTMENT RETURN**

Market Value 3/2018	\$ 1,623,684
Contribs / Withdrawals	- 1,051
Income	13,908
Capital Gains / Losses	- 18,007
Market Value 6/2018	\$ 1,618,534

## INVESTMENT GROWTH

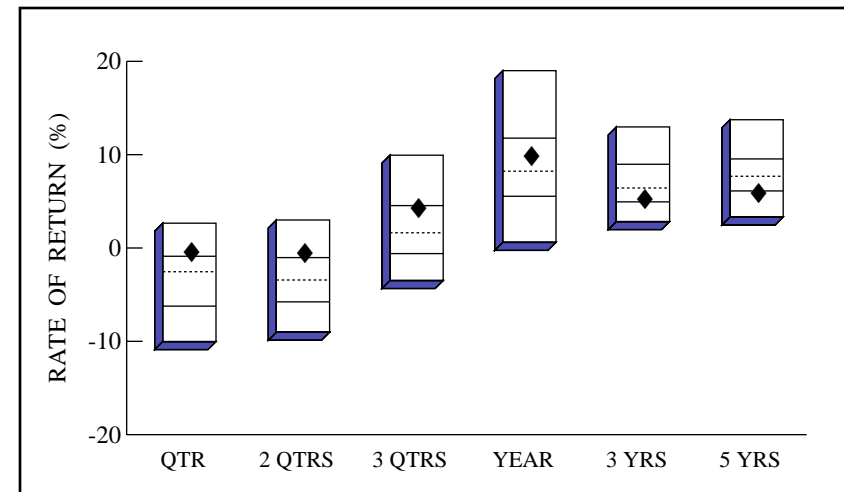
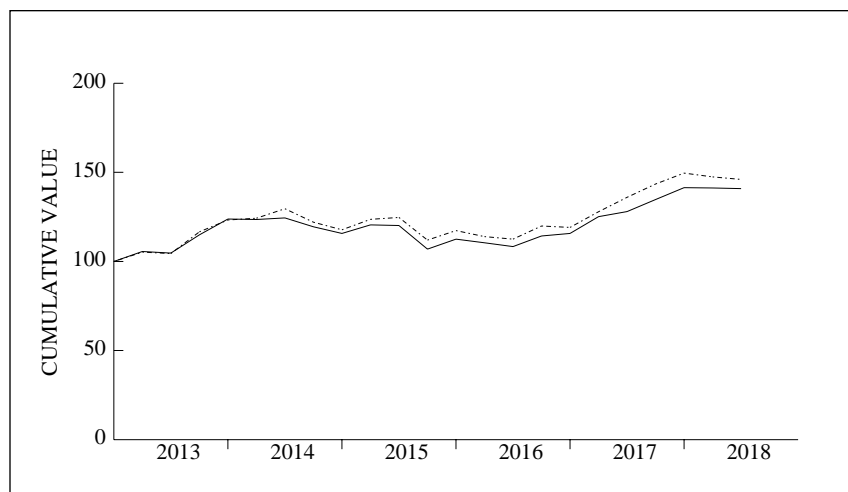


— ACTUAL RETURN  
 - - - 8.0%  
 ..... 0.0%

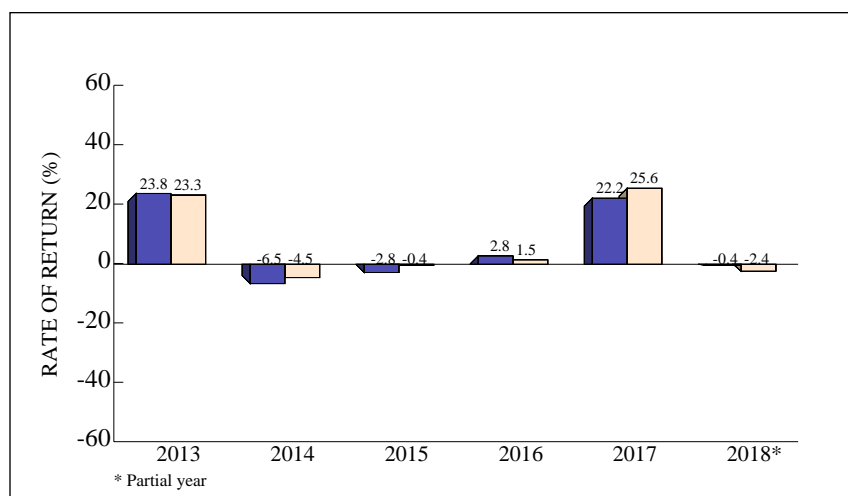
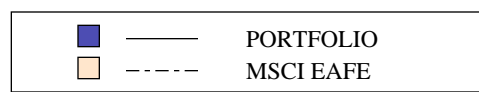
VALUE ASSUMING  
 8.0% RETURN \$ 2,218,181

	LAST QUARTER	PERIOD 6/08 - 6/18
BEGINNING VALUE	\$ 1,623,684	\$ 1,065,742
NET CONTRIBUTIONS	- 1,051	- 58,425
INVESTMENT RETURN	- 4,099	611,217
ENDING VALUE	\$ 1,618,534	\$ 1,618,534
INCOME	13,908	303,601
CAPITAL GAINS (LOSSES)	- 18,007	307,615
INVESTMENT RETURN	- 4,099	611,217

## TOTAL RETURN COMPARISONS



International Equity Universe



\* Partial year

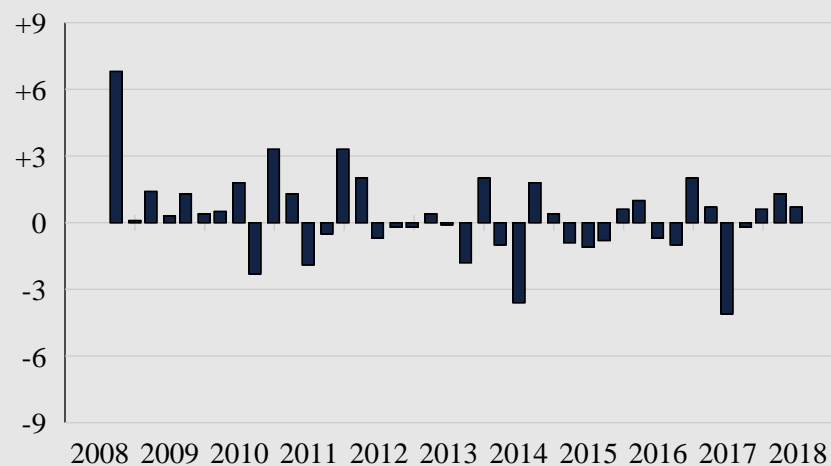
	QTR	2 QTRS	3 QTRS	YEAR	3 YRS	5 YRS
RETURN	-0.3	-0.4	4.5	10.1	5.4	6.1
(RANK)	(20)	(20)	(26)	(37)	(67)	(75)
5TH %ILE	2.7	3.0	9.9	19.0	13.0	13.7
25TH %ILE	-0.9	-1.0	4.5	11.8	9.0	9.6
MEDIAN	-2.5	-3.4	1.6	8.2	6.4	7.7
75TH %ILE	-6.2	-5.8	-0.6	5.6	4.9	6.1
95TH %ILE	-10.0	-9.0	-3.5	0.6	2.8	3.3
<b>MSCI EAFE</b>	<b>-1.0</b>	<b>-2.4</b>	<b>1.8</b>	<b>7.4</b>	<b>5.4</b>	<b>6.9</b>

International Equity Universe

## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

COMPARATIVE BENCHMARK: MSCI EAFE

## VARIATION FROM BENCHMARK



<b>Total Quarters Observed</b>	<b>40</b>
<b>Quarters At or Above the Benchmark</b>	<b>23</b>
<b>Quarters Below the Benchmark</b>	<b>17</b>
<b>Batting Average</b>	<b>.575</b>

## RATES OF RETURN

Date	Portfolio	Benchmark	Difference
9/08	-13.7	-20.5	6.8
12/08	-19.8	-19.9	0.1
3/09	-12.5	-13.9	1.4
6/09	26.1	25.8	0.3
9/09	20.8	19.5	1.3
12/09	2.6	2.2	0.4
3/10	1.4	0.9	0.5
6/10	-11.9	-13.7	1.8
9/10	14.2	16.5	-2.3
12/10	10.0	6.7	3.3
3/11	4.7	3.4	1.3
6/11	-0.1	1.8	-1.9
9/11	-19.5	-19.0	-0.5
12/11	6.7	3.4	3.3
3/12	13.0	11.0	2.0
6/12	-7.6	-6.9	-0.7
9/12	6.8	7.0	-0.2
12/12	6.4	6.6	-0.2
3/13	5.6	5.2	0.4
6/13	-0.8	-0.7	-0.1
9/13	9.8	11.6	-1.8
12/13	7.7	5.7	2.0
3/14	-0.2	0.8	-1.0
6/14	0.7	4.3	-3.6
9/14	-4.0	-5.8	1.8
12/14	-3.1	-3.5	0.4
3/15	4.1	5.0	-0.9
6/15	-0.3	0.8	-1.1
9/15	-11.0	-10.2	-0.8
12/15	5.3	4.7	0.6
3/16	-1.9	-2.9	1.0
6/16	-1.9	-1.2	-0.7
9/16	5.5	6.5	-1.0
12/16	1.3	-0.7	2.0
3/17	8.1	7.4	0.7
6/17	2.3	6.4	-4.1
9/17	5.3	5.5	-0.2
12/17	4.9	4.3	0.6
3/18	-0.1	-1.4	1.3
6/18	-0.3	-1.0	0.7

COCOA FIREFIGHTERS' PENSION FUND  
INTERCONTINENTAL - US REAL ESTATE INVESTMENT FUND  
PERFORMANCE REVIEW  
JUNE 2018

### **INVESTMENT RETURN**

On June 30th, 2018, the Cocoa Firefighters' Pension Fund's Intercontinental US Real Estate Investment Fund was valued at \$1,852,667, representing an increase of \$47,784 from the March quarter's ending value of \$1,804,883. Last quarter, the Fund posted withdrawals totaling \$4,286, which partially offset the portfolio's net investment return of \$52,070. Income receipts totaling \$23,245 plus net realized and unrealized capital gains of \$28,825 combined to produce the portfolio's net investment return.

### **RELATIVE PERFORMANCE**

For the second quarter, the Intercontinental US Real Estate Investment Fund gained 2.9%, which was 0.9% greater than the NCREIF NFI-ODCE Index's return of 2.0%. Over the trailing twelve-month period, the account returned 11.4%, which was 3.0% above the benchmark's 8.4% performance. Since June 2016, the portfolio returned 12.1% per annum, while the NCREIF NFI-ODCE Index returned an annualized 8.1% over the same period.

### **ASSET ALLOCATION**

This account was fully invested in the Intercontinental U.S. Real Estate Investment Fund.

**EXECUTIVE SUMMARY****PERFORMANCE SUMMARY**

	Quarter	FYTD	1 Year	3 Year	5 Year	Since 06/16
<b>Total Portfolio - Gross</b>	2.9	8.7	11.4	----	----	12.1
<b>Total Portfolio - Net</b>	2.6	7.9	10.3	----	----	10.5
NCREIF ODCE	2.0	6.4	8.4	9.4	11.0	8.1
<b>Real Estate - Gross</b>	2.9	8.7	11.4	----	----	12.1
NCREIF ODCE	2.0	6.4	8.4	9.4	11.0	8.1

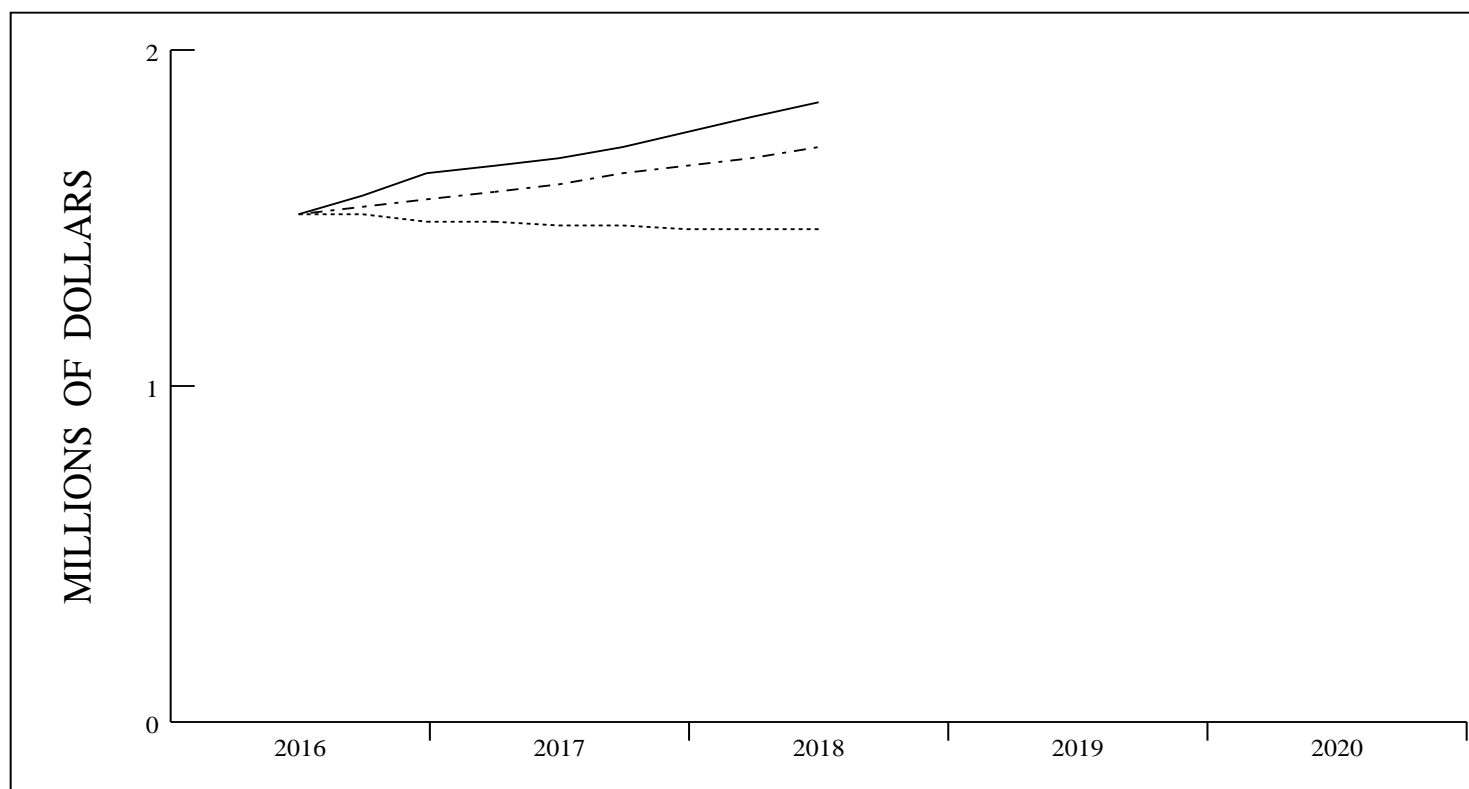
**ASSET ALLOCATION**

Real Estate	100.0%	\$ 1,852,667
Total Portfolio	100.0%	\$ 1,852,667

**INVESTMENT RETURN**

Market Value 3/2018	\$ 1,804,883
Contribs / Withdrawals	- 4,286
Income	23,245
Capital Gains / Losses	28,825
Market Value 6/2018	\$ 1,852,667

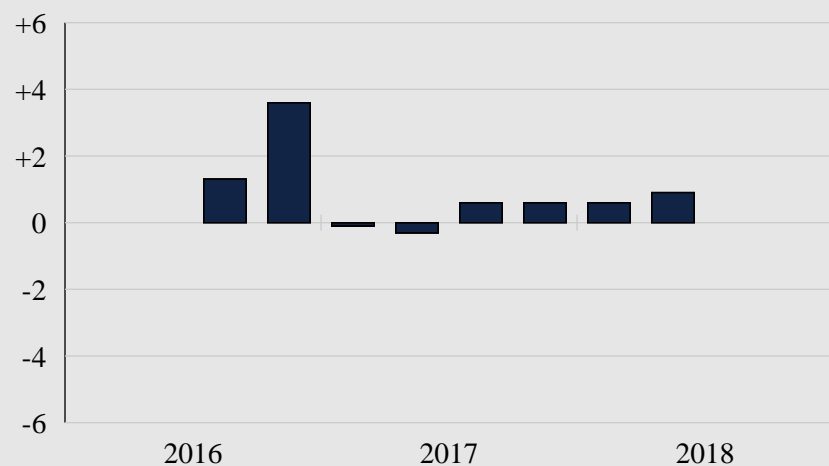
## INVESTMENT GROWTH



— ACTUAL RETURN  
 - - - 8.0%  
 ..... 0.0%

VALUE ASSUMING  
 8.0% RETURN    \$    1,716,552

	LAST QUARTER	PERIOD 6/16 - 6/18
BEGINNING VALUE	\$ 1,804,883	\$ 1,517,548
NET CONTRIBUTIONS	- 4,286	- 49,309
INVESTMENT RETURN	52,070	384,428
ENDING VALUE	\$ 1,852,667	\$ 1,852,667
INCOME	23,245	168,564
CAPITAL GAINS (LOSSES)	28,825	215,864
INVESTMENT RETURN	52,070	384,428

**TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY****COMPARATIVE BENCHMARK: NCREIF NFI-ODCE INDEX****VARIATION FROM BENCHMARK**

<b>Total Quarters Observed</b>	<b>8</b>
<b>Quarters At or Above the Benchmark</b>	<b>6</b>
<b>Quarters Below the Benchmark</b>	<b>2</b>
<b>Batting Average</b>	<b>.750</b>

**RATES OF RETURN**

Date	Portfolio	Benchmark	Difference
9/16	3.4	2.1	1.3
12/16	5.7	2.1	3.6
3/17	1.7	1.8	-0.1
6/17	1.4	1.7	-0.3
9/17	2.5	1.9	0.6
12/17	2.7	2.1	0.6
3/18	2.8	2.2	0.6
6/18	2.9	2.0	0.9

COCOA FIREFIGHTERS' PENSION FUND  
RICHMOND CAPITAL MANAGEMENT  
PERFORMANCE REVIEW  
JUNE 2018

## **INVESTMENT RETURN**

On June 30th, 2018, the Cocoa Firefighters' Pension Fund's Richmond Capital Management portfolio was valued at \$3,182,175, representing an increase of \$1,695 from the March quarter's ending value of \$3,180,480. Last quarter, the Fund posted withdrawals totaling \$3,136, which offset the portfolio's net investment return of \$4,831. Net investment return was a product of income receipts totaling \$29,305 and realized and unrealized capital losses of \$24,474.

## **RELATIVE PERFORMANCE**

### **Total Fund**

For the second quarter, the Richmond Capital Management portfolio returned 0.2%, which was 0.2% above the Bloomberg Barclays Aggregate A-or-Better Index's return of 0.0% and ranked in the 10th percentile of the Core Fixed Income universe. Over the trailing year, the portfolio returned 0.0%, which was 0.4% above the benchmark's -0.4% return, ranking in the 53rd percentile. Since June 2008, the portfolio returned 4.0% annualized and ranked in the 75th percentile. The Bloomberg Barclays Aggregate A-or-Better Index returned an annualized 3.4% over the same period.

## **ASSET ALLOCATION**

At the end of the second quarter, fixed income comprised 99.4% of the total portfolio (\$3.2 million), while cash & equivalents totaled 0.6% (\$18,089).

## **BOND ANALYSIS**

At the end of the quarter, approximately 55% of the total bond portfolio was comprised of USG quality securities. The remainder of the portfolio consisted of corporate securities, rated AAA through BBB, giving the portfolio an overall average quality rating of AAA. The average maturity of the portfolio was 7.57 years, less than the Bloomberg Barclays Aggregate A-or-better Index's 7.91-year maturity. The average coupon was 3.76%.

**EXECUTIVE SUMMARY****PERFORMANCE SUMMARY**

	Quarter	FYTD	1 Year	3 Year	5 Year	10 Year
<b>Total Portfolio - Gross</b>	0.2	-0.8	0.0	1.8	2.4	4.0
<i>CORE FIXED INCOME RANK</i>	(10)	(34)	(53)	(79)	(78)	(75)
<b>Total Portfolio - Net</b>	0.1	-1.1	-0.3	1.5	2.1	3.7
Aggregate A+	0.0	-1.1	-0.4	1.5	2.1	3.4
<b>Fixed Income - Gross</b>	0.2	-0.8	0.0	1.9	2.5	4.2
<i>CORE FIXED INCOME RANK</i>	(10)	(35)	(52)	(69)	(65)	(61)
Aggregate A+	0.0	-1.1	-0.4	1.5	2.1	3.4
Gov/Credit	-0.3	-1.4	-0.6	1.8	2.3	3.8

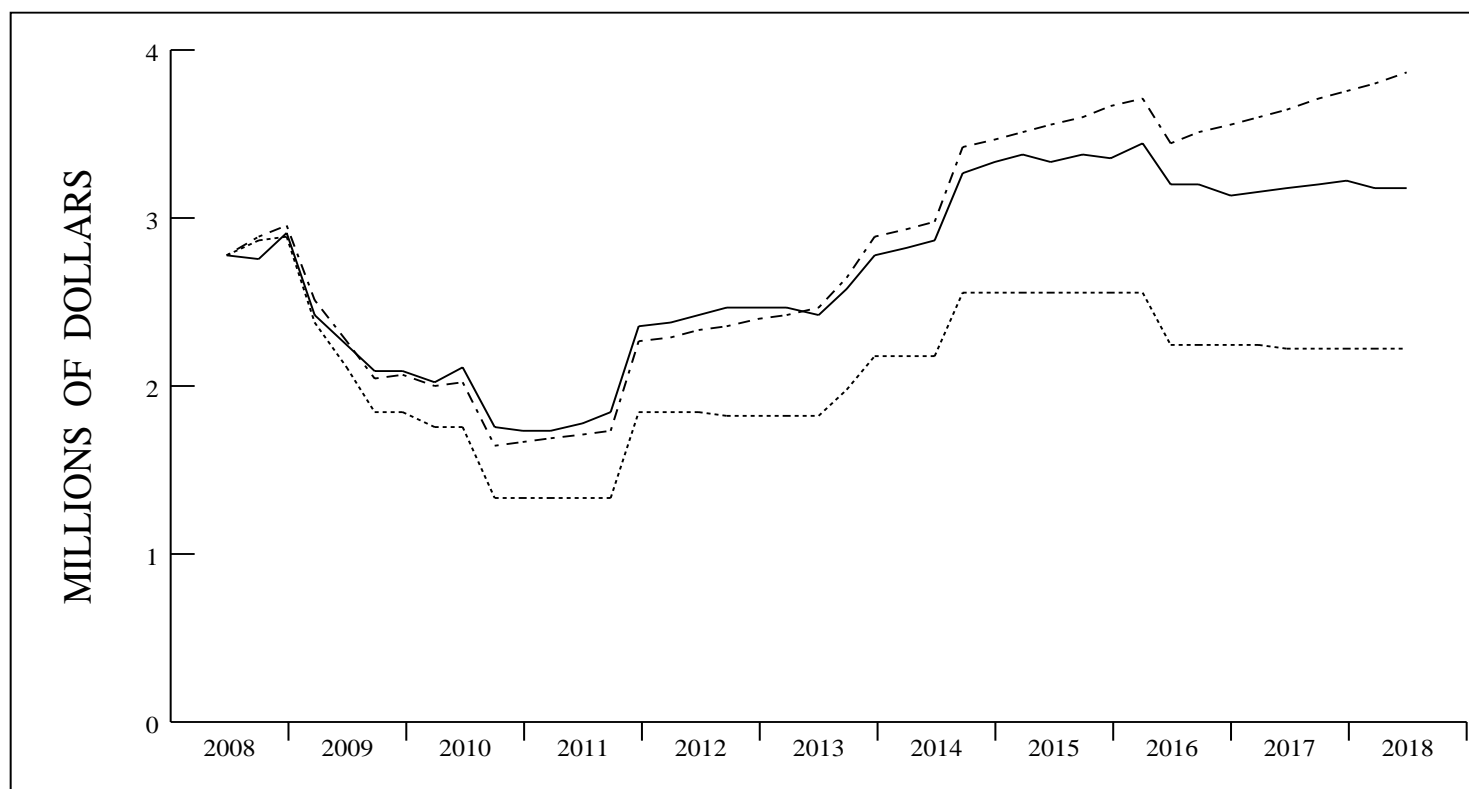
**ASSET ALLOCATION**

Fixed Income	99.4%	\$ 3,164,086
Cash	0.6%	18,089
<b>Total Portfolio</b>	<b>100.0%</b>	<b>\$ 3,182,175</b>

**INVESTMENT RETURN**

Market Value 3/2018	\$ 3,180,480
Contribs / Withdrawals	- 3,136
Income	29,305
Capital Gains / Losses	- 24,474
Market Value 6/2018	\$ 3,182,175

## INVESTMENT GROWTH

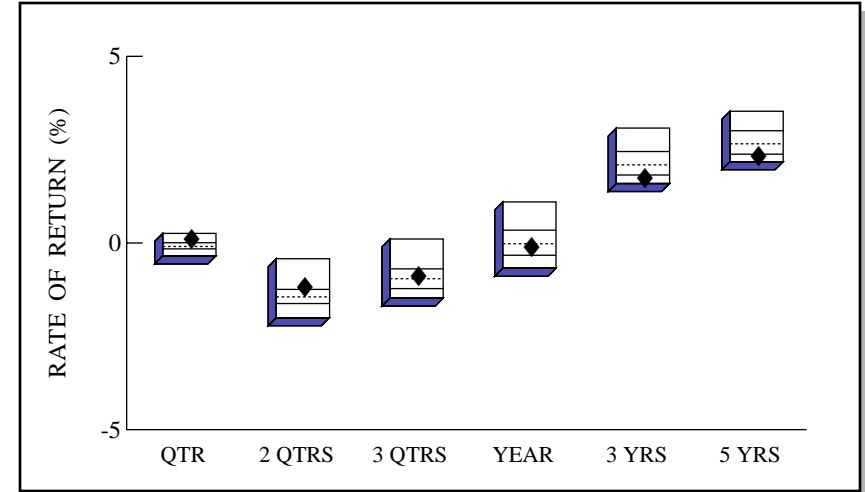
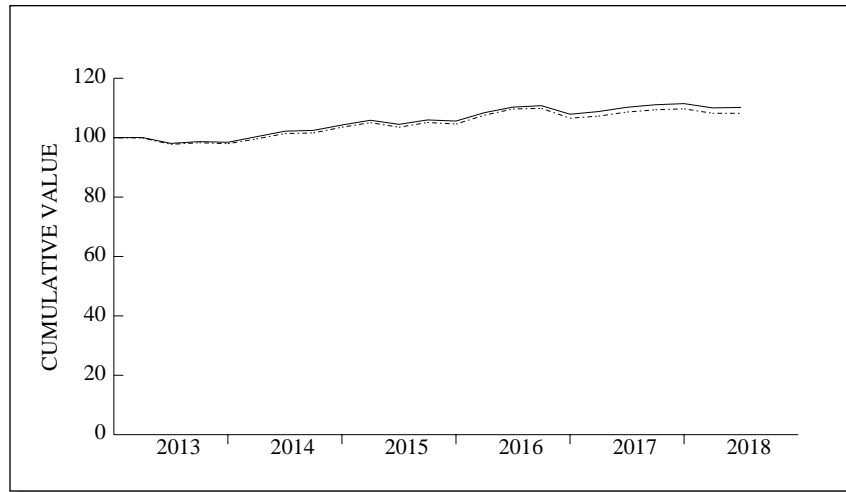


— ACTUAL RETURN  
 - - - 6.0%  
 . . . 0.0%

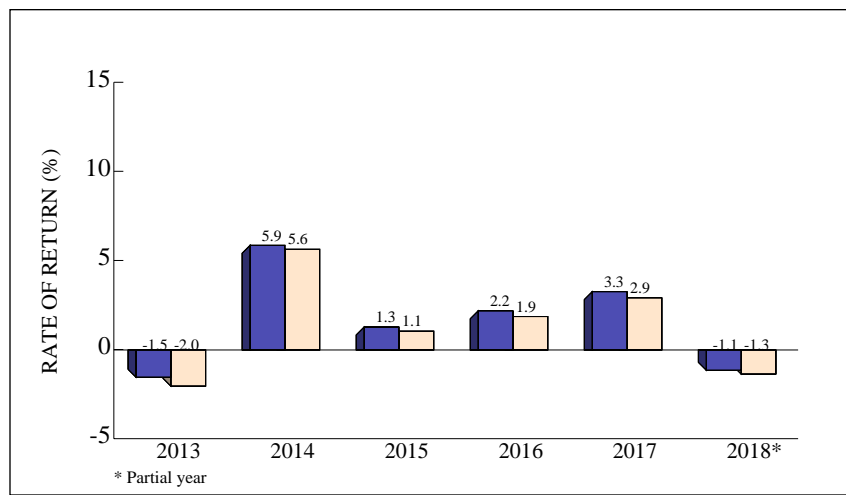
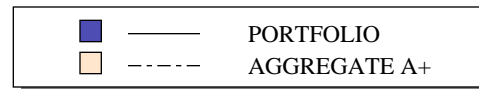
VALUE ASSUMING  
 6.0% RETURN    \$    3,869,428

	LAST QUARTER	PERIOD 6/08 - 6/18
BEGINNING VALUE	\$ 3,180,480	\$ 2,798,337
NET CONTRIBUTIONS	- 3,136	-568,396
INVESTMENT RETURN	4,831	952,234
ENDING VALUE	\$ 3,182,175	\$ 3,182,175
INCOME	29,305	1,113,252
CAPITAL GAINS (LOSSES)	- 24,474	-161,018
INVESTMENT RETURN	4,831	952,234

## TOTAL RETURN COMPARISONS



Core Fixed Income Universe



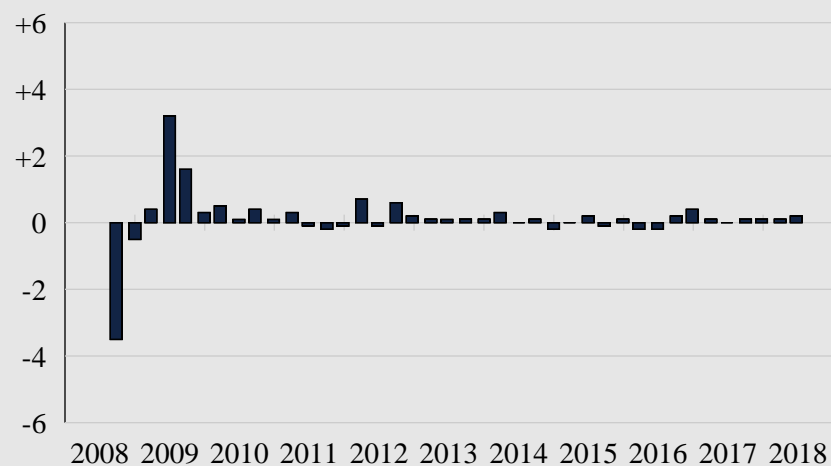
	QTR	2 QTRS	3 QTRS	YEAR	-----ANNUALIZED----- 3 YRS	5 YRS
RETURN	0.2	-1.1	-0.8	0.0	1.8	2.4
(RANK)	(10)	(17)	(34)	(53)	(79)	(78)
5TH %ILE	0.3	-0.4	0.1	1.1	3.1	3.5
25TH %ILE	0.0	-1.2	-0.7	0.3	2.5	3.0
MEDIAN	-0.1	-1.4	-1.0	0.0	2.1	2.7
75TH %ILE	-0.2	-1.6	-1.2	-0.3	1.8	2.4
95TH %ILE	-0.3	-2.0	-1.5	-0.7	1.6	2.2
<b>Agg A+</b>	<b>0.0</b>	<b>-1.3</b>	<b>-1.1</b>	<b>-0.4</b>	<b>1.5</b>	<b>2.1</b>

Core Fixed Income Universe

## TOTAL PORTFOLIO QUARTERLY PERFORMANCE SUMMARY

### COMPARATIVE BENCHMARK: BLOOMBERG BARCLAYS AGGREGATE A-OR-BETTER

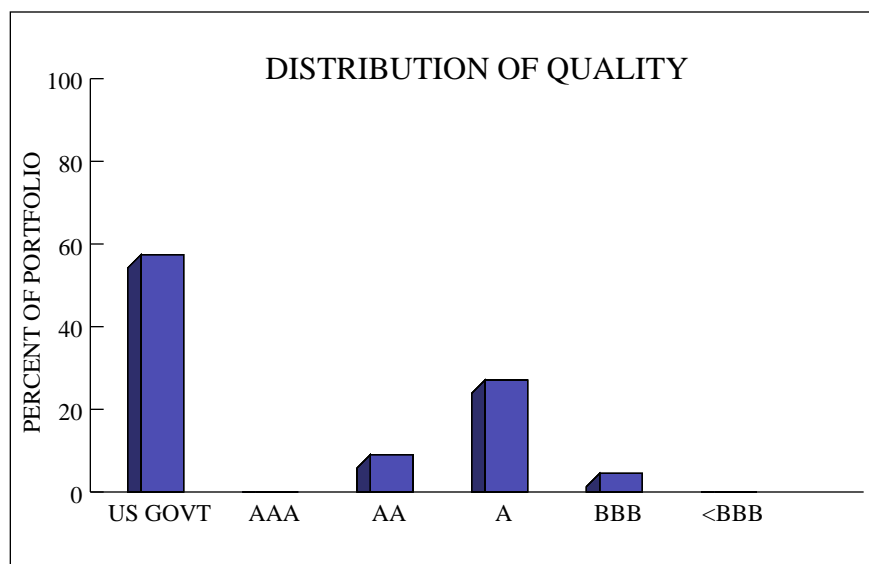
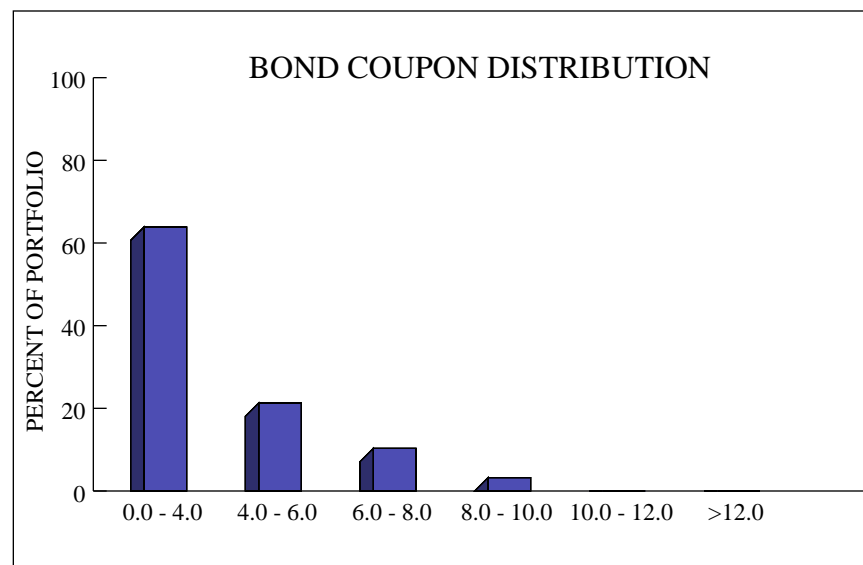
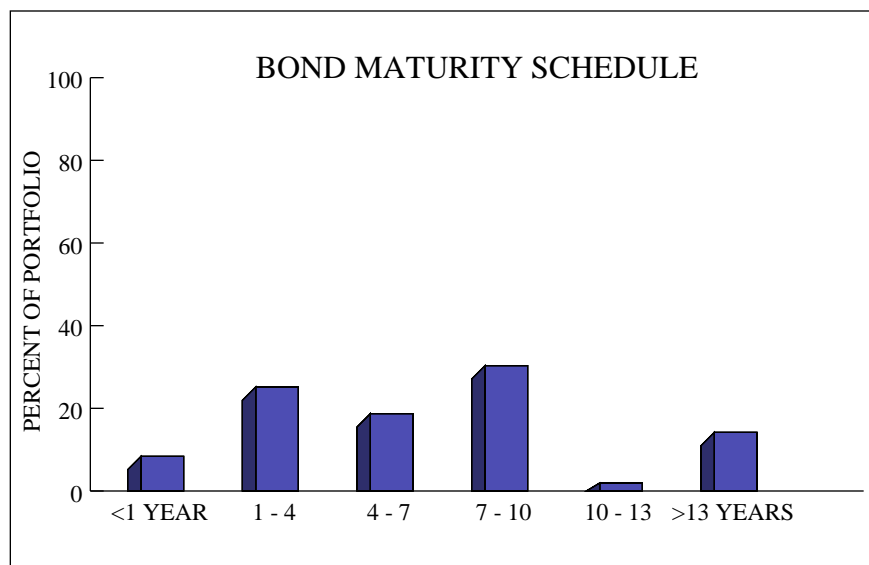
#### VARIATION FROM BENCHMARK



<b>Total Quarters Observed</b>	<b>40</b>
<b>Quarters At or Above the Benchmark</b>	<b>30</b>
<b>Quarters Below the Benchmark</b>	<b>10</b>
<b>Batting Average</b>	<b>.750</b>

#### RATES OF RETURN

Date	Portfolio	Benchmark	Difference
9/08	-3.6	-0.1	-3.5
12/08	4.7	5.2	-0.5
3/09	0.4	0.0	0.4
6/09	4.2	1.0	3.2
9/09	4.9	3.3	1.6
12/09	0.3	0.0	0.3
3/10	2.2	1.7	0.5
6/10	3.6	3.5	0.1
9/10	2.6	2.2	0.4
12/10	-1.2	-1.3	0.1
3/11	0.6	0.3	0.3
6/11	2.2	2.3	-0.1
9/11	3.8	4.0	-0.2
12/11	0.9	1.0	-0.1
3/12	0.8	0.1	0.7
6/12	1.9	2.0	-0.1
9/12	1.9	1.3	0.6
12/12	0.2	0.0	0.2
3/13	0.0	-0.1	0.1
6/13	-2.0	-2.1	0.1
9/13	0.6	0.5	0.1
12/13	-0.2	-0.3	0.1
3/14	1.9	1.6	0.3
6/14	1.9	1.9	0.0
9/14	0.3	0.2	0.1
12/14	1.7	1.9	-0.2
3/15	1.5	1.5	0.0
6/15	-1.3	-1.5	0.2
9/15	1.4	1.5	-0.1
12/15	-0.4	-0.5	0.1
3/16	2.7	2.9	-0.2
6/16	1.7	1.9	-0.2
9/16	0.4	0.2	0.2
12/16	-2.6	-3.0	0.4
3/17	0.8	0.7	0.1
6/17	1.3	1.3	0.0
9/17	0.8	0.7	0.1
12/17	0.3	0.2	0.1
3/18	-1.3	-1.4	0.1
6/18	0.2	0.0	0.2

**BOND CHARACTERISTICS**

	PORTFOLIO	AGGREGATE A+
No. of Securities	133	6,772
Duration	5.95	5.80
YTM	3.30	3.13
Average Coupon	3.76	2.92
Avg Maturity / WAL	7.57	7.91
Average Quality	AAA	USG-AAA